

# Engineering Economy



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# Engineering Economy

## (0901420)



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Slides 1

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

### This week topics:

- "Engineering Economy", Sullivan, Wicks, & Koelling, 17th Edition, 2018.
- Introduction to Engineering Economy.
- Solutions to engineering problems.
- Fundamental principles of engineering economy
- Engineering economic analysis procedure
- Development of prospective outcomes.
- Electronic spreadsheets
- Examples

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy", Sullivan, Wicks, & Koelling, 17th Edition, 2018

- Chapter 5, will discuss the methods commonly used to analyze the economic consequences and profitability of an alternative.
- Chapter 6, covers these methods and their proper use in the comparison of alternatives.
- Chapter 7, the additional details required to accomplish engineering economy studies on an after-tax basis.

## Chapter 1

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راح فلكي بشكل عام عن الاختيار الهندسي وشو الشغل في راح نفعلها  
وكيف اذ procedure لي راح ابغها

## Introduction to Engineering Economy

The purpose of this class is to **develop and illustrate** the principles and methodology required to answer the basic economic question of any design.

**Engineering Economy** involves the systematic evaluation of the economic merits of proposed solutions to engineering problems.

ما يكون عندي أكثر  
من أجل أذاختر حل مشكلة كلهم جفتوي اذ criterion لي بي اياها ، نفعل عندي أنا  
بي آخذ الناحية الاقتصادية (to maximize my profit or minimize my losses)

\* لنفرض أنا شغل بعض وسي أشتري ماكينة حام 3 اختار 3  
ماكينات بأنواع مختلفة هيك أنا يكون وصلت 3 حلول بعرفا راني  
لوا شغل اياهم راح نقوم بالقرار لي بي اياها منها بس بعرف ابي بي اختار  
الماكينة لي بتحقق لي ايرادات اديها ما بدنا تكاليفها عالية اذ operating cost عالية .

## الحلول المقترحة لحل المشكلات الهندسية

### Solutions to engineering problems must:

- ① Promote the **well-being and survival** of an organization,   
 القرار لي بي آخذ لازم يكون ماحذ  
 بعين الاعتبار انو الشركة بدها تعمل  
 زبح وتكون قادرة تو فزوايت اموال الشركة
- ② **Embody** creative and innovative technology and ideas,   
 لازم يستغل خارج المصنوف  
 وينكون قادرين نواكب التغيرات  
 التكنولوجية السريعة لي ببقير بالمشكلة لي  
 يستغل فيها و اقلعلم معها.
- ③ Permit identification and scrutiny of their **estimated outcomes**, and   
 لما يكون عندي  
 حل لازم يكون عندي  
 فكرة واحد  
 شو السائح لي راح نتبح نيبة  
 هاد الحل
- ④ Translate **profitability** to the "bottom line" through a valid and acceptable measure of merit.   
 لازم ازيد الإيرادات بالتالي بزيد الربح أو اقل  
 التكاليف لي بتدفعها الشركة و برفع بزيد الربح

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- ② عم اعل ديعيم لبناء بي اتوف  
 انو احسن slab واني واحد لا يوتي على متانة  
 البناء لي عندي مثلاف كمية حديد اقل او كمية باهون  
 اقل عشان ازيد الارباح او اقل التكاليف

بعض المشكلات لي بتواجهنا وبتحتاج نتخذ فيها امتراحات ونحدا حلول

### Engineering economic analysis can play a role in many types of situations.

- ① Choosing the **best design** for a high-efficiency gas furnace.   
 لغرض يستغل بوقوع وبتحتاج  
 كهندس ميكانيك بديك تكون عارفا شو درجة الحرارة  
 لي بي اياها و ادش الفترة الزمنية لي راح يعمل  
 فيها شغال شو ال gas furnace لي بتحتاج  
 متفن ال situation لي موهودة بالمفتح  
 عشان ازيد النوايح وعلى هذا الأسس  
 بي اتخذ القرار
- ② Choosing the **best design** for the type of slab for a certain building.   
 مثالا بماكنة  
 اللام عندي  
 اكثر من نوع انو واحد  
 بتحتاج عمال اقل للتشغيل وتكون  
 تكاليف الصيانة اقل
- ③ Selecting the **most suitable machine** for a welding operation on an automotive assembly line.   
 له انو احسن يسترو حجارة ولا يستافوها لنقل ال  
 delivers لازم يكون محدد الفترة الزمنية لي بكي عنها (سنة 5، ٥٥٠٠)
- ④ Making a recommendation about whether jet airplanes for an overnight delivery service should be **purchased or leased**.   
 help desk في الشركة لي يستغل فيها بي حسب مدة الشغل اتوف  
 هل انو احسن اوقف عامل واحد شغلت مسائي وواحد صباحي  
 ولا عاملين صباحي وعامل مسائي ولا العكس وهكذا ....
- ⑤ Determining the **optimal staffing plan** for a computer help desk.   
 help desk في الشركة لي يستغل فيها بي حسب مدة الشغل اتوف  
 هل انو احسن اوقف عامل واحد شغلت مسائي وواحد صباحي  
 ولا عاملين صباحي وعامل مسائي ولا العكس وهكذا ....

عندي مشكلة هندسية بدي أخذ لها قرار شو لازم آخذ بعين الاعتبار

## There are seven fundamental principles of engineering economy:

- Develop the alternatives
- Focus on the differences
- Use a consistent viewpoint
- Use a common unit of measure
- Consider all relevant criteria
- Make uncertainty explicit
- Revisit your decisions

أشوف شو الحلول أد  
الافتيارات الكهودة عندي  
دلي راج حل المشكلة  
لازم يكون في اختلاف  
في الحلول

على أي أستي بدي أخذ القرار هل بي  
أدفع ملوس ولا أزيد الربح ، بدش أرفق مال  
زيادة وأدفع ملوس زيادة لهك لعابي أمارن بين  
أكثر من حل لازم أخذ بعين الاعتبار  
viewpoint وحدة وأبناها وأمارن بين الحلول

على أستي هاي ال viewpoint  
بي أهد وحدة قياس



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حاول قدر الإمكان اعرف شو راج  
بهي نتيجة هذا اكل شو ال  
outcome لي عندي بي أوف  
كل الأشتاد المتشابهة الإيجابية

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

شو الخطوات لي راج أبناها عشان أأكد انو عندي decision صحيحة

## Engineering economic analysis procedure

- 1) Problem definition.
- 2) Development of alternatives.
- 3) Development of prospective outcomes.
- 4) Selection of a decision criterion.
- 5) Analysis and comparison of alternatives.
- 6) Selection of the preferred alternative.
- 7) Performance monitoring and post-evaluation of results.

عندي خيارات وبدي  
أهد شو أفضل  
خيار

بي أشوف كل  
خيار شو راج ينتج منو

على أي أستي بدي أخذ  
القرار ، هل عشان أزيد الربح ولا  
عشان أسهل حياتي وما عندي مشكلة  
لودفعت أكثر خبي أهدج ال  
criteria وعلى أستي أخذ  
القرار

بي أمارن  
بين الحلول

بي أختار أحسن حل بحل  
مشكلتي

كم بيشف النتائج ، فبصير أكون أبستعمل لو الخطي بيغنس  
المشكلة شو القرار لي لازم  
أخذه لأتو بصير عندي خبرة لبعض  
المشاكل لي بتواجهني

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



عندي شركة بتبيع أثاث بدها تقبل على زيادة الربح عشان تحصل على قرض جديد وتشترى ماكينة قش. \* اختارت هاي الشركة عشان تزيد الربح انو التشارة الزيادة لي كانت تستعملها لشقفة الكمنع بتبيعها لمصنع فحم.

### Example:

A small furniture-manufacturing company wants to increase its profits to get a loan from the bank to purchase a more modern pattern-cutting machine. One proposed solution is to sell waste wood chips and shavings to a local charcoal manufacturer instead of using them to fuel space heaters for the company's office and factory areas.

مشكلة الشركة انها ما بتحصل على ربح مبيع عشان تحصل على القرض لي بيها اياه.

➤ Define the company's **problem**.

The company's problem appears to be that **revenues are not sufficiently covering costs**.

اذا زادت الإيرادات وقلت التكاليف

Several reformulations can be conducted:

1. The problem is there is a need to increase revenues while reducing costs. أو أستاذ تكون
2. The problem is to maintain revenues while reducing costs. معلومات غلط والمشكل
3. The problem is an accounting system that provides distorted cost information. من المحاسب
4. The problem could be that the new machine is not needed (and hence there is no need for a bank loan).

لأستاذ ما بي داي للعائنة الجديدة بالتالي ما بي داي لكل هاي

الخيارات

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* لهنك أنا بي أفكر بطريقة مادية كذا :-

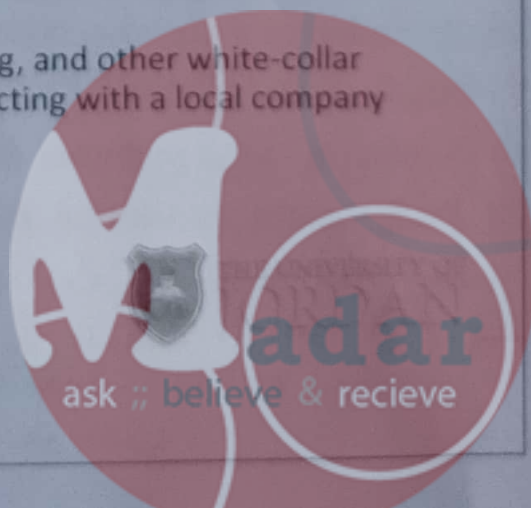
إذا بيعت الخشب كم تكلفة. اني أجب اسي جديد ليدني الكمنع هملو التدفئة راح تكلفني أكثر معناها هاد ما يكون حل مبيع لأنو ماراح يحقق الهدف لي بيدي اياه.

### Example (Cont.):

الربح يزيد من خلال زيادة الإيرادات ( الفلوس لي بدخل علي) وتقليل التكاليف (الفلوس لي بي ادمفها)

- An alternative is to sell wood chips and shavings as long as increased revenue exceeds the extra expenses that may be required to heat the buildings.
- Another alternative is to discontinue the manufacture of specialty items and concentrate on standardized, high-volume products.
- The alternative is to pool purchasing, accounting, engineering, and other white-collar support services with other small firms in the area by contracting with a local company involved in providing these services.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



عندي شخصين بدهم يغيرو سيارتهم ال criterion من هذا التغير هو انهم يقللوا كمية الغاز في راح بصرفها خلال سنة راح يفسو 12000 ميل <=

Jerry → 10 mpg → 15 mpg

Linda → 25 mpg → 50 mpg (hybrid)

Example:

Linda and Jerry are faced with a car replacement opportunity where an interest rate can be ignored. Jerry's old clunker that averages 10 miles per gallon (mpg) of gasoline can be traded in for a vehicle that gets 15 mpg. Or, as an alternative, Linda's 25 mpg car can be traded in for a new hybrid vehicle that averages 50 mpg. If they drive both cars 12,000 miles per year and their goal is to minimize annual gas consumption, which car should be replaced—Jerry's or Linda's? They can only afford to upgrade one car at this time.

Solution

Jerry's trade-in will save =  $(12,000 \text{ miles/year})/10 \text{ mpg} - (12,000 \text{ miles/year})/15 \text{ mpg}$   
= 1,200 gallons/year - 800 gallons/year = 400 gallons/year.

Linda's trade-in will save =  $(12,000 \text{ miles/year})/25 \text{ mpg} - (12,000 \text{ miles/year})/50 \text{ mpg}$   
= 480 gallons/year - 240 gallons/year = 240 gallons/year.

Therefore, Jerry should trade in his vehicle to save more gasoline.

\* بدنا نحسب ال saving أكبر هوي راح نغير سيارة جيري راح نغير سيارة

الغوار هون تم اتخاذه على أساس من راح يقلل استهلاك الغاز لهي أنا بدور على saving أكبر وهو راح اختياره.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ال outcome يتلعب دور كبير بختيار بي اختيار ال decision الصحيح (وهذا يعتمد على أولويات الشركة)

## Development of prospective outcomes:

In addition to the economic aspects of decision-making, some factors often play a significant role in the final recommendation. راح نخفي أهداف ثانوية للشركة غير زيادة الربح وتقليل الخسائر.

Examples of objectives other than profit maximization or cost minimization that can be important to an organization include the following: ما عندهم مشكلة لوزادو المصاريف لهي ضروري أحد ال objective لي على

1. Meeting or exceeding customer expectations;
2. Safety for employees and the public;
3. Improving employee satisfaction;
4. Maintaining production flexibility to meet changing demands;
5. Meeting or exceeding all environmental requirements;
6. Achieving good public relations or being an exemplary member of the Community.

أد العال فأننا هيكي بوي حاي على المكس الطويل

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* بدنا نؤخذ على الأشياء لي معكي تؤثر في اتخاذه الغوار بختيار الاعتبار.

بي اختيار بختيار الامة العمال والناس لهي راح يكون في تكاليف زيادة عشان راح نعمل أشياء للحماية سواء حماية الناس

ask :: believe & recieve

عناشني اشترى مبنى فيه شقق تكلفته 100 000 دولار هو دفع 10 000  
 وامتدق من المبنى غسان يفتي ال 90 000 لي يملو كل سنة هو يدفع للبنك  
 10500 دولار (التكاليف يبدفها) وهو مقدر انو تقويتا راج يخط كل سنة 15000  
 دولار على صيانة المبنى، عندو شقق كل سنة يقدر يوجوها  
 360 دولار كل شهر (الإيرادات)

## Economic analysis example

Someone bought a small apartment building for \$100,000. He spent \$10,000 of his own money on the building and obtained a mortgage from a local bank for the remaining \$90,000.

The annual mortgage payment to the bank is \$10,500. He also estimates that annual maintenance on the building and grounds will be \$15,000.

There are four apartments in the building that can each be rented for \$360 per month.

• Problem? Yes

كل سنة ماعد بدفع 25 500 دولار  
 money spent (\$10,500 + \$15,000 = \$25,500) every year  
 الإيرادات revenue (\$360 × 4 × 12 = \$17,280) every year  
 بدفع عليه 17 280  
 → \$8,220 loss per year.

عندو 8220 دولار  
 يفتعو كل سنة  
 دهيا هي المكلة

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## \* حلول مقترمة كل المكلة :-

- ① ممكن يرفع الإيجار بالتالي بتزيد الإيرادات وبتقدر يفتي التكاليف لي عندو.
- ② يبيع المبنى (لأنو يجيب وجع راس كذا)
- ③ يقلل تكلفه الصيانة - لأنو ما بتقدر يقلل من المبلغ لي راج يبدفها للبنك لأنو مغوم عليه
- ④ اتي للبنك بديش أدمع حلوتي كذا

## Economic analysis example (Cont.)

حلول مقترمة

• Development of alternatives:

\* كل حل من ههول  
 جانب سلبي كعكابل

- ① ➤ Raise the rent.
- ② ➤ Decrease maintenance cost.
- ③ ➤ Sell the building.
- ④ ➤ Abandon the building.

money spent (\$10,500 + \$15,000 = \$25,500)  
 revenue (\$360 × 4 × 12 = \$17,280)  
 → \$8,220 loss per year.

• Development of prospective outcomes:

Option 1: raise the rent so the net balance is zero. ➤

\$8,220/4 Apts./ 12 months = \$171.25 increase per apartment per month (48% increase).

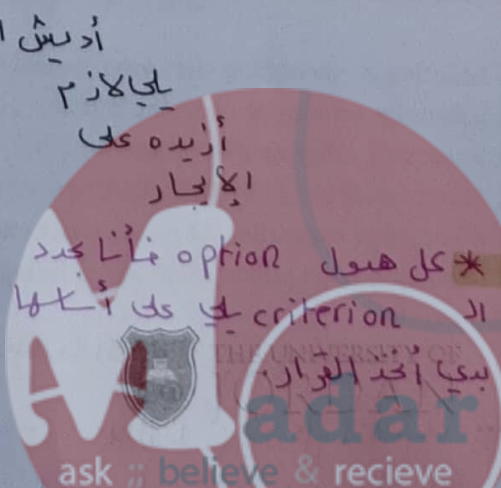
Option 2: lower monthly expenses.

\$10,500 + X = \$17,280 → X = \$6,780 per year (maintenance) → \$565 per month.

Option 3: Selling the building.

Option 4: Abandoning the building.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* الهدف من هاي المحاضرة أعرّف كيفّا أتفرّج  
بمجموعة مادية عشان أحلّ المسكالات الهندسية

## Economic analysis example (Cont.)

- Selection of a decision **criterion**?

Minimization of losses.

بدي أقلّ الخسائر  
يعني بدي أقلّ التكاليف

- Analysis and comparison of alternatives?

Based on the selected criterion.

Option 1: raise rent (\$171.25 increase per apartment per month (48% increase)).

Option 2: lower monthly expenses (\$565 per month).

بزيّد الإيجارات  
أو أقلّ التكاليف  
رعا تكاليف الصيانة

- Selection of the preferred alternative?

Select the best achievable option.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Electronic spreadsheets

ليس بنفعل نستعمل ال spreadsheets بكل

Most engineering economy problems are amenable to **spreadsheet** solutions for the following reasons:

1. They consist of structured, repetitive calculations that can be expressed as formulas that rely on a few functional relationships.

2. The parameters of the problem are subject to change.

3. The results and the underlying calculations must be documented.

4. Graphical output is often required, as well as control over the format of the graphs.

له الإكسل بطلع عندي charts بدل ما أعمله أرس.

Which can make it a **powerful addition** to the analysis arsenal.

3- بعد ما خلصت الحل ، لازم يكون عند القدرة

على تفصيل النتائج كاملة (بإكسل يكون

عنت save وكل اشي هو مود)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ما نبش عنّي معادلات  
وقوانين بدل ما أحسب على  
الآلة الحاسبة الإكسل  
بوفر عندي ال  
functions لي يحتاجها.

2- عندي كثير parameters راح تتغير  
ونتيجة هذا التغير أنا بقدر يكون عندي  
2 cells يحتوي على كل  
عنصر معادلة أو قيمة  
وبقدر أطلع الجواب لي بدي  
أراه

## Spreadsheets

← راح يكون عنا معادلة  
 وحدة فيها اد Fixed  
 cost ثابتة واد  
 variable cost متغيرة  
 ثوابت A و B

\* الفكرة بـاد spreadsheets  
 اني بقدر اغير 2 cells فبتغير  
 كلاد output الكيفية عندي  
 مشروع اد alternative معين

=B5-B4*A7		=B5+B2*A7		=B7*A7		=C7-D7	
1	Fixed cost/ mo =	\$ 73,000				Demand Start point (D) =	0
2	Variable cost/unit =	\$ 80				Demand increment =	250
3	a =	\$ 180					
4	b =	\$ 0.02					
5							
6	Monthly Demand	Price per Unit	Total Revenue	Total Expense	Profit		
7	0	\$ 180	\$ -	\$ 73,000	\$ (73,000)		
8	250	\$ 175	\$ 43,750	\$ 93,750	\$ (50,000)		
9	500	\$ 170	\$ 85,000	\$ 114,500	\$ (29,500)		
10	750	\$ 165	\$ 123,750	\$ 135,250	\$ (11,500)		
11	1000	\$ 160	\$ 160,000	\$ 156,000	\$ 4,000		
12	1250	\$ 155	\$ 193,750	\$ 176,750	\$ 17,000		
13	1500	\$ 150	\$ 225,000	\$ 197,500	\$ 27,500		

→ price demand relation ship  
 (clearing curve)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## In summary

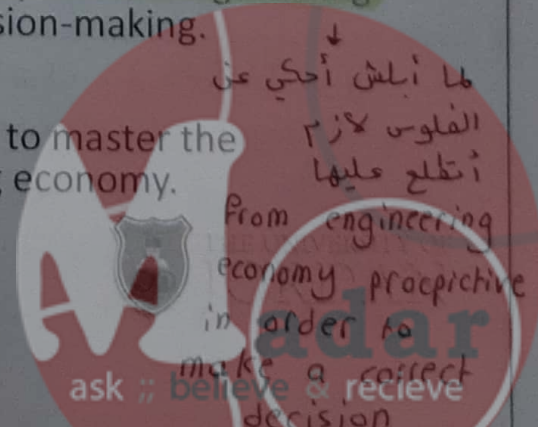
بنهاية هاي امادة رح نتعلم شوية techniques  
 تساعدنا لحل المسائل الهندسية لي ممكن نواجهها  
 بطريقة شوية اقتصادية in order to make decision

An engineering economy is a collection of **problem-solving tools and techniques** that are applied to engineering, business, and environmental issues.

Common, yet often complex, problems involving money are easier to understand and solve **when you have a good grasp on the engineering economy approach** to problem-solving and decision-making.

The problem-solving in this class will enable you to master the theoretical and applied principles of engineering economy.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy

(0901420)



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Department of Civil Engineering  
Slides 2

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 2: Cost Concepts and Design Economics

### Objective:

Analyze short term-alternatives when the time value of money is not a factor.

↓  
بما أن الشايف راح نحكي عن الـ concepts  
لا cost ، وبعدين راح نحكي شوي صغيرة  
عن الـ price demand relationship

### Topics to be covered this week:

- 1 • Cost categories مبطلش أحكي عن
- 2 • Cost terminologies المسقات
- 3 • General price-demand relationship النكاليف وأنواع
- 4 • Present economy studies النكاليف

\* راح نتطلع على  
اعمال الهندسية  
المرجوة عنا من  
منظور اقتصادي

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



① **Fixed cost** ← عبارة عن تكاليف راح أدفعها بكل الأموال سواء أنا شغل أو لا راح أدفعها، مثلاً = إذا بي أعمل مصلحة جديدة رحت بي أستأجر اعمل الأجار بي راح أدفعوا هو **Fixed cost** سواء اعمل باع أو لا سواء رحت أو خسرت عندي هذا الأجار بي أدفعه أهو الشهر (ثابتة مالهها علاقة بدار operating conditions

## Cost Categories

أنواع التكاليف بي بدفعها بأي مشروع

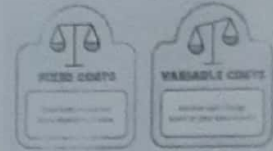
- ① • **Fixed costs:** costs unaffected by changes in a specific range of operating conditions.

**Examples:** insurance on facilities, taxes on facilities, general management and administrative salaries, license fees, and interest costs on borrowed capital. → مثال ثاني

لو بي أدمن على المصنع بي يستغل فيه راح أدفع جنونية برونو هاي **Fixed cost**

- ② • **Variable costs:** costs that vary with the quantity of output.

**Examples:** materials and labor costs.



Retrieved from: <https://iffco.com/fixed-cost-vs-variable-cost/>

- ③ • **Incremental cost:** additional cost resulting from increasing the output of a system by one or more units.

**Examples:** production of 100 vs. 120 units.

③ التكاليف الإجمالية بي بدفعها عشان أنتج قطع زيادة، يعني لو بي أربح

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

لمصنع الأثاث وبي استغل 100 كرسي

دبغرفانو نكلفتهم حوالي 800 دينار

داجاني زبون بيو كان كوسين مع انو

ال production capacity بي بقدر أعملها

خلال الشهر بتغطي 100 كرسي، وبي

أعمل للزبون الكرسي يعني ال production

صام 102، التكلفة بي تكلفها

عشان أعمل بكرسيين الزيادة هاي incremental cost



② **variable cost** ← بتعتمد على الكمية بي بي

أستغلها، مثلاً = عندي مصنع بيجعل أثاث ال

variable cost بي هي كمية الخشب لي بيو يشتريها

وبدخلها على المصنع بتعتمد بشكل كبير على ال Final

product بي راح يطلعها، بي مثلاً اطلع 100 كرسي راح

أدخل كمية خشب غير عن لو بي اطلع 1000 كرسي وهكذا

\* الفرق بين ال salary و wages :-

\* Classify each of the following cost items into fixed or variable costs:

salary ← راتب متفق فيه مع

أوقوفنا دراح أدفعه بنهاية الشهر في

جميع الحالات (Fixed cost)

wages ← بنحيتها للفعالة ثو ما استغل

راح أعطية استغل ساعة بعطية للساعة

استغل 10 بعطية لـ 10 وهكذا، بتغير

بتغير الساعات لي راح يستغلها العامل

(variable cost)

Raw materials → المواد لي بي

Direct labor wages → أجورها دراح قتل

Supplies → اختلاف الإنتاج

Property taxes →

Utilities (i.e. electricity bill) → لي جيسها للمشروع

Administrative salaries → عشان أهدر

Sales commission → أقوم باعش ربح

Rent → بتعني، مثلاً اذا

Shipping charges → بي اشتري 3 أو 4

Utilities → ماكينات حمام حسب ال

Property taxes → كم ماكينات بي أرد

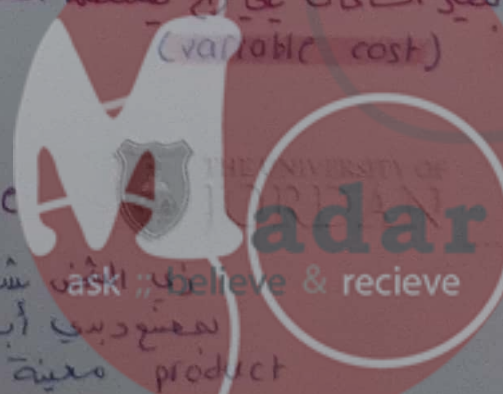
Shipping charges →

Utilities →

Property taxes →

Shipping charges →

Utilities →



CamScanner الممسوحة ضوئياً بـ

\* مثال ثانٍ :-

لنفرض أننا نشتغل بمنتج فيه ماكينة حاتم within the production line  
 نشتغل على تشغيل الماكينة التكلفة تبعة راج تكون direct على ال production line  
 الكوهور عنا فتكاليف التشغيل بي بدفعها للعامل بتكون direct cost ، بالمنتج كامل عنا  
 فوق للعيانة بعمل على عيانة الماكينات المختلفة في المنتج لهيك ما أضيفه فلو ما  
 بقدر أعملها على production line وحدة لأنو

## Cost Categories (Cont.)

مغلياً نشتغل عليهم كلم ، فالتكلفة بي بدفعها الو جود

Classify each of the following cost items into fixed or variable costs:

منها راج تكون indirect على ال

Raw materials	Variable
Direct labor wages	Variable
Supplies	Variable
Property taxes	Fixed
Utilities (electricity bill)	Fixed and Variable
Administrative salaries	Fixed
Sales commission	Variable
Rent	Fixed
Shipping charges	Variable

production line للماكينة بي  
 حطينا عنها

أي خدمة من  
 الحكومة بدفع عليها  
 خاتورة



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* مثال :-

لنفرض أننا نشتغل بشركة استشارات اعكابت ببعها بهان وفي عندهم 4 مشاريع موزعات  
 في عمان ، أنا كمهندس إذا كنت شغال على اول مشروع تكلفتي بتكون direct cost على مشروع  
 1 ، وزميلي بي اشتغل على مشروع 3 تكلفته ذروا بيه بتكون direct cost لمشروع 3 ، راج  
 يكون عنا مدير المشاريع التكاليف تبعة راج تكون موزعة على كل المشاريع لأنو هو بي أدارها  
 فمابقدر أضيفه على مشروع 1 أو 2 لهيك جود من تكاليفه بقدر أعملها على  
 مشروع (1) indirect cost

## Other Categories of Cost

تكاليف مباشرة (تكلفة بقدر  
 أعملها على activity معينة

- ④ • Direct costs (directly measured and allocated to a specific outcome or work activity).  
Examples: labor and material costs associated with certain construction activities are direct costs for that activity.
- ⑤ • Indirect costs (overhead or burden): difficult to allocate to a specific output or work activity.  
 A specific formula can be used (proportions).  
Examples: plant operating costs, common tools, general supplies, and general maintenance.
- ⑥ • Standard costs (established ahead of production or service delivery): anticipated labor and material costs + overhead cost per unit.  
 Useful for bidding, cost estimation, comparison, and evaluation.

عبارة عن التكاليف المباشرة وغير المباشرة  
 بي أنا لازم أختارها بعين الاعتبار  
 activity معينة وبالعادة بشتغلها  
 activity  
 ask & recieve  
 أدير التكاليف أدير راج تكون

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

**\* مثال :-**  
 لو اننا بشركة مقاولان وبدي أسعر مشروع بحسب التكاليف يلي أناراج أدفعها  
 على هذا المشروع ، بعنا انو قادر احسبها اذا هاي التكاليف عبارة عن  
 direct cost وبتفرض الوقت اننا عندي امكنيت بنج الشرة راج اجمع منو ورقا المشروع  
 فراح افكار مهندسين يساعدون في عملية  
 indirect cost المصنوع عبارة عن  
 باخذها بعين الاعتبار .

## Other Categories of Cost

- Standard costs (established ahead of production or service delivery):  
 anticipated labor and material costs + overhead cost per unit).

اذا بدي اهدم عطاء أو بدي اقدر تقوينا

➤ Some typical uses of standard costs are:

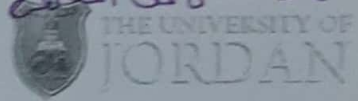
كم التكاليف راج تكون باخذ نسبة  
 indirect لا وبقدر الخلق التكاليف .

1. Estimating future manufacturing costs;
2. Measuring operating performance by comparing actual cost per unit with the standard unit cost;
3. Preparing bids on products or services requested by customers;
4. Establishing the value of work in process and finished inventories.

قبل ما نضل أي مشروع يكون هذا  
 بقدر كم التكاليف راج تكون، بعدما  
 اعمل واستغل على المشروع بقدرا احسب التكاليف يلي بدفعها واقارن ما بين

التكاليف الـ actual يلي بدفعها وبين الـ standard يلي  
 كنت متوقعها أو ما سبها .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## \* مثال على الـ (sunk cost) :-

مثلا بدي اشتري سيارة شفت سيارة شغالة  
 على الفاز وبقرون غاز وبنزين حكيت له صاحب  
 السيارة اناراج اشتريها واتعملك عطاء (تقوينا)  
 100 دينار ، وانا مروج شفت سيارة hybrid  
 ما بقول على الغاز بدهاشي غيار زيت ورخيصه  
 فلما آخذ القوار وافكار اذا راج اشتري الـ hybrid

## \* مثال :-

اذا اشتريت سيارة للمشروع بتكلفه السيارة اشتريت  
 السيارة هاد عبارة عن cash cost بس لما استهلك  
 السيارة واشتغلها خلال سنة من بداية المشروع انا  
 فعليا صار عندي تكاليف استهلاك للسيارة ، سواء السيارة  
 بعد الاستعمال بتسويها Book cost لأتوقعها هاي  
 موجودة بس لو بدي ابيعها راج يكون بتكلفها اقل من  
 لما اشتريتها

## Cost Terminology

ما باخذ بعين الاعتبار  
 الـ 100 يلي دفعتمها لأول سيارة ، بقارن بين السيارتين وعلى اقلها  
 بقور ، فانا لو اشتريت الـ hybrid الـ 100 دينار يكون  
 خسرتهما opportunity cost

- Cash cost: involves payment of cash and results in cash flow.

الفلوس يلي بتطلع من  
 جيبي وبودعها بالنك

Example: estimates for the cost of travel, labor, material, etc.

- Book cost: does not involve a cash transaction and is normally reflected as a noncash cost.

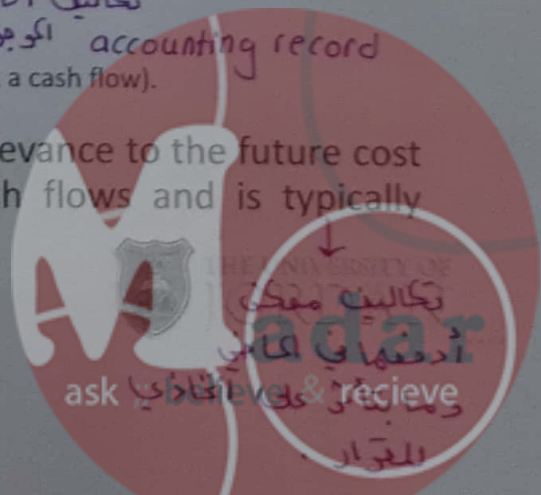
اذا في supplier ادر بعطيلها لا  
 cash cost cash involve بتسويها

Example: depreciation due to the use of assets such as equipment (not a cash flow).

- Sunk cost: payment occurred in the past with no relevance to the future cost and revenue estimates (not a part of future cash flows and is typically disregarded in engineering economy problems).

Example: non-refundable down payment on a car.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



مثال: أنا ملعت توجهي اجتادي أبلش جامعة كان عندي خيارين إما أبلش جامعة وأدرس وأدفع تكاليف الجامعة أو أشتغل سنة وأهوش شوية فلوس إذا اخترت أول خيار، فالفلوس لي كنت ممكن أعملها من الخيار الثاني هاي عبارة عن opportunity cost أنا خسرتها لأني ما اتخذت هذا القرار.

## Cost Terminology (Cont.)

opportunity costs ممكن يكون عندي أكثر من خيار، الـ opportunity costs هو أضمن خيار أنا ما اتخذته.

- **Opportunity costs:** monetary advantage foregone due to limited resources or the cost of the best-rejected opportunity.

**Example:** working and getting paid for one year or going to college and paying tuition.

- **Life-cycle cost:** summation of all costs related to a product, a system, a structure, or a service during its lifespan.

- Acquisition phase (need, design, alternatives) ... greatest potential for savings occurs here.
- Operation phase (production or delivery until product/service is retired or disposed of).

**Example:** buying a modern hybrid car vs. an old SUV.

على التكاليف  
لي بتكون موجودة  
بما الـ alternative  
أود project وأنا بسعملها لأخذ  
قرار



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

مابدي أخذت قرار  
أي سيارة بي اشتري  
لازم أخطط مثلاً كل التكاليف  
لي ممكن أدفعها خلال 10  
سنين لقدام هاي التكاليف  
بسميها life cycle cost

أنا بشتغل بشركة وشريت ملكية - 50 000 دولار  
حالياً company records لوبي أبيعها سعرها راح  
يكون 20 000 (هاي تقبل Book cost) بس ما سألت  
بالوت عن سعرها الـ market value سمعت كانت  
5000 ، إذا الشركة قررت أبيع اعاكينة أدیش الـ  
opportunity cost! راح يكون 5000 لأني  
ما بعت

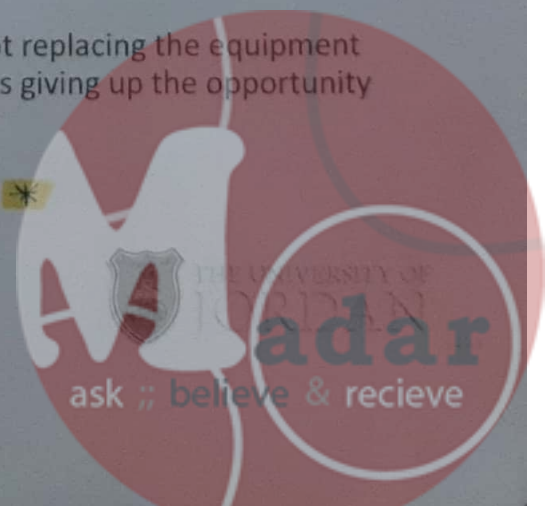
## Cost Terminology (Cont.)

- **Opportunity costs example:** your firm considered the replacement of an existing piece of equipment that originally cost \$50,000, and is presently shown on the company records with a value of \$20,000 but has a present market value of only \$5,000. For purposes of an engineering economic analysis of whether to replace the equipment or keep it, what is the opportunity cost if the firm decided to keep the equipment?

The \$5,000 immediate selling price is the investment cost of not replacing the equipment and is based on the opportunity cost concept. Where the firm is giving up the opportunity to obtain \$5,000 from its disposal.

\* لنفرض انو اخترت أبيع اعاكينة بم راح يكون الـ  
opportunity cost -  
15000 دولار

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Cost Terminology (Cont.)

### Life-cycle cost example:

كل الكاليف لي  
عنا من بداية المشروع  
لنهاية ال  
operation phase

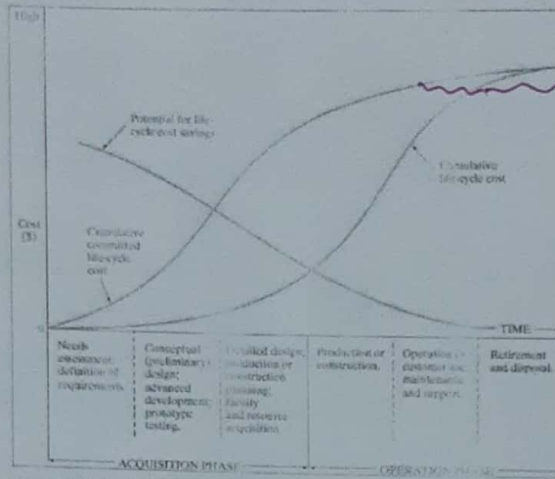


Figure 2-1 Phases of the Life Cycle and Their Relative Cost

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

Base or  
s curve  
لأنه من بداية المشروع  
ما يكون معي كقوة معاري  
أصرفها لما تبليش  
الانتاج بتبليش الكاليف  
تزيد وبهناية المشروع  
الكاليف بتراجع stable.



\* عندي معادل بدريعمل زفنة لطوبى سريع ، اكناول عندو اختارين بحد  
فيهم اما كينة لي بسوخلط فيها الزفنة .  
\* الخيارات إما بدو بختار موقع A أو موقع B .  
\* ببى أتحذ القوار بناداً على الموقع لي راح يكون  
أفزر.

### Example: highway paving

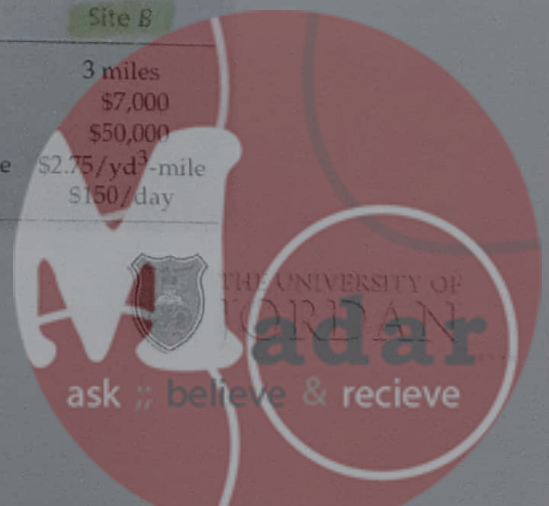
A new highway is to be paved and the contractor has two locations to set up their asphalt mixing equipment. The job requires 50,000 yd<sup>3</sup> of asphaltic material and the project duration is estimated to be 4 months (17 weeks of 5 working days). Which option is better?

ببى أثن الاختلافات بين الموقعين

Cost Factor	Site A	Site B
Average hauling distance	4 miles	3 miles
Monthly rental of site	\$2,000	\$7,000
Cost to set up and remove equipment	\$15,000	\$50,000
Hauling expense	\$2.75/yd <sup>3</sup> -mile	\$2.75/yd <sup>3</sup> -mile
Flagperson	Not required	\$150/day

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

← البعد  
← الإيجار الشهرى  
← كلفة التركيب وإزالة  
← كلفة النقل (نقل  
الأثقل  
من الكارة  
للشارع .



## Example: highway paving (Cont.)

حسبنا اد Fixed  
وال variable cost  
بالمة بي راج سيغل هيها (4 mounth)

Cost	Fixed	Variable	Site A	Site B
Rent	✓		= \$8,000	= \$28,000
Setup/removal	✓		= 15,000	= 50,000
Flagperson	✓		= 0	5(17)(\$150) = 12,750
Hauling		✓	4(50,000)(\$2.75) = 550,000	3(50,000)(\$2.75) = 412,500
			Total: \$573,000	\$503,250

=> Site B is better.

- Assume the contractor is paid \$12/yd<sup>3</sup> for asphalt delivered to the site and assume the cost of material is \$1.5/yd<sup>3</sup>. At what point does he break even and begin to make a profit?

ل بعد ما الكماول بيع كم متر  
مكعب من اد 50 000 يكون حصل  
الكاليف بي دفها وبلش يعمل ربح



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

break even → يتفق لما  
تكون الكاليف بي انا دافها  
تادي الإيرادات والفلوس بي  
دخلنا علي .

## Example: highway paving (Cont.)

- Assume the contractor is paid \$12/yd<sup>3</sup> for asphalt delivered to the site and
- assume the cost of material is \$1.5/yd<sup>3</sup>. At what point does he break even and begin to make a profit?

Break-even means: Total expenses= Total revenue

(Rent + setup/removal + Flag person) + Hauling + Material = Asphalt revenue

$$\$90,750 + [\$2.75 \times 3 \times X] + [\$1.5 \times X] = \$12 \times X$$

$$90,750 + 8.25X + 1.5X = 12X$$

$$\$90,750 + 9.75x = 12X$$

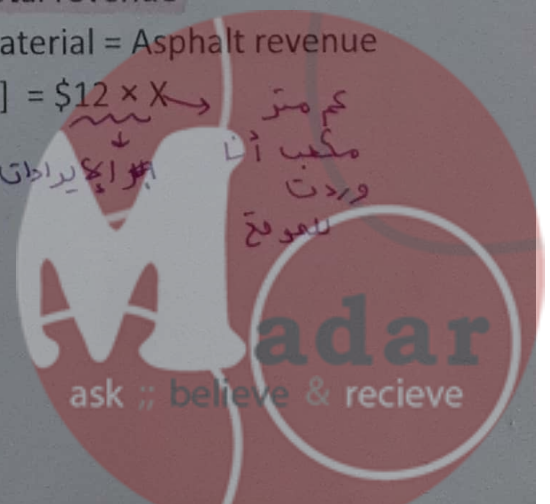
$$X = 40,333 \text{ yd}^3$$

40333 من أصل 50 000 يكون

حق الكاليف تبعه وبعد

هيك بهي بيلش يعمل ربح

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



هل في علاقة تربط بين ال price  
(سواء product) بالي بقدمة مع ال  
demand بالي هو الطلب على ال product  
أو الخدمة بالي بقدمة.

## General price-demand relationship

$$p = a - b \times D$$

linear relationship

Where:

كلما زاد ال D كلما قل ال price

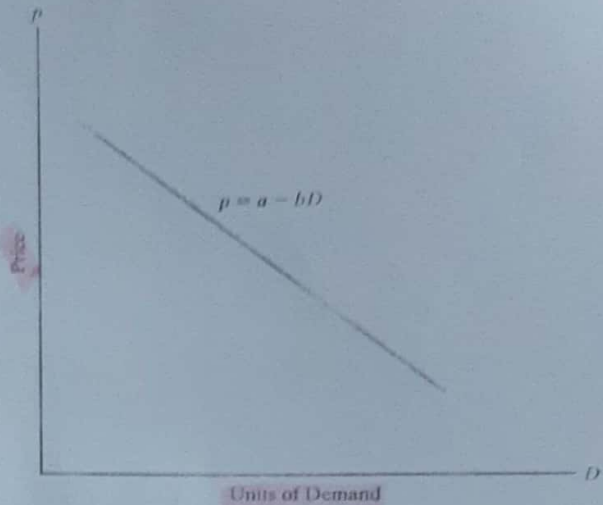
p = price

production rate

D = demand

a and b = constants that depend on the product or service.

$$0 < D < a/b \quad a > 0; b > 0$$



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* مثال على سيناريو 2 :-

نفترض في سننقل بعض المنتج عن كمية البيع والزبائن بالي هو هودين هنا ال product بالي راح يكون ال Fixed price وهذا راح يظل ثابت على ال product خلال عملية الإنتاج .

## Total revenue and breakeven point

Total revenue (TR) from selling a product or a service is:

overall price of the product

① > Scenario 1: Demand is a function of price.

② > Scenario 2: Demand and price are independent of each other.

$$TR = \text{price} \times \text{demand} = p \times D \text{ or } \text{الإيرادات}$$

$$TR = (a - b \times D) \times D = aD - bD^2$$

Total costs ( $C_T$ ) = Fixed costs ( $C_F$ ) + Variable costs ( $C_V$ )

التكاليف

بالي راح أدفعها

Assuming a linear relationship between variable costs and demand,

$$C_V = cv \times D, \text{ where } cv \text{ is the variable cost per unit demand.}$$

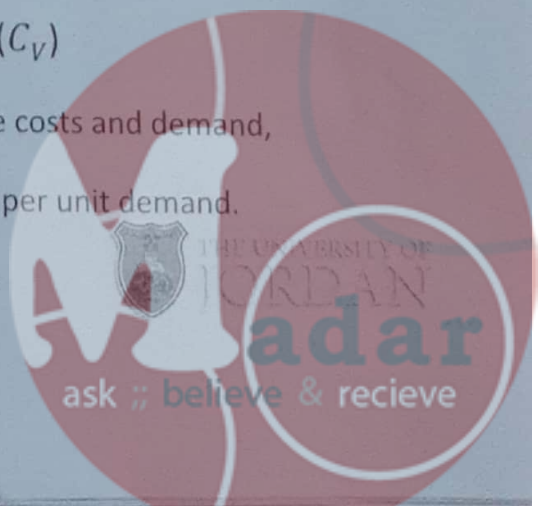
حار عني معادلة ال

TC وال TR بقدر

منها أمسب الربح total cost

$$C_T = C_F + c_V \times D$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* حكمنا ببدائية حياة المشروع عندي Fixed cost بي أدفعها بفتح القف  
أنا كم بيع واد variable cost راح تفضل تزيد بالتالي واد total cost راح تزيد  
واد total revenue راح يبطوني هذا واد curve

## Profit – scenario 1

الإيرادات التكاليف  
Profit = Total revenue – Total costs

$$Profit = (aD - bD^2) - (C_F + c_v D)$$

$$Profit = -bD^2 + (a - c_v)D - C_F$$

To maximize profit,

استغنى  
أكفادلة مساوية  
الصفر  
Optimal  $D \rightarrow D^* = \frac{a - c_v}{2b}$

Two breakeven points (profit = 0) are

found by using the Quadratic

$$D' = \frac{-(a - c_v) \pm \sqrt{(a - c_v)^2 - 4(-b)(-C_F)}}{2(-b)}$$

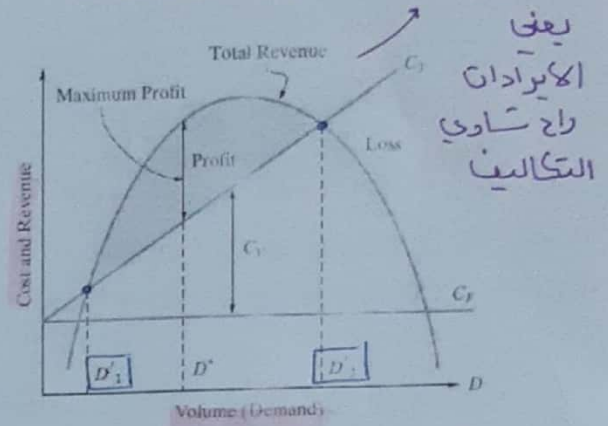
Formula : Total revenue = Total cost

range of probability

من  $D_1$  و  $D_2$  يعني أنا  
بين  $D_1$  و  $D_2$  يكون فلياً  
يعمل profit حتى هيك الانجس  
لأنو التكاليف عالية وبعد هيك برصو  
التكاليف أخلى عن الإيرادات

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

راح يكون عندي نقطتين أحقق  
هنيم واد (Breakeven)



\* عشان أحقق القيمة المقصودة

بي أسبق واد profit عشان أحقق  
على (optimal D) بي هو النقطة

بي راح أحقق فيها واد max profit

\* أنا كمهندس بشتغل بفتح لازم أكون عارف شو واد

Range لي يحقق فيه الربح واد انشأ بفصل واد  
production line تحلي واد product شادي واد

optimal D عشان أحقق  
أعلى ربح

## Profit – scenario 2

Price per unit (p) and demand (D) are

independent of each other. → ما في علاقة  
بين واد price واد

demand واد price راح يكون ثابت كلما بعد كلما  
زادت الإيرادات

Profit = Total revenue – Total costs

$$Profit = pD - (C_F + c_v D)$$

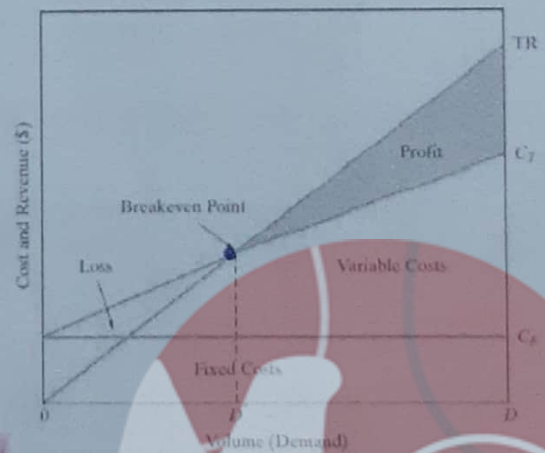
Only one breakeven point.

No optimal demand.

\* لهيك بالأسئلة

إذا واد price ثابت  
بكون بسيناريو 2

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



ask :: believe & recieve

## Example

A company produces an electronic timing switch that is used in consumer and commercial products. The fixed cost ( $C_F$ ) is \$73,000 per month, and the variable cost ( $c_v$ ) is \$83 per unit. The selling price per unit is

$$p = \$180 - 0.02(D)$$

بديفها  
كل شهر بكل  
الأموال

1) Determine the optimal volume for this product and confirm that a profit occurs (instead of a loss) at this demand.

2) Find the volumes at which breakeven occurs; that is, what is the range of profitable demand?

مطلوب في عدد الـ  
electronic timing switch

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

أنا إذا اشتغلها راح أحقق أكبر ربح  
بالتالي بسألني عن الـ max profit  
فحسبان أعددتها لازم أحسب الـ  
optimal D

يعني إذا المنتج عمل  
unit  
max profit الـ راح أحقق الـ

(1)

$$D^* = \frac{a - c_v}{2b} = \frac{\$180 - \$83}{2 \times 0.02} = 2,425 \text{ units per month (maximum profit).}$$

Or write down the equation of profit, derive, and equate to zero.

$$P = 180D - 0.02D^2 - (73,000 + 83D) = -0.02D^2 + 97D - 73,000$$

For a profit to occur, the 2<sup>nd</sup> derivative should be negative (-0.04).

الإيرادات > التكاليف

Also, substitute the optimal demand ( $D^*$ ) in the profit equation:

$$\text{Profit} = [\$180 \times 2,425 - 0.02 \times 2,425^2] - [\$73,000 + \$83 \times 2,425] = \$44,612 \text{ (+ve >>> profit).}$$

(2)

$$a = 180$$

$$b = 0.02$$

$$c_v = 83$$

$$C_F = 73,000$$

$$D' = \frac{-(180 - 83) \pm \sqrt{(180 - 83)^2 - 4(-0.02)(-73,000)}}{2(-0.02)}$$

$$D'1 = 932 \text{ units and } D'2 = 3,918 \text{ units.}$$

electronic timing switch  
إذا أنتجت  
بين ههول العتقين راح أحقق

ربح الـ الأقل انوا اشتغل 2425 قطعة  
وأبيعهم كلهم عشان أحقق أكبر ربح

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ask :: believe & recieve

علامة بين D و P بالتالي  
أنا سيناريو 2  
(اد P ثابت)  
علامة بالأسفل ما أعطاني  
علامة بين D و P بالتالي  
أنا سيناريو 2  
(اد P ثابت)

## Example

An engineering consulting firm measures its output in a standard service hour unit. The variable cost ( $c_v$ ) is \$62 per standard service hour and the charge-out rate [i.e., selling price ( $p$ )] is \$85.56 per hour. The maximum output of the firm is 160,000 hours per year, and its fixed cost ( $C_F$ ) is \$2,024,000 per year. What is the breakeven point in standard service hours and in the percentage of total capacity?

أو  
المطلوب بعد كم ساعة خدمة  
الشركة ربح مخرج الفلوس يلي  
دفعتها ما بين  $C_v$  واد  
CP وعينها كوهاي  
الساعات قد نلش بنسبتها من  
اد 160000 ساعة يلي بقدر  
يقدموها بالنسبة

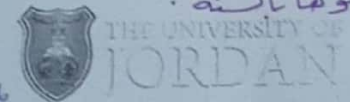
$$\text{Total revenue} = \text{Total costs}$$

$$D' \times \$85.56/h = \$2,024,000 + \$62 \times D'$$

$$D' = 85,908 \text{ h.}$$

هنا الشركة بتكون غففت المكافيف  
وبعد ما راح بيلش بقفل ربح

$$\% \text{ of total capacity} = \frac{85,908}{160,000} \times 100\% = 54\%$$



Muhammad T. Hatanleh, Extracted from Sullivan et al. (2018)

ما الشركة  
تقريباً تستعمل ربحي اد  
تكون حققت اد  
break even وبعد هيك راح بيلش بقفل profit

مثلاً > لو بي اطارن بين ماكينتين حمام ودي اُسوف تكاليف اماكنية الاولى والثانية  
القرار راح يكون على اماكنية يلي راح تكلفتي اقل ه اما اذا يعرف اد production كم  
ويعرف سعر البيع بقدر احب اد profit فالقرار يكون للماكنية يلي بتحقق اكبر ربح .  
يعني العلامة القرار دايجاً حسب مين بعطيني  
max profit or min losses

## Present Economy Studies

Duration Less than one year: time influence on money is ignored (present

economy).

زي السؤالين يلي قبل أنا يعرف  
الإيرادات يلي بتقوت على وبقدر احدد الربح خايفنا راح  
يكون حسب مين بعطيني اكبر ربح

### Comparing multiple alternatives:

(1) For variable known revenue and benefits, select the alternative with maximum profit.

(2) For constant or unknown revenue and benefits, select the alternative with a minimum total cost per defect-free product or service.

مثلاً لو بيجعل كواشي وواحد الو 3 رجلين  
هاد ما يكون هيفي الإيرادات  
لأني ما راح أبيعه بالتالي بيشغله  
هيفي التكاليف

Muhammad T. Hatanleh, Extracted from Sullivan et al. (2018)

ask :: believe & recieve

يعني لو اقمع اشغل  
راح يبيعهم كلهم  
10000 قطعة

## Example

The demand for a certain part is 100,000 units. The part is produced on a high-speed turret lathe, using screw-machine steel costing \$0.30 per pound. A study was conducted to determine whether it might be cheaper to use brass screw stock, costing \$1.40 per pound. Because the weight of steel required per piece was 0.0353 pounds and that of brass was 0.0384 pounds, the material cost per piece was \$0.0106 for steel and \$0.0538 for brass. However, when the manufacturing engineering department was consulted, it was found that, although 57.1 defect-free parts per hour were being produced by using steel, the output would be 102.9 defect-free parts per hour if brass were used. Assuming the machine attendant is paid \$15.00 per hour, and the variable (i.e., traceable) overhead costs for the turret lathe are estimated to be \$10.00 per hour. Which material should be used for this part?



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Muhammad T. Hazamleh, Extracted from Sullivan et al. (2018)

في كل معلومات هاد  
السؤال عبارة عن التكاليف  
ماتنا بي اسوف تكلفه  
القطعة الواحدة بالساعة كم  
راح تكون للعادي

\* Unknown or constant revenue (demand is constant) → compare the cost per defect-free unit

	Steel	Brass
Material	$0.30 \times 0.0353 = \$0.0106$	$1.40 \times 0.0384 = \$0.0538$
Labor	$\$15.00 / 57.1 = 0.2627$	$\$15.00 / 102.9 = 0.1458$
Variable overhead	$\$10.00 / 57.1 = 0.1751$	$\$10.00 / 102.9 = 0.0972$
Total cost per piece	\$0.4484	\$0.2968
Saving per piece by use of brass	$= \$0.4484 - \$0.2968 = \$0.1516$	

→ Select brass

في راح نختار ال  
brass لأنها كياتاجية  
ماتنا افضل من ال steel  
وقلت التكاليف

Muhammad T. Hazamleh, Extracted from Sullivan et al. (2018)



راح أخذ القرار بناءً على الـ  
 production capacity كم قطعة بفعل آداة  
 راح أثرف عدد القفل لي بقدر أبيعها وأشيل منها لي  
 ما راح يتباع  
 with approximately the same capacity

production capacity  
كم قطعة بفعل ساعة  
راح اشوف عدد القطع الي بقدر ابيعها واشيل منها لي  
ما راح يتباع  
with approximately the same

Two machines with approximately the same capital investment are being considered to produce a part. The important differences between the machines are their production capacities (production rate  $\times$  available production hours) and their reject rates (percentage of parts produced that cannot be sold). Consider the following table:

	Machine A	Machine B
Production rate	100 parts/hour	130 parts/hour
Hours available for production	7 hours/day	6 hours/day
Percent parts rejected	3%	10%

كل مقفه ما فيها عيوب  
لقد ابيعها ب 12 دولار

The material cost is \$6.00 per part, and all defect-free parts produced can be sold for \$12 each (rejected parts have negligible scrap value). For either machine, the operating cost is \$15.00 per hour and the variable overhead rate for traceable costs is \$5.00 per hour.

Assume that the daily demand for this part is large enough that all defect-free parts can be sold. Which machine should be selected?

الْفَقْعُ يَبِي رَاحُ أُسْتَهْمَا وَتَكُونُ سَلْعِيَّةَ رَاحٍ أَثْبَعَهَا 12 دُولَار

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

عربی ادابات ہندی اٹو اد

profit کی machine و اختار کی بحقیقی  
max profit

- \* Variable total revenue  $\rightarrow$  Rule #1  $\rightarrow$  Profit maximization

$$\text{Profit per day} = \text{Total revenue per day} - \text{Total costs per day}$$

$$= \left[ \text{production rate} \times \text{production hours} \times \frac{\$12}{\text{part}} \times \left( 1 - \frac{\text{rejected}\%}{100} \right) \right] - \left[ \text{production rate} \times \text{production hours} \times \frac{\$6}{\text{part}} \right]$$

↙ revenue
↘ cost

For machine A:

$$\text{Profit per day} = \left[ \frac{100 \text{ parts}}{\text{hour}} \times \frac{7 \text{ hours}}{\text{day}} \times \frac{\$12}{\text{part}} \times (1 - 0.03) \right] - \left[ \frac{100 \text{ parts}}{\text{hour}} \times \frac{7 \text{ hours}}{\text{day}} \times \frac{\$6}{\text{part}} \right] - \left[ \frac{7 \text{ hours}}{\text{day}} \times \left( \frac{\$15}{\text{hour}} + \frac{\$5}{\text{hour}} \right) \right] = \$3,808$$

For machine B:

$$\text{Profit per day} = \left[ \frac{130 \text{ parts}}{\text{hour}} \times \frac{6 \text{ hours}}{\text{day}} \times \frac{\$12}{\text{part}} \times (1 - 0.10) \right] - \left[ \frac{130 \text{ parts}}{\text{hour}} \times \frac{6 \text{ hours}}{\text{day}} \times \frac{\$6}{\text{part}} \right] - \left[ \frac{6 \text{ hours}}{\text{day}} \times \left( \frac{\$15}{\text{hour}} + \frac{\$5}{\text{hour}} \right) \right] = \$3,624$$

→ Select machine A

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

الممسوحة ضوئياً بـ CamScanner

## Example

Two pumps delivering 100hp (the consumption rate: 1hp = 0.746kW) will be operated for one year (4,000h) for agricultural purposes. Assuming the electricity costs \$0.1 per kWh. Which pump would you select?

	Pump A	Pump B
Purchase price	\$2,900	\$6,200
Maintenance cost	\$170	\$510
Efficiency	80%	90%

كل ساعة  
بسبب تكلفتها  
او دوغار

السؤال ما عندنا ربح أو

إيرادات التاي راج أمارن بين

التكاليف واختارنا pump 1

راج تكلفتها أقل بسبب أخذنا eff

يعين الاعتبار لأنها راج تكلفتها دور

بأسفل الكهربية

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Example (Cont.)

$$[ \text{Elect consumption}(\$) = \text{Power delivered efficiency} \times \# \text{ hours} \times \text{price} ]$$

➤ For pump A:

$$* \text{ Consumption} = (100\text{hp} / 0.8 \times 0.746\text{kW/hp}) \times 4,000\text{h} \times \$0.10\text{kWh} = \$37,300$$

$$* \text{ Total owning and operating cost} = \$37,300 + \$2,900 + \$170 = \$40,370$$

على  
التكاليف لي دفعتها

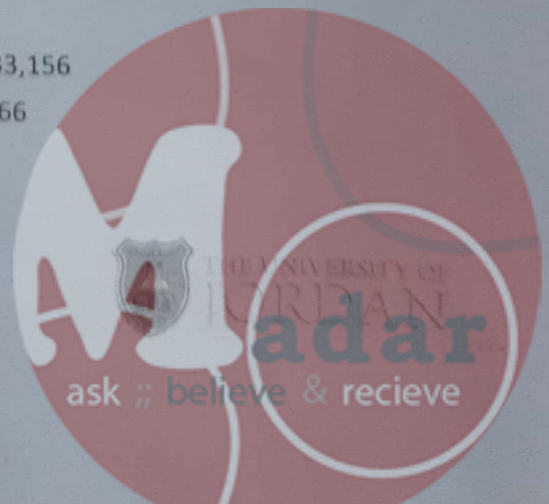
➤ For pump B:

$$* \text{ Consumption} = (100\text{hp} / 0.9 \times 0.746\text{kW/hp}) \times 4,000\text{h} \times \$0.10\text{kWh} = \$33,156$$

$$* \text{ Total owning and operating cost} = \$33,156 + \$6,200 + \$510 = \$39,866$$

Select pump B

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy

## (0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 4

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* احنا كعهندسين بنا نشغل بعشائر  
ومصانغ فضيلة الفلوس بحير الهم  
اجنارات بالحسابات .  
Time value of money راح نلش نلش عن ال  
مختلف ال equivalence يلها فلل خرة من  
الزمن

## Chapter 4: Time value of money

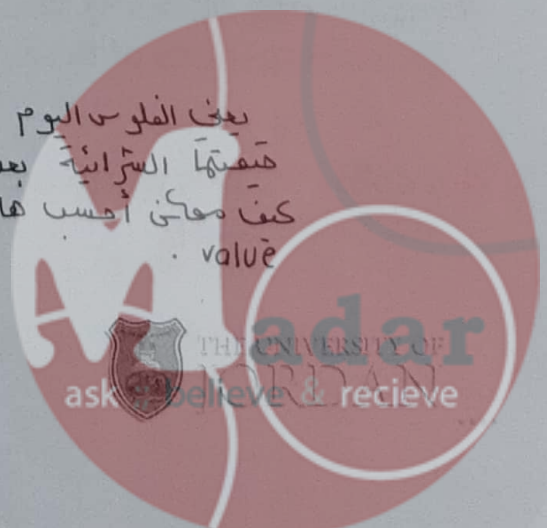
Topics to be covered this week:

- Objective → How we can deal with money when ever the time value of money is a complicated factor.
- Interest:
  - Simple Interest
  - Compound Interest
- The concept of economic equivalence
- Cash-flow diagram
- Relating present and future equivalent values
- Interest and Annuity Tables for Discrete Compounding

يعني الفلوس اليوم لو بي اعرف  
هتبعها السراية بعد 5 سنوات  
كيف معاني احسب هاي ال  
value

تفصيل نذ alternative  
اول project  
بنا نقر فيها قرار .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



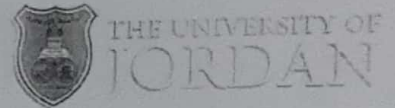
## Chapter 4: Time value of money

راح آخذ بعين الاعتبار القيمة الزمنية للنقود  
وأعرف كيف أطلع الـ *equivalence* بها  
خلال فترات مختلفة من الزمن

### Objective:

- The objective of Chapter 4 is to explain time value of money calculations and to illustrate economic equivalence.

Time value of money is important because money can earn more money overtime (interest on capital).  
دينار اليوم مش زي دينار قبل ١٥ سنين ليهك ربح آخذ الـ *interest rate* و *time value of money* لما بي آخذ قرار.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

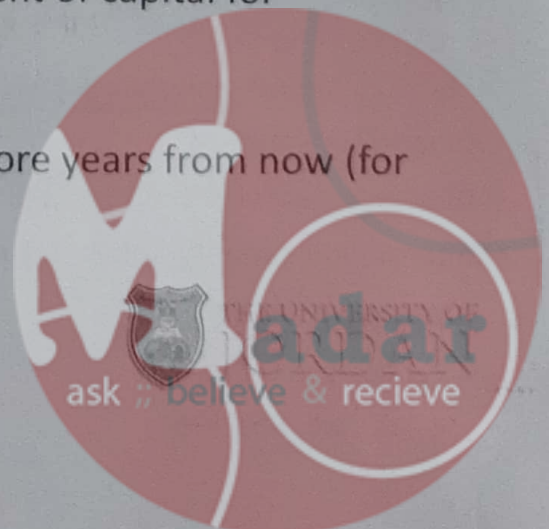
*capital* يعني رأسي اكال ، النقود لي بي استثمرها مع  
أصل نقود ، دايماً عشان نقول *project* بتحتاج نقود ، واد كانت  
نقود أو أرمني أرمني بديك توجبه لفتح كل هاي *capital* بي استثمرها  
وأعمل نقود خلال فترة من الزمن .

## Time value of money



- Capital* refers to wealth in the form of money or property that can be used to produce more wealth.
- Engineering economy studies involve the commitment of capital for extended periods of time.
- A dollar today is worth more than a dollar one or more years from now (for several reasons).

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## الفائدة Interest

بسيطة ، يأخذ فائدة بقدر أحسبها بسهولة  
مباشرة وعلى هذا الأسس الحقيقة ما راح تتغير بتفضل  
ثابتة مع مرور السنوات ، أنا يأخذ فائدة على اد  
capital أو على principle ، في كثير من البنوك  
الإسلامية يأخذ simple ويتوزع عليها زي  
ليكونوا مكافئين لـ compound interest

### ① ➤ Simple interest

- Not commonly used.
- Total interest is linearly proportional to the initial loan amount (principal).

فائدة مركبة

### ② ➤ Compound interest

- More common in personal and professional financing.
- Interest is based on the remaining principal + any accumulated interest.

لـ مثلاً إذا بتروح على supplier تشتري material تحكيوا أنا  
بي أحاسنك ستيكات يأخذ compound interest وحسبها عليك خلال  
الفترة في ذلك نسد فيها اد material لي أخذتها من عنده  
مفهم الحيات والنوك يستخدموها ، الفائدة المركبة ، عم تأخذ فائدة على  
الأصل مع مرور الوقت بغير أخذ فائدة على الفوائد لي بتراكم وبتربك على  
اد capital لي بلسن فيه المشروع .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

بقدر من خلالها أحسب الفوائد  
لي راح أدفعها في نهاية الفترة  
لي بي أخذ القرار على أنها .

## Simple Interest

على الأرقام لي عندي بتربط مع  
بعض نسبة الفائدة بنفسها  
simple interest

When the total interest earned or charged is linearly proportional to the initial amount of the loan (principal), the interest rate, and the number of interest periods, the total amount of interest are said to be simple.

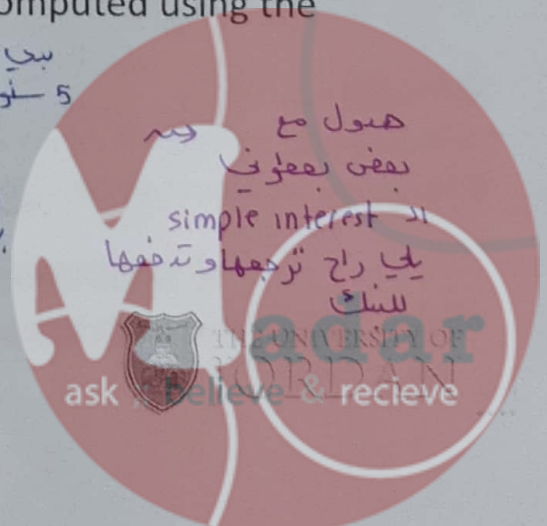
- The total simple interest,  $I$ , earned or paid may be computed using the formula below:

$$I = P \times N \times i$$

- $I$ : Total simple interest paid or earned.
- $P$ : Principal amount lent or borrowed.
- $N$ : Number of interest periods (e.g., years).
- $i$ : Interest rate per interest period.

The total amount repaid at the end of  $N$  interest periods is  $P + I$ .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Simple Interest

اد لو ال لازم يكونوا نفس  
الا تي اذا year او month اذا مش نفس  
الا تي بحول (لازم نفس الوحدة)

## Example:

A \$1,000 loan for 3 years at a simple interest rate of 10% per year.

$$\frac{10}{100} = 0.1$$

$P$  = Principal = \$1,000.

$N$  = Number of interest periods = 3 years.

$i$  = Interest rate per interest period = 10% per year.

> The total interest paid =  $I = \$1000 \times 10\% \times 3 \text{ years} = \$300$ .

The total amount repaid at the end of the loan period = principal ( $P$ ) + interest ( $I$ )

$$= \$1000 + \$300 = \$1300.$$

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بعد 3 سنوات بفائدة 10% لا يكون  
بقيمة \$ 1300

# Simple Interest

Example: You borrowed \$5,000 at a simple interest rate = 0.5% per month to be repaid after 4 years.

How much will you pay back? Or

what is the future equivalent of the borrowed \$5,000?

السؤالين  
نفس الجواب  
(>)

$P$  = Principal = \$5,000.

$N$  = Number of interest periods = 4 years.

$i$  = Interest rate per interest period =  $0.5\% \text{ per month} \times 12 \text{ months/year} = 6\% \text{ per year}$ .

> The total interest paid =  $I = \$5,000 \times 6\% \times 4 \text{ years} = \$1,200$ .

The total amount repaid (or future equivalent) =  $\$5,000 + \$1,200 = \$6,200$ .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ask // believe & recieve

# Compound Interest

➤ Interest is based on the remaining principal + accumulated interest.

Example: \$1,000 loan for 3 years at a compound interest rate of 10% per year.

	(1) Amount owed at beginning of period	(2)=(1)×10% Interest amount for period	(3)=(1)+(2) Amount owed at end of period
Period			
1	\$1,000	\$100	\$1,100
2	\$1,100	\$110	\$1,210
3	\$1,210	\$121	\$1,331

← الفائدة مركبة يعني  
بدي احسها لكل  
سنة ، الفائدة لكل  
سنة راح تراكم على  
السنة يلي بعدها  
وهكذا تآزر سنة

بحسب خاتمة على الفوائد  
يلى تراكم على على مدار  
ال 3 سنوات .

المبلغ يلى دلي  
اسره للبتدي بعد 3 سنوات

الفرق هون بين

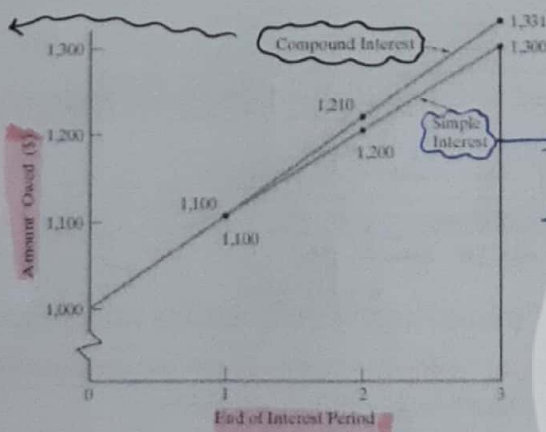
ad simple دار compound (31) مش كير كبير  
لان ال 1000 مبلغ مركب كبير



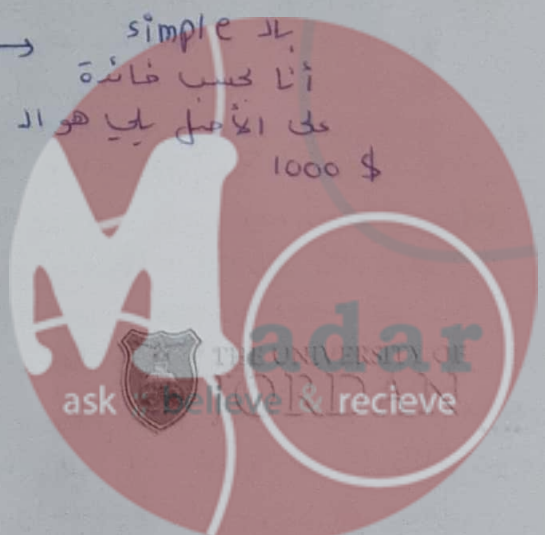
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## Simple Versus Compound Interest

\$1,000 loan for 3 years at a simple versus compound interest rate of 10% per year.



ad simple  
انا بحسب خاتمة  
على الاصل يلى هو ال  
1000 \$



# Simple Versus Compound Interest

Repayment of \$17,000 in Four Months with Interest at 1% per Month:

## Simple Interest

VS

## Compound Interest

(1) Month	(2) Amount Owed at Beginning of Month	(3) $1\% \times (2)$ Interest Accrued for Month	(4) $(2) + (3)$ Total Amount Owed at End of Month	(5) Principal Payment	(6) $(4) - (5)$ Total End-of-Month Payment (Cash Flow)
--------------	--	--	--	-----------------------------	---

Pay interest due at end of each month on principal at end of fourth month.

1	\$17,000	\$170	\$17,170	\$0	\$170
2	17,000	170	17,170	0	170
3	17,000	170	17,170	0	170
4	17,000	170	17,170	17,000	17,170
68,000 S-mo.		[8680]		(Total Interest)	

(1) Month	(2) Amount Owed at Beginning of Month	(3) $1\% \times (2)$ Interest Accrued for Month	(4) $(2) + (3)$ Total Amount Owed at End of Month	(5) Principal Payment	(6) $(4) - (5)$ Total End-of-Month Payment (Cash Flow)
--------------	--	--	--	-----------------------------	---

Pay principal and interest in our payment at end of fourth month.

1	\$17,000	\$170	\$17,170	\$0	\$0
2	17,170	171.70	17,341.70	0	0
3	17,341.70	173.42	17,515.12	0	0
4	17,515.12	175.15	17,690.27	17,000	17,690.27
69,026.8 S-mo.		[5490.27]		(Total Interest)	

حقيقة الفائدة لي  
بسي ادفعها بار  
comp يتكون اكبر

لكل زادت الفترة ، وكل زادت  
الفائدة لي بدفعها بار comp وكل زادت  
الحقيقة لي بسي ارجع افسها ؟

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



الفائدة يعني انها equivalence نتيجة فائدة معينة لازم  
ادفعها في حال احترمت طلوس من بنك اد supplier  
اد مخرج

## The concept of economic equivalence

Used for comparing alternatives when time value of money is a factor (compound interest is involved).

- Each alternative can be reduced to an equivalent basis dependent on

- Interest rate,  $\rightarrow$  نوعها وحقيقتها
- Amount of money involved, and  $\rightarrow$  كم حقيقتها او principal لي بلس
- Timing of monetary receipts or expenses.  $\rightarrow$  متى

راح يعني التسليم هل بعد اسهاد الفترة ولا على دفعات فلا  
هنا الفترة

- Using these elements, we can "move" cash flows so that we can compare them at "particular" points in time.

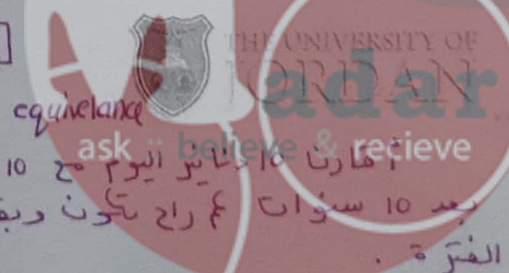
- Cash-flow diagram is an essential tool in economic equivalence.

دائما بي اقدار بين الفلوس لازم اقداركم بنفس حقيقتها

لألفم بنفس الفترة الزمنية ، صا بغير

اقدار 10 سنين اليوم مع 10 دنيا بعد 10 سنوات ، يا اما بطلع ال equiv لا 10 دنيا اليوم  
بعد 10 سنوات كم راح يتكون وبقارنها يا ، اما بروج اد 10 لي بالعتقبل لليوم وبقارنهم بنفس  
الفترة

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

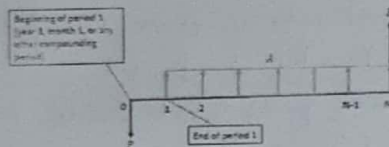


# The concept of economic equivalence (Cont.)

Notation used in formulas for compound interest calculations, and used for drawing the cash-flow diagram

- $i$ : effective interest rate per interest period. عدد الفترات التي بحسبها الفائدة (أولاد) نفس الوحدات
- $N$ : number of compounding interest periods (e.g., years). الفلوس المتوفرة
- $P$ : present sum of money (or the equivalent sum of one or more cash flows at present time). at year zero
- $F$ : future sum of money (or the equivalent sum of one or more cash flows at future time). Future / at later time in cash flow diagram
- $A$ : end-of-period cash flow (or the equivalent end-of-period value) in a uniform series starting at the end of first period and continuing through the last period.

لحقيقة ثابتة تكرر من بداية حياة المشروع لنهاية



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Cash-flow diagram

\* إذا كان رسم cash flow لشركة أخذت قرض 100 000 من البنك وراح يدفعوا دفعات سنوية كل وحدة 10000 في نهاية كل سنة ، او 100 000 دخلو على الشركة بالتالي سهم لفوق ، السحقات الشهرية أسهم لوقت

capital أواد present value أو principal رأس المال بي أنا يدفعوا لهيك يكون سهم لوقت

Downward arrows: expenses (negative cash flow or cash outflow)

على الخط بخط سنوات العدد من 0 لاخر سنة

Upward arrows: receipts (positive cash flow or cash inflow)

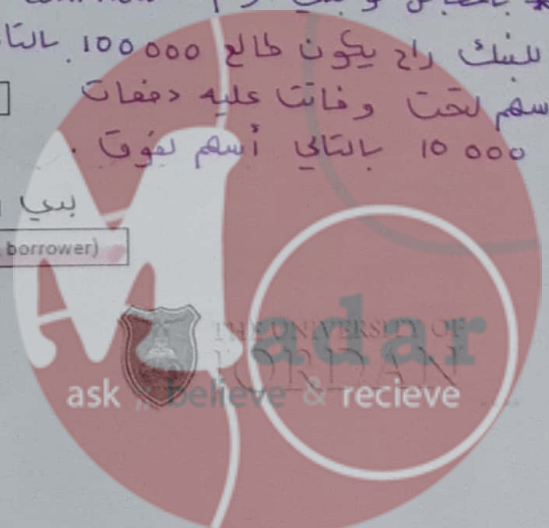
Time scale (moving from left to right)

\* بالمقابل لو بي رسم cash flow للبنك راح يكون طالع 100 000 بالتالي سهم لوقت وفاتت عليه دفعات 10 000 بالتالي أسهم لفوق

بي أعرف عين أنا برسم cash flow لبنك ، لشركة ...

Direction of the arrows depends on the point of view (lender vs. borrower)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* مشروع بي استثمر فيه 10 000 ، هاد المشروع كل سنة يدخل عليه  
5000 لمدة 5 سنوات بعد 5 سنوات راح يبيع الكل بـ 2000 ، تكاليف الصيانة  
كل سنة 3000

## Cash-flow diagram

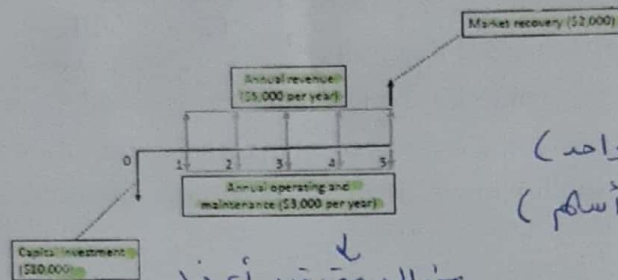
**Example:** An investment of \$10,000 will produce a uniform annual revenue of \$5,000 for 5 years and have a market (recovery) value of \$2,000 at the end of year (EOY) five. Annual operating and maintenance expenses are estimated at \$3,000 at the end of each year. Draw a cash-flow diagram from the corporation's viewpoint.

إيرادات

\* الأموال الي بي دخل  
على (سهم أو أسهم)  
للأعلى :-

① 5000 كل سنة (5 أسهم)

② 2000 آخر سنة (سهم واحد)



من الرسفة بقدر أعرف  
ان كل سنة أنا يدخل علي  
2000 دولار (بيع 3000 ويخلف علي  
5000)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* الأموال الي بي تكاليف

دمقتها (سهم أو

أسهم للاسفل :-

① 10 000 عند الرأسي 0 (سهم واحد)

② 3000 صيانة كل سنة (5 أسهم)



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## Cash-flow diagram

In a company's renovation of a small office building, two feasible alternatives for upgrading the heating, ventilation, and air conditioning (HVAC) system have been identified. **Either Alternative A or Alternative B must be implemented.** The costs are as follows:

➤ **Alternative A** Rebuild (overhaul) the existing HVAC system

- Equipment, labor, and materials to rebuild : \$18,000 → تكاليف للفعال
- Annual cost of electricity : \$32,000 → الكهرباء
- Annual maintenance expenses : \$2,400 → بصيانة

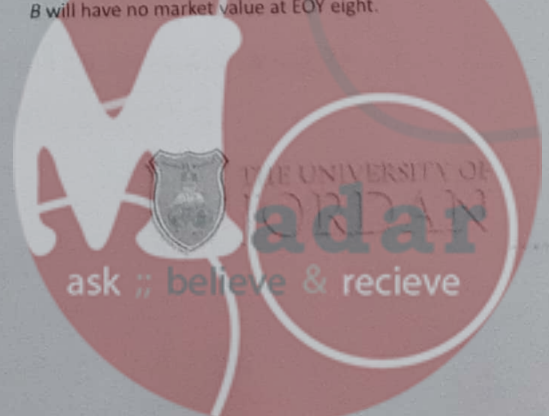
➤ **Alternative B** Install a new HVAC system that utilizes existing ductwork

- Equipment, labor, and materials to install : \$60,000 → تكاليف التركيب
- Annual cost of electricity : \$9,000 → الكهرباء
- Annual maintenance expenses : \$16,000 → الصيانة
- Replacement of a major component four years : \$9,400

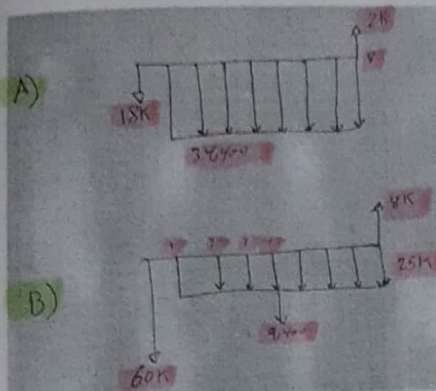
لو بي بيع ؟

At the end of eight years, the estimated market value for Alternative A is \$2,000 and for Alternative B it is \$8,000. Assume that both alternatives will provide comparable service (comfort) over an eight-year period and assume that the major component replaced in Alternative B will have no market value at EOY eight.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Cash-flow diagram



= -25000 - 9400

= C3 - B3

= SUM(D\$3:D3)

	A	B	C	D	E
	End of Year	Alternative A Net Cash Flow	Alternative B Net Cash Flow	Difference (B-A)	Cumulative Difference
1					
2					
3	0 (now)	\$ (18,000)	\$ (60,000)	\$ (42,000)	\$ (42,000)
4	1	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ (32,600)
5	2	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ (23,200)
6	3	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ (13,800)
7	4	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ (4,400)
8	5	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ 5,000
9	6	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ 14,400
10	7	\$ (34,400)	\$ (25,000)	\$ 9,400	\$ 23,800
11	8	\$ (32,400)	\$ (17,000)	\$ 15,400	
12	Total	\$ (291,200)	\$ (261,400)		

= -34400 + 2000

= -25000 + 8000

= SUM(B3:B11)



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

لنفرض بعد ما أخرج بي أشتري سيارة بتكلف 20 000 وحالياً  
معلي شوية مصاري جدي أوف كم بي أخط بالبنك اليوم بفائدة  
معينة عشان أهدر أهدل 20 000 بعد ما أخلص جامعة .

## Relating present and future equivalent values

We can apply compound interest formulas to "move" cash flows along the cash flow diagram.

For a single cash flow and using the compound interest rate formula using the standard notation, we can find that a present amount,  $P$ , can grow into a future amount,  $F$ , in  $N$  time periods at interest rate  $i$  according to

present إذا عني ار  
وبي أهدل  
future ار

$$F = P(1+i)^N$$

or

هدل بظلم من  
أجدول

$$F = P(F/P, i\%, N) \text{ from tables}$$

In a similar way we can find  $P$  given  $F$  by

$$P = F(1+i)^{-N}$$

or

$$P = F(P/F, i\%, N) \text{ from tables}$$

هون الهدل

# Interest and Annuity Tables for Discrete Compounding

➤ For various values of  $i$  from 1/4% to 25%

- $i$  = effective interest rate per period (usually one year)
- $N$  = number of compounding periods

جدد interest ديوج على الجدول الكلوب وديوج  
rate  
N لي بي ايها ديوج الكلوب

## Interest and Annuity Tables for Discrete Compounding

Derivation of the Factor  $F/P$  at  $i$  and  $N$   
 $F = P(1+i)^N$   
 $F/P = (1+i)^N$   
 $F/P = 1 + Ni + \frac{N(N-1)}{2}i^2 + \frac{N(N-1)(N-2)}{6}i^3 + \dots$   
 $F/P = 1 + Ni + \frac{N(N-1)}{2}i^2 + \dots$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Relating present and future equivalent values

Example:

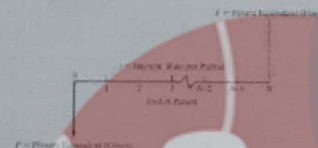
$P$  (present)

Suppose that you borrow \$8,000 now, promising to repay the loan principal plus accumulated interest in four years at  $i = 10\%$  per year. How much would you repay at the end of four years?

TABLE C-13 Discrete Compounding,  $i = 10\%$

Single Payments		Uniform Series		Uniform Gradients		Uniform Gradients		N
Compound Factor	Present Worth Factor	Compound Factor	Present Worth Factor	Sinking Fund Factor	Compound Factor	Gradient Factor	Gradient Factor	
To Find F Given P, $F/P$	To Find P Given F, $P/F$	To Find F Given A, $F/A$	To Find P Given A, $P/A$	To Find A Given P, $A/P$	To Find A Given F, $A/F$	To Find P Given G, $P/G$	To Find A Given G, $A/G$	
1	1.000	0.909	1.000	0.909	1.000	0.000	0.000	1
2	1.210	0.826	2.100	1.735	0.476	0.826	0.476	2
3	1.331	0.751	3.310	2.487	0.303	0.402	0.936	3
4	1.464	0.683	4.641	3.169	0.215	0.315	1.382	4
5	1.611	0.621	6.105	3.786	0.163	0.263	1.810	5

OR



$$F = \$8,000 (F/P, 10\%, 4)$$

$$= \$8,000 (1.4641)$$

$$= \$11,713$$

$$F = P (1+i)^N = \$8,000 (1+0.1)^4$$

$$= \$11,713$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ask // believe & recieve

## Relating present and future equivalent values

عشان بعد 5 سنين يكون معي 10,000  
 You need \$10,000 after five years so you decided to save money now. How much do you need to deposit now in the bank given that the interest rate is 5% per year?

$F = \$10,000$ ,  $N = 5$  years,  $i = 5\%$ , Find  $P = ?$

$$P = \$10,000(1+0.05)^{-5} = \$7,835.26$$

or

From the Tables,  $i = 5\%$  page to find  $(P/F, 5\%, 5)$

$$P = \$10,000 (P/F, 5\%, 5) = \$10,000 (0.7835) = \$7835$$

TABLE C-8 Discrete Compounding;  $i = 5\%$

Single Payment	Uniform Series			Uniform Gradient			N
	Compound Amount Factor	Present Worth Factor	Sinking Fund Factor	Capital Recovery Factor	Gradient Present Worth Factor	Gradient Uniform Series Factor	
To Find F Given P	To Find P Given F	To Find F Given A	To Find P Given A	To Find A Given P	To Find P Given G	To Find A Given G	
$F/P$	$P/F$	$F/A$	$P/A$	$A/P$	$P/G$	$A/G$	
1	1.0500	0.9524	1.0000	1.0000	0.0000	0.0000	1
2	1.1025	0.9070	2.0500	0.4878	0.9070	0.4878	2
3	1.1576	0.8638	3.1525	0.5172	2.4355	1.4691	3
4	1.2167	0.8227	4.3101	0.5320	4.2125	2.9812	4
5	1.2763	0.7835	5.5256	0.5410	6.2302	4.6479	5



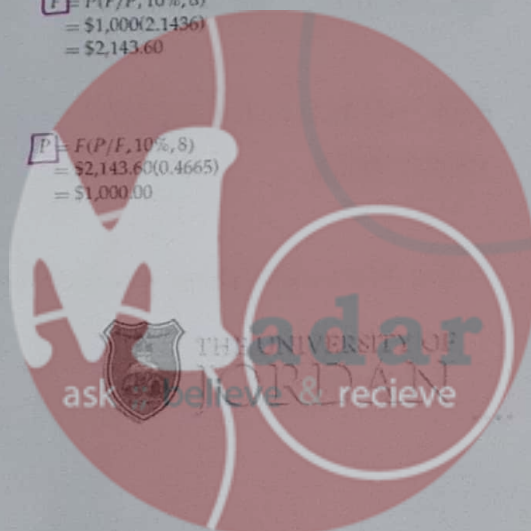
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Relating present and future equivalent values

Example Problems (All Using an Interest Rate of  $i = 10\%$  per Year—See Table C-13 of Appendix C)

To Find:	Given:	(a) In Borrowing-Lending Terminology:	(b) In Equivalence Terminology:	Cash-Flow Diagram*	Solution
$F$	$P$	A firm borrows \$1,000 for eight years. How much must it repay in a lump sum at the end of the eighth year?	What is the future equivalent at the end of eight years of \$1,000 at the beginning of those eight years?		$F = P(F/P, 10\%, 8) = \$1,000(2.1436) = \$2,143.60$
$P$	$F$	A firm wishes to have \$2,143.60 eight years from now. What amount should be deposited now to provide for it?	What is the present equivalent of \$2,143.60 received eight years from now?		$P = F(P/F, 10\%, 8) = \$2,143.60(0.4665) = \$1,000.00$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



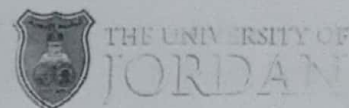
## Finding the Interest Rate ( $i$ ) Given $P$ , $F$ , and $N$

There are situations in which we know two sums of money ( $P$  and  $F$ ) and how much time separates them ( $N$ ), but we don't know the interest rate ( $i$ ) that makes them equivalent.

إذا عُدِّي كل المعلومات  
بقدر أحسب  $i$

$$i = \sqrt[N]{F/P} - 1$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Finding the Interest Rate ( $i$ ) Given $P$ , $F$ , and $N$

**Example:** What is the interest rate that will double an investment of \$50,000 in 10 years?

$P = \$50,000$ ,  $F = \$100,000$ ,  $N = 10$  years,  $i = ?$

$$i = \sqrt[10]{(100,000/50,000)} - 1 = 0.0718$$

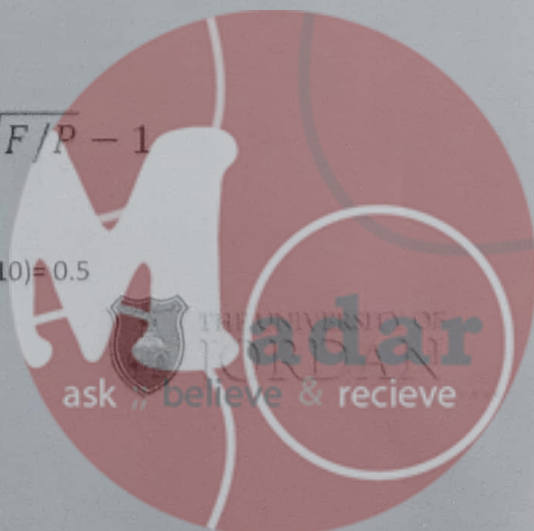
$$i = 7.18\%$$

$$i = \sqrt[N]{F/P} - 1$$

To use **Appendix C** tables, you need interpolation.  $P = F (P/F, i, N) \gg (P/F, i, 10) = 0.5$

لـ بيثوف من الجدول وبين  
مقياس  $P/F$  قريبة من الـ 0.5

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Finding $N$ when Given $P$ , $F$ , and $i$

Sometimes we are interested in finding the amount of time needed for a present sum to grow into a future sum at a specified interest rate.

$$N = \frac{\log(F/P)}{\log(1+i)}$$

لـ بي أعرف  $N$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Finding $N$ when Given $P$ , $F$ , and $i$

**Example:** How many years does it take to double my money at an interest rate of 5% per year?

↳  $F/P = 2$

•  $F/P = 2$ ,  $i = 5\%$ ,  $N = ?$

•  $N = \log(2)/\log(1+0.05) = 14.2$  years

$N = 15$  years

To use **Appendix C** tables, you need interpolation. (٢٤)

لـ يروح على الجدول عند

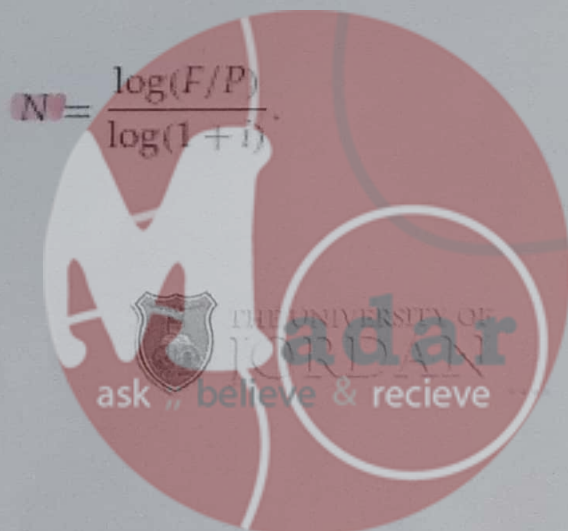
$2 = F/P$  و  $i = 5\%$

أما بيكي 15 أو بفعل

interpolation بين 14 و 15

15

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy

(0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 5

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 4: Time value of money

### Topics to be covered this week:

- The concept of economic equivalence
  - Uniform series (annuity) to present and future
  - Deferred Annuities
  - Uniform (arithmetic) gradient of cash flows

نفس الأشياء على

عندنا على ال

single راج بفعلها

على  
uniform series

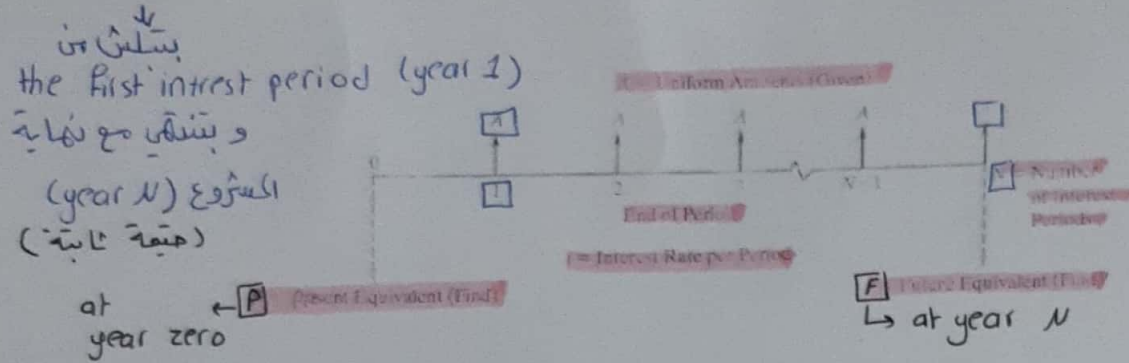


Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* لو أخذت قرض 10000 راح أسد على مدة 5 سنوات  
كل سنة بدفع 17000 بشكل ثابت من أول سنة لغاية ما ألف  
وأسد القرض يلي علي ٥٥.

## The Concept of Economic Equivalence

A: series of uniform (equal) payments occurring at the end of each period for  $N$  periods (also called annuity).



**Example:** repaying a loan in uniform monthly payments.

\* Start at the end of year 1 and end by the end of the last year of a project.

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## Uniform Series (Annuity)

Uniform series (annuity) to present and future:

➤ Finding  $F$  given  $A$

$$F = A \left[ \frac{(1+i)^N - 1}{i} \right]$$

or

$$F = A (F/A, i\%, N) \text{ from tables in Appendix C}$$

➤ Finding  $P$  given  $A$

$$P = A \left[ \frac{(1+i)^N - 1}{i(1+i)^N} \right]$$

or

$$P = A (P/A, i\%, N) \text{ from tables in Appendix C}$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Uniform Series (Annuity)

➤ Find A given F

$$A = F \left[ \frac{i}{(1+i)^N - 1} \right]$$

or

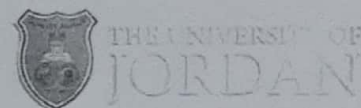
$A = F (A/F, i\%, N)$  from tables in Appendix C

➤ Find A given P

$$A = P \left[ \frac{i(1+i)^N}{(1+i)^N - 1} \right]$$

or

$A = P (A/P, i\%, N)$  from tables in Appendix C



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Uniform Series (Annuity)

TABLE 4.2 Cash Flow Examples Illustrating Equations			
Example Problems (All Using an Interest Rate of $i = 10\%$ per Year—See Table C-13 of Appendix C)			
To Find:	Given:	Diagram:	Solution
For uniform series:			
$F$	$A$ If eight annual deposits of \$187.45 each are placed in an account, how much money has accumulated immediately after the last deposit?		$F = A(F/A, 10\%, 8)$ $= \$187.45(11.4359)$ $= \$2,143.60$
$P$	$A$ How much should be deposited in a fund now to provide for eight EOY withdrawals of \$187.45 each?		$P = A(P/A, 10\%, 8)$ $= \$187.45(5.3349)$ $= \$1,000.00$

← صياغة السؤال كيف  
ممكن يكون (26)

شراء  
→ Future equi  
لا 8 دفعات في  
بمفعولها

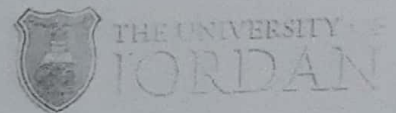


Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Uniform Series (Annuity)

TABLE 4.3 Example Problems (All Using an Interest Rate of  $i = 10\%$  per Year—See Table C-13 of Appendix C)

Find	Given	Known Terminology	Unknown Terminology	Flow Diagram	Solution
$A$	$F$	What uniform annual amount should be deposited each year in order to accumulate \$2,143.60 at the time of the eighth annual deposit?	What uniform payment at the end of eight successive years is equivalent to \$2,143.60 at the end of the eighth year?		$A = F(A/F, 10\%, 8)$ $= \$2,143.60(0.0874)$ $= \$187.45$
$A$	$P$	What is the size of eight equal annual payments to repay a loan of \$1,000? The first payment is due one year after receiving the loan.	What uniform payment at the end of eight successive years is equivalent to \$1,000 at the beginning of the first year?		$A = P(A/P, 10\%, 8)$ $= \$1,000(0.18745)$ $= \$187.45$

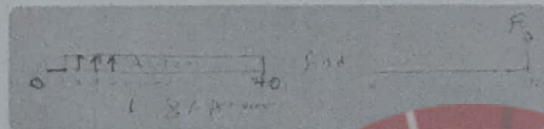


Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Uniform Series (Annuity)

**Example:** How much will you have in 40 years if you invest \$3,000 of your income each year in a project that earns 8% per year?

$A = \$3,000$ ,  $i = 8\%$  per year,  $N = 40$  years  
 $\rightarrow F = ?$



$$F = 3,000 \left[ \frac{(1 + 0.08)^{40} - 1}{0.08} \right] = \$777,169.6$$

$\rightarrow$  OR

From Appendix C tables,  $(F/A, 8\%, 40) = 259.0565 \rightarrow F = \$3,000 \times 259.0565 = \$777,169.5$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* لتعرفنا بي أخذ قرض أستوي سيارة ورأيتي 600 دينار بالشهر بقدر أخذ منهم 200 دينار ، بسأل في البنوك كم يعطوني فوائد ، 200 دينار بالشهر البنك العربي  $i = 0.5\%$  ، الاسكان  $i = 0.75\%$  وهكذا ، فأتنا عارف الفوائد وحديش بقدر أرفع بي أسهم على فترة 4 سنوات ، بقدر أحسب بالزبط شو الرقم اللازم أخذه من البنك وكم حصة الفائدة وعلى أي شكل بي أدفعها .

## Uniform Series (Annuity)

**Example:** You took a loan which is to be repaid in uniform payments over 4 years. Assuming the interest rate is 1% per month, and your monthly payment is \$300. What is the principal amount (the amount of money borrowed)?

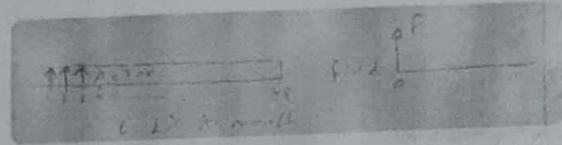
$P = ?$

$A = \$300$ ,  $i = 1\%$  per month,  $N = 4 \text{ years} \times 12 \text{ months/year} = 48 \text{ months}$

→ The period  $N$  should be consistent with the interest rate (interest per month, then, period in months)

→  $P = ?$

$$P = 300 \left[ \frac{(1 + 0.01)^{48} - 1}{0.01 (1 + 0.01)^{48}} \right] = \$11,392.2$$



→ OR

From Appendix C tables,  $(P/A, 1\%, 48) = 37.9740 \rightarrow P = \$300 \times 37.9740 = \$11,392.2$



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\* **Final** or **Future** value يكون بغض مكان آخر

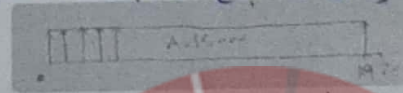
\* **present** value يكون جمل بوحدة ، يعني بالسؤال لو

طيبوا **present(P)** يكون (-1) at year

## Uniform Series (Annuity)

**Example:** Calculate the compounded future value at EOY 20 of 20 annual payments of \$5,000 each into a savings account that earns 6% per year. All 20 payments are made at the beginning of each year.

- Definition of annuity occurs at the end of each compounding period.
- In the example, payments are made at the beginning of each period.



Payments start at the beginning of each year, so the first annuity is at time 0. Hence, the present equivalent is at year -1 and the future equivalent is at year 19. We first use the  $(F/A)$  relationship to determine the future equivalent at EOY 19 and then we determine the future equivalent at EOY 20 using the  $(F/P, 6\%, 1)$ .

$$F = \$5,000 (F/A, 6\%, 20) (F/P, 6\%, 1) = \$5,000 \times 36.7856 \times 1.06 = \$194,963.68$$

ask believe & recieve

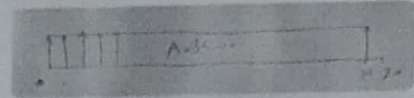
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# Uniform Series (Annuity)

**Example:** Calculate the compounded future value at EOY 20 of 20 annual payments of \$5,000 each into a savings account that earns 6% per year. All 20 payments are made at the beginning of each year.

من (1 → 19)

لحسب



Another way to solve:

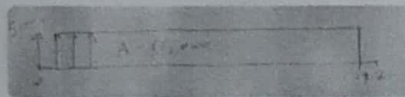
$$F = \$5,000 (F/P, 6\%, 20) + \$5,000 (F/A, 6\%, 19) (F/P, 6\%, 1)$$

$$F = \$5,000 \times 3.2071 + \$5,000 \times 33.7600 \times 1.06 = \$194,963.68$$

← ممكن أحكي من

A من 1 → 19

وال 5000 الأولى تكون



\* المبلغ الـ F النهائي

يعمل الـ A equi و P بالـ

Future + السكالي

نتجنا الـ A



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أخذت قرض 10,000 لي أسده على 4 دفعات  
متساوية كل سنة، كل دفعة أنا بدفعها جزء منها بروح للقرض  
لي بأخذ جزء منها راح يغطي الفوائد

# Uniform Series (Annuity)

**Example:** A loan of \$10,000 is to be repaid in 4 equal payments (over 4 years) and the interest rate is 10% per year. Determine the interest paid and principal repayment every year.

**First →** Find the annual payment (annuity)  $A = P (A/P, 10\%, 4) = \$10,000 \times 0.3155 = \$3,155$  per year.

3155  
Interest    Principal

**Second →**

Fill out a table to determine the principal repayment amount

Year	Amount owed at beginning of period	Interest	Annual payment	Principal repayment
1	\$10,000	\$1,000	\$3,155	\$2,155
2	\$7,845	\$785	\$3,155	[\$2,371]
3	\$5,475	[\$547]	\$3,155	\$2,608
4	\$2,867	\$287	\$3,155	\$2,868

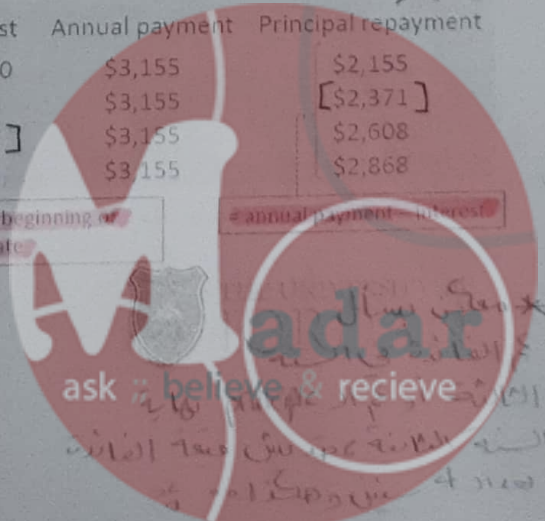
amount owed at beginning of previous year  
principal repayment in previous year

amount owed at beginning of period × interest rate

annual payment - interest

لـ الفوائد جلت التالي قيمة سداد الدين زادت

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Uniform Series (Annuity)

### Solving for $N$

**Example:** You borrowed \$100,000 at an interest rate of 7% per year. If the annual payment is \$8,000, how many years does it take to repay the loan?

$$12.5 = \frac{1.07^N - 1}{0.07(1.07)^N} \Rightarrow 0.125(1.07)^N = 1$$

$$\bullet \$100,000 = \$8,000 (P/A, 7\%, N)$$

$N = 30.73$  years or use the tables to find  $(P/A, 7\%, N) = 12.5$

**Example:** You invested \$20,000 in a project and you are expected to gain \$4,000 annually. At a 10% interest rate, when will you recover your investment?

$$\bullet \$20,000 = \$4,000 (P/A, 10\%, N)$$

$$5 = \frac{1.1^N - 1}{0.1(1.1)^N} \Rightarrow 0.5(1.1)^N = 1$$

$N = 7.27$  years



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Uniform Series (Annuity)

**Example:** Your company has a \$100,000 loan for a new security system it just bought. The annual payment is \$8,880 and the interest rate is 8% per year for 30 years. Your company decides that it can afford to pay \$10,000 per year. After how many payments (years) will the loan be paid off?

لأنه إذا كان  $A$  هو  $10,000$  سنوياً بدلاً من  $8,880$  سنوياً، فسيتم سداد القرض

• The original loan payment was found as following:

$$A = \$100,000 (A/P, 8\%, 30) = \$100,000 (0.0888) = \$8,880 \text{ per year, However}$$

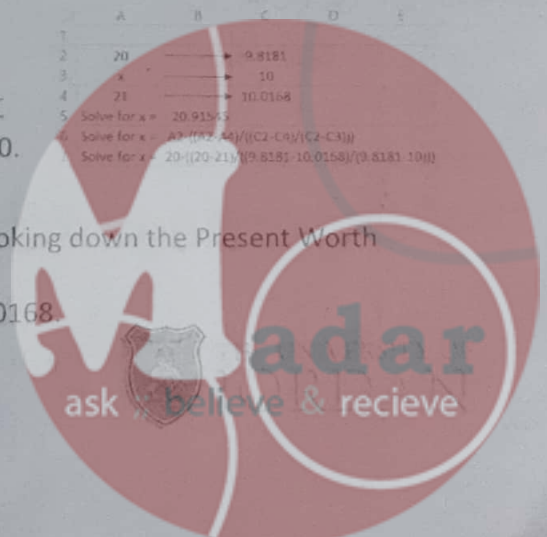
$$\text{We can calculate using } \$100,000 = \$10,000 (P/A, 8\%, N) \Rightarrow (P/A, 8\%, N) = 10.$$

• We can now use the interest tables provided in Appendix C to find  $N$ . Looking down the Present Worth Factor column ( $P/A$ ), we see that

$$(P/A, 8\%, 20) = 9.8181 \text{ and } (P/A, 8\%, 21) = 10.0168$$

(Interpolation)

	A	B	C	D	E
1					
2	20		9.8181		
3	x		10		
4	21		10.0168		
5	Solve for x =	20.91565			
6	Solve for x =	A2 - ((B2 - A2) / ((C2 - C4) / (C2 - C3)))			
7	Solve for x =	20 - ((20 - 21) / (9.8181 - 10.0168)) / (9.8181 - 10.0168)			



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

لأنه مثلاً لو كان  $A$  هو  $10,000$  سنوياً بدلاً من  $8,880$  سنوياً، فسيتم سداد القرض

# Uniform Series (Annuity)

## Solving for $i$

Example: You wanted to start saving so that you will have \$60,000 in your bank account eight years from now. Each year, you deposit \$6,000 in your bank account. What should be the interest rate so you can achieve your goal?

$A = \$6,000$ ,

$F = \$60,000$ ,

$N = 8 \text{ years}$ ,

$i = ?$

## To solve

- ❖ Trial and error.
- ❖ Interpolation.
- ❖ Calculators with solver.
- ❖ Spreadsheets (Excel function: Rate).

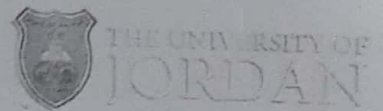
$$\$60,000 = \$6,000 \left[ \frac{(1+i)^8 - 1}{i} \right]$$

Using the tables  $(F/A, i, 8) = 10$

$[i = 6.29\%]$

لور هنا على  
المعادلة راجع للاعلى انو  $F/A = 10$   
عند  $N = 8$  مسطرة بين 6% و 7% بلاتاي بعمل interp

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



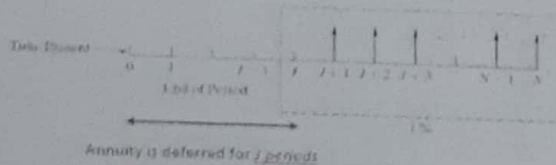
لنغرض اننا يشتغل وشرب كل اواي ، التكاليف اول سنة سنين كانت شوي عالية  
على السنة الثالثة بلس يدخل مبيعات خلت التكاليف ، السنة الرابعة بلس  
نعمل ربح والسنة الخامسة والسادة علفت نفس الربح حمار في عندك حصة  
ثابتة بتتكرر هاي بتتكرر عن ان annuity العادية لان ان annuity بتتكرر من  
بداية المشروع لتهاية .

## Deferred Annuities

- Ordinary annuity (uniform series) appears at the end of the first period.
- Deferred annuity (also uniform series) begins at later time.

ordinary A هي

من مش من بداية حياة  
المشروع



Finding the value at time 0 of a deferred annuity is a two-step process.

$$P = A(P/A, i\%, N - J)(P/F, i\%, J)$$

هنا للفترة على كل منها  
A ثابتة

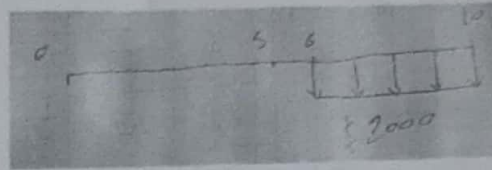
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



من سنة 6 لسنة 10 يعني عدي 5 دفعات  
ما بين ادكي (10-6) 4 عدي 5 دفعات

## Deferred Annuities

**Example:** You just purchased a new sports car and wants to also set aside cash for future maintenance expenses. The car has a bumper-to-bumper warranty for the first five years. It was estimates that the car will need approximately \$2,000 per year in maintenance expenses for years 6-10, at which you will sell the vehicle. How much money should you deposit into an account today, at 8% per year, so that you will have sufficient funds in that account to cover the projected maintenance expenses?



- Find the present

$$P = \$2,000 (P/A, 8\%, 5) (P/F, 8\%, 5)$$

← هاي حقة تكافئ اد 5  
دفعات هاي راح تطلع  
لنها السنة الخامسة  
0 → 5

اد 5  
دفعات يلي  
قلت



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Muhammad T. Hatani, Extracted from Sullivan et al. (2018)

كم حقة الفلوس لي لازم اخطها بالبنك مدة  
12 سنة عشان اكون قادر احسب 309  
دينار كل سنة مدة 5 سنوات من سنة  
14

## Deferred Annuities

**Example:** How much money should be deposited each year for 12 years if you wish to withdraw \$309 each year for five years, beginning at the end of the 14<sup>th</sup> year? Assume the interest rate is 8% per year.



- Find the present worth of both annuities and equate:

$$A(P/A, 8\%, 12) = \$309 (P/A, 8\%, 5) (P/F, 8\%, 13)$$

أفعلها ل اد 5 دفعات بدى  
year 0

$$A \times 7.5361 = \$309 \times 3.9927 \times 0.3677$$

$$A = \$60.2$$

ل لازم اخط بالبنك كل سنة مدة 12 سنة 60  
دولار عشان اتقدر اسحب 309 مدة 5 سنوات  
من نهاية سنة 14

Muhammad T. Hatani, Extracted from Sullivan et al. (2018)

\* بنقدر نحل بعزيرة ثانية

نحسب  $309 (P/A, 8\%, 5)$

نحسبها ل Future equn

لالها راح تطلع على سنة 14

ونبتعلوا للبين ل 13 فبغرب

F/P

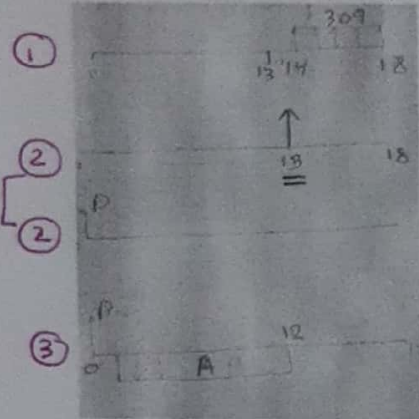


\* بقدر أمل نفس الأشي نفس بوحه اد F عند 18  
وبنفس دفعه P عند 0 وبنفس A المطلوبه

$$\textcircled{1} 309 (F/A, 8\%, 5) * (P/F, 8\%, 18) + (A/P, 8\%, 12)$$

## Deferred Annuities

**Example:** How much money should be deposited each year for 12 years if you wish to withdraw \$309 each year for five years, beginning at the end of the 14<sup>th</sup> year? Assume the interest rate is 8% per year.



اد 5 دفعات من 14 الى 18 بي اولهم  
د اني present

$$= \$309 (P/A, 8\%, 5) = \$309 \times 3.9927 = \$1233.7443 \rightarrow \text{الرقم P لسنة 13 (جبل بسنة)}$$

$$= \$1233.7443 (P/F, 8\%, 13) = \$1233.7443 \times 0.3677 = \$453.6478 \rightarrow \text{القيمة لي خلعت مؤق بي ارجعها لـ zero عند F وبي P single}$$

$$A = 453.6478 (A/P, 8\%, 12) = 453.6478 \times 0.1327 = \$60.2$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

طلعت القيمة عند 0 و P  
وبي A من (1-12) حسب من (A/P)

## Compounding-Interest Factors

TABLE 4.3 Distinct Compounding-Interest Factors and Symbols

to find:	Given:	Factor by which to Multiply:	Factor Name:	Factor Symbol:
----------	--------	------------------------------	--------------	----------------

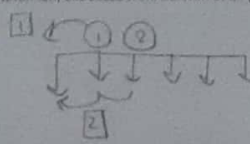
\* For single cash flows:

F	P	$(1+i)^N$	Single payment compound amount	$(F/P, i\%, N)$
P	F	$\frac{1}{(1+i)^N}$	Single payment present worth	$(P/F, i\%, N)$

\* For uniform series (annuities):

F	A	$\frac{(1+i)^N - 1}{i}$	Uniform series compound amount	$(F/A, i\%, N)$
P	A	$\frac{(1+i)^N - 1}{i(1+i)^N}$	Uniform series present worth	$(P/A, i\%, N)$
A	F	$\frac{i}{(1+i)^N - 1}$	Sinking fund	$(A/F, i\%, N)$
A	P	$\frac{i(1+i)^N}{(1+i)^N - 1}$	Capital recovery	$(A/P, i\%, N)$

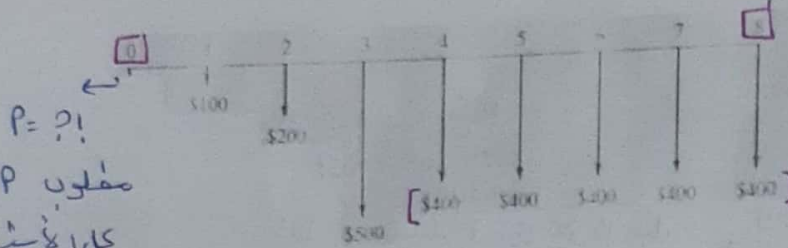
بقدر أعامل  
اد A انما single  
كل سنة بس بترايد  
جابات هين تهول  
أسرع



# Compounding-Interest Factors

**EXAMPLE 4-16:** The cash flow below have a problem with a series of year-end cash flow extending over eight years. The amounts are \$100 for the first year, \$200 for the second year, \$500 for the third year, and \$400 for each year from the fourth through the eighth. These could represent something like the expected maintenance expenditures for a certain piece of equipment or payments into a fund.

\* Find the present equivalent expenditure if the annual interest rate is 20%?



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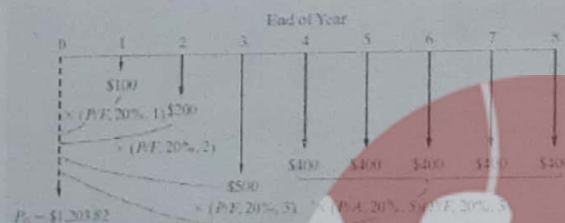
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

مطلوب P بي ارجع  
كل الأشياء من 1 لـ 8  
لا zero  
عند 1 ← بعينها F كالمها  
وإبرع خطوة 0  
عند 2 إبرع خطوات ، عند 3  
3 خطوات ، من [4 ← 8]  
عندي A يتكرر جاما إبرع 3  
ومنها للصفر أو إبرع 8 ومنها  
للصفر .

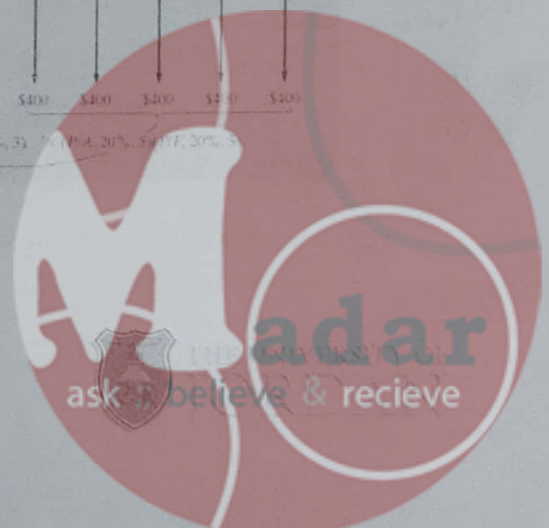
## Compounding-Interest Factors

Find the present equivalent expenditure?

$$\begin{aligned}
 P_0 &= F_1(P/F, 20\%, 1) &= \$100(0.8333) &= \$83.33 \\
 &+ F_2(P/F, 20\%, 2) &+ \$200(0.6944) &+ 138.88 \\
 &+ F_3(P/F, 20\%, 3) &+ \$500(0.5787) &+ 289.35 \\
 &+ A(P/A, 20\%, 5) \times (P/F, 20\%, 3) &+ \$400(2.9900) \times (0.5787) &+ 692.26 \\
 &&&&&& \$1,203.82
 \end{aligned}$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* مثلاً لو بشتغل بشركة والشركة بتعطي

زيادة سنوية قيمتها 50 دينار، فانت

قيمة تزيد وتبقى

with a const amount each period

بتزيد كمية ثابتة ففي هذا الأنش

نقدر نستعمل القوانين الموجودة لا

uniform gradient

## Uniform (arithmetic) gradient of cash flows

Cash flow that changes by a constant amount (G) each period.

End of Period	Cash Flow
1	(0)G
2	(1)G
3	(2)G
...	...
N-1	(N-2)G
N	(N-1)G

### ① Present equivalent

$$P = G \times \left\{ \frac{1}{i} \left[ \frac{(1+i)^N}{(1+i)^N} - \frac{N}{(1+i)^N} \right] \right\}$$

Or  $P = G \times (P/G, i\%, N)$  ... tables in Appendix C

### ② Annuity equivalent

$$A = G \times \left[ \frac{1}{i} - \frac{N}{(1+i)^N - 1} \right]$$

$$A = G \times (A/G, i\%, N)$$

### ③ Future equivalent

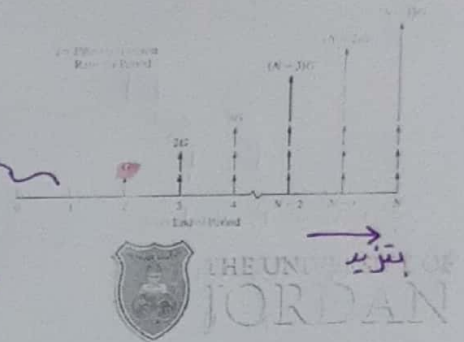
$$F = \frac{G}{i} \times (F/A, i\%, N) - \frac{N \times G}{i}$$

أول سنة فيها  
zero of const  
amount

فلا نحسب الـ P راح يكون جيل  
2 interest  
period

\* الـ P عند الـ 0 نقل الـ

uniform gradient



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Uniform (arithmetic) gradient of cash flows

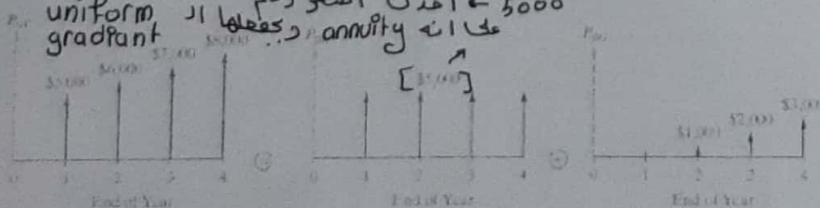
**Example:** suppose that we have cash flows as follows:

Calculate their present equivalent at  $i = 15\%$  per year

$$POT = POA + POG$$

$$\begin{aligned} P_{OT} &= A(P/A, 15\%, 4) + G(P/G, 15\%, 4) \\ &= \$5,000(2.8550) + \$1,000(3.79) \\ &= \$14,275 + 3,790 = \$18,065. \end{aligned}$$

5000 أخذت أصغر رقم  
على أنه annuity

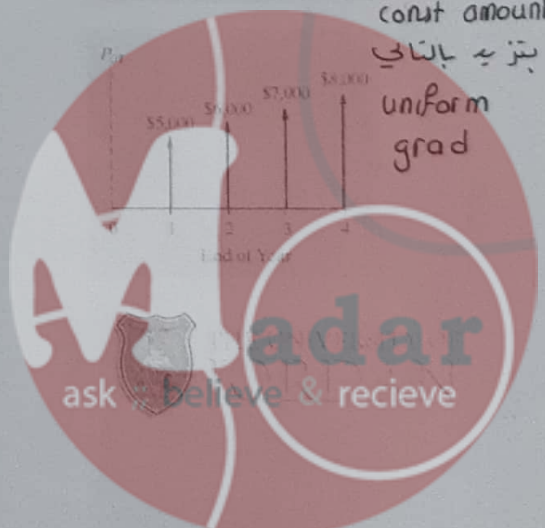


End of Year	Cash Flow (\$)
1	5,000
2	6,000
3	7,000
4	8,000

في زيادة  
بقيمة  
1000

const amount  
بتزيد بالثاني

uniform  
grad



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# Uniform (arithmetic) gradient of cash flows

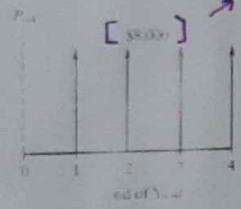
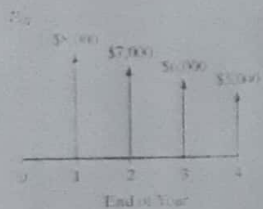
**Example:** suppose that we have cash flows as follows:  
Calculate their present equivalent at  $i = 15\%$  per year

•  $POT = P0A - P0G$

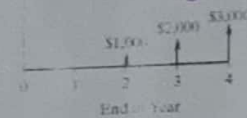
$$= A(P/A, 15\%, 4) - G(P/G, 15\%, 4)$$

$$= \$8,000(2.8550) - \$1,000(3.79)$$

$$= \$22,840 - \$3,790 = \$19,050.$$

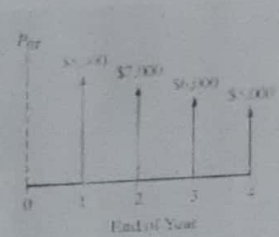


تساقط متساوي  
أكبر رقم على أنه  
ويعبر متساوي  
uniform  
gradient



Year	Cash Flow (\$)
1	8,000
2	7,000
3	6,000
4	5,000

→ تساقط  
مقدار  
1000



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# Engineering Economy

(0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 6

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## Chapter 4: Time value of money

Topics to be covered this week:

- Geometric sequence of cash flows
- Interest Rates that Vary with Time
- Nominal and effective interest rates
- Continuous compounding

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# Geometric sequence of cash flows

Cash flow that changes by a constant rate ( $\bar{f}$ ) each period.

First payment at EOY 1.

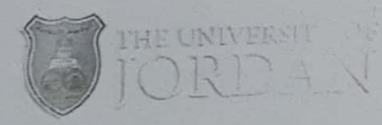
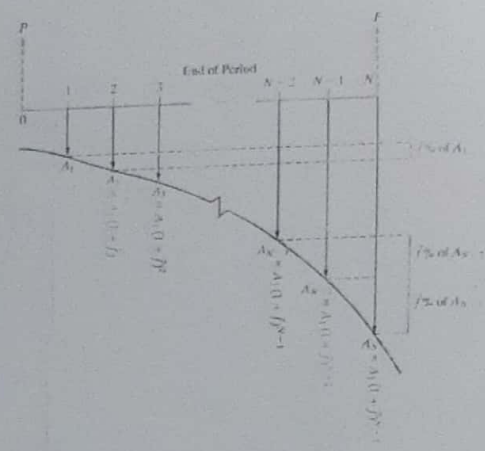
ما عني ما تون  
F بس  
اذا عني  
P بقدر  
اوجد F من  
F/P

نسبة معينة  
مثلا زيادة  
بمقدار  
10%  
دهكذا

$$P = \begin{cases} \frac{A_1[1 - (1+i)^{-N}(1+\bar{f})^N]}{i - \bar{f}} & \bar{f} \neq i \\ A_1N(1+i)^{-1} & \bar{f} = i \end{cases}$$

$$P = \begin{cases} \frac{A_1[1 - (P/F, i\%, N)(F/P, \bar{f}\%, N)]}{i - \bar{f}} & \bar{f} \neq i \\ A_1N(P/F, i\%, 1) & \bar{f} = i \end{cases}$$

اوجد  
الجدول



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\*  $\bar{P}$  اذا ابرز بيكون (+) اذا بتقل (-)  
اذا سالبة ما بقدر تسفل الجدول بي اهل  
من المعادلة.

# Geometric sequence of cash flows

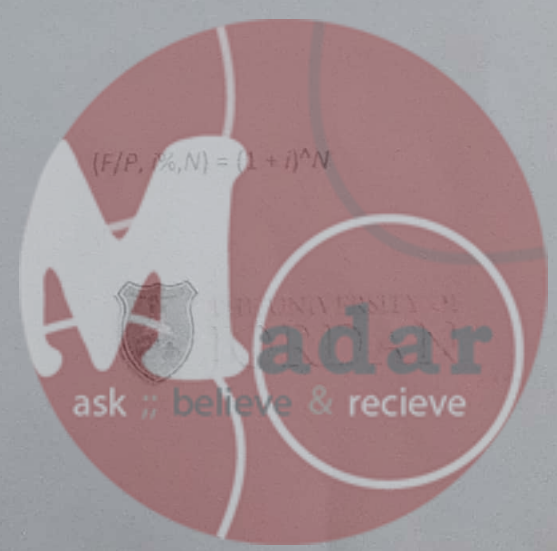
المقعة الجبرية بي بي ابلش فيها

**Example:** Assume that a payment of \$1,000 is made at EOY 1 and decreases by 20% per year after the first year for 4 years. At a 25% interest rate, Determine the present equivalent, A, and F.

The value of  $\bar{f}$  is -20% in this case. The desired quantities are as follows:

$$\begin{aligned} P &= \frac{\$1,000[1 - (P/F, 25\%, 4)(F/P, -20\%, 4)]}{0.25 - (-0.20)} \\ &= \frac{\$1,000}{0.45} [1 - (0.4096)(1 - 0.20)^4] \\ &= \$2,222.22(0.83222) \\ &= \$1,849.38; \\ A &= \$1,849.38(A/P, 25\%, 4) = \$783.03; \\ F &= \$1,849.38(F/P, 25\%, 4) = \$4,515.08. \end{aligned}$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Geometric sequence of cash flows

سأفعل الأضيق  
أخذت منهم  
4500 يلى هم 10٪

**Example** On your 23rd birthday you decide to invest \$4,500 (10% of your annual salary) in a mutual fund earning 7% per year. You will continue to make annual deposits equal to 10% of your annual salary until you retire at age 62 (40 years after you started your job). You expect your salary to increase by an average of 4% each year during this time. How much money will you have accumulated in your mutual fund when you retire?

$$P = \frac{\$4,500[1 - (P/F, 7\%, 40)(F/P, 4\%, 40)]}{0.07 - 0.04}$$

$$P = \frac{4,500[1 - (0.0668)(4.8010)]}{0.03}$$

$$P = \$101,894.$$

$$F = \$101,894(F/P, 7\%, 40)$$

$$F = \$101,894(14.9745)$$

$$F = \$1,525,812.$$



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Interest Rates that Vary with Time

interest rate

مستقره

فكل باخذها period

interest rate لا

Interest rates often change with time (e.g., a variable rate mortgage).

We often must resort to moving cash flows one period at a time, reflecting the interest rate for that single period.

The present equivalent of a cash flow occurring at the end of period  $N$  can be computed with the equation below, where  $i_k$  is the interest rate for the  $k^{\text{th}}$  period.

$$P = \frac{F_N}{\prod_{k=1}^N (1 + i_k)}$$

If  $F_3 = \$2,500$  and  $i_1 = 8\%$ ,  $i_2 = 10\%$ , and  $i_3 = 11\%$ , then

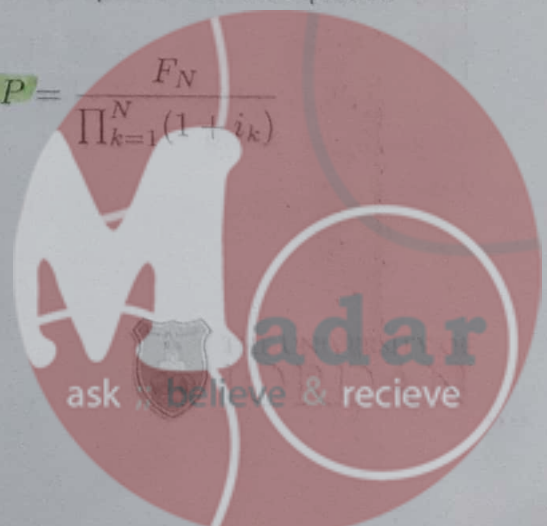
نقلنا لـ zero

ونقلنا للأولى

$$P = \$2,500(P/F, 8\%, 1)(P/F, 10\%, 1)(P/F, 11\%, 1)$$

$$P = \$2,500(0.9259)(0.9091)(0.9009) = \$1,896$$

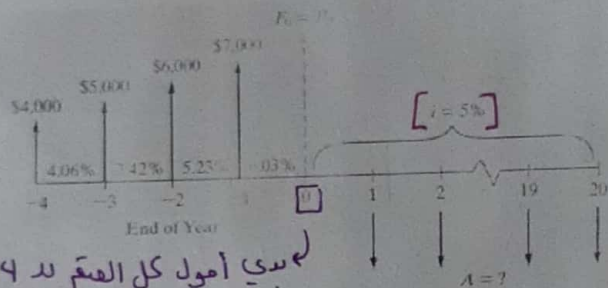
نقلت  
للشأن



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Interest Rates that Vary with Time

**EXAMPLE 4-27:** Smith is a 22-year-old senior who used the Stafford loan program to borrow \$4,000 four years ago when the interest rate was 4.06% per year. \$5,000 was borrowed three years ago at 4.42%, and last year \$6,000 at 5.23%, and last year \$7,000 was borrowed at 6.03% per year. Now he would like to consolidate his debt into a single 20-year loan with a 5% fixed annual interest rate. If Smith makes annual payments (starting in one year) to repay his total debt, what is the amount of each payment?



$$(F/P, i\%, N) = (1 + i)^N$$



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

← مطلوب أحسب  
حقيقة A ليبدو  
يدفعها smith  
لمدة 20 سنة حتى  
تسد القروض لي أخذته  
خلال دراسته

لبي أحوال كل العقم بد 4  
سنوات وانقلهم  
د  
لغني للمستقبل  
وهيك يكون خلعت  
الحالية ومنها حسب  
A لا 20 سنة

## Interest Rates that Vary with Time

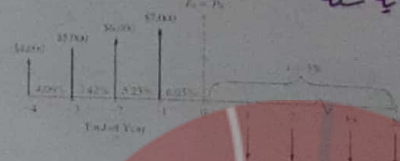
من القوائين  $(1+i)^N$  لأن ما غنا  
مواصل بالحصول

حقيقة لا 4000 عند سنة 3

المصارى  
لي أخذتكم  
تبقي السنة

المبلغ لي  
حسباً  
نهاية سنة 3

- $F-3 = \$4,000(F/P, 4.06\%, 1) + \$5,000 = \$4,000(1.0406) + \$5,000 = \$9,162.40$
- $F-2 = \$9,162.40(F/P, 3.42\%, 1) + \$6,000 = \$15,475.75$
- $F-1 = \$15,475.75(F/P, 5.23\%, 1) + \$7,000 = \$23,285.13$
- $F_0 = \$23,285.13(F/P, 6.03\%, 1) = \$24,689.22$

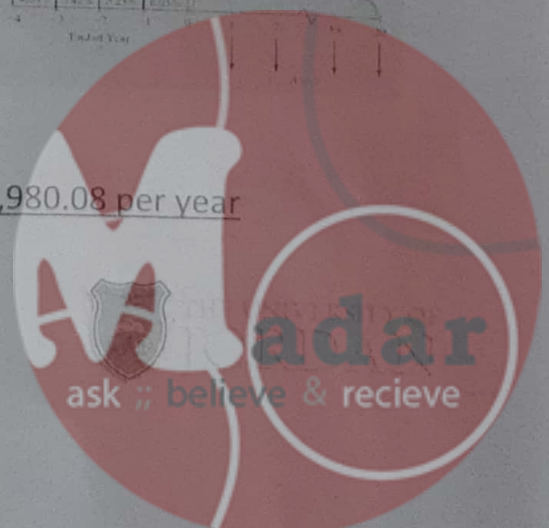


$$(F/P, i\%, N) = (1 + i)^N$$

هيك يكون سد القروض كامل  
مع القوائين بس هو بد يدفعهم بدفعات  
سنوية

$$A = \$24,689.22(A/P, 5\%, 20) = \$24,689.22(0.0802) = \$1,980.08 \text{ per year}$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



في حال كانت الفائدة شهرية والدفعات سنوية بسعي ال  
 effective interest rate في بؤمه الفترة لي يحسب فيها الفائدة .

## Nominal and Effective interest rates

\* If the compounding period is less than a year:

بمطيق اياها السب  
 وهي أقل من الفقة  
 الة صلية لي  
 بي ادفعها أو  
 ادفع عليها مؤاد .

• Annual rate is called **nominal interest rate** or **annual percentage rate (APR)**.

• Actual or exact rate is called **effective interest rate**.

**Example:** if annual interest rate is 10% compounded annually?

then the Effective rate = Nominal rate = 10%.

الفائدة سنوية  
 فتعنها 10% ، الفائدة بتراكم بشكل سنوي وار 10% سنوية  
 مستويات بالتي اد  
 Nominal = eff

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## Nominal and Effective interest rates

ad nominal متثرة بقدر أول  
 من سنة لشهر والعكس ، أما ال  
 effective هي لي يحسبها من  
 القاشي  
 Where:  
 i: effective interest rate per year.  
 r: nominal interest rate per year.  
 M: number of compounding periods per year.

$$i = \left(1 + \frac{r}{M}\right)^M - 1$$

nominal  
 actual  
 or effective

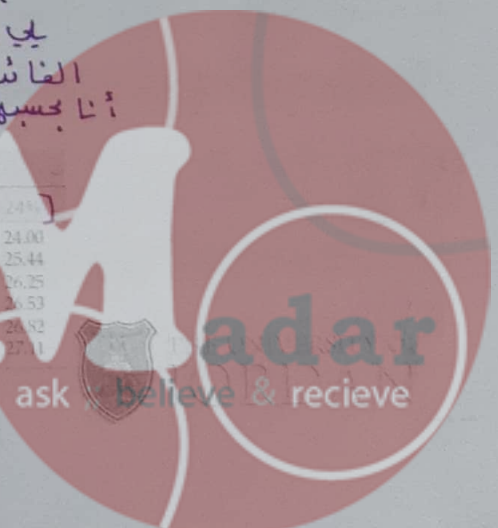
عدد المرات  
 لي راج احسب منها  
 الفائدة الفترة ال eff  
 أنا بحسبها (نعم مرة بحسب الفائدة  
 مثلاً فكل السنة)

Compounding Frequency	Number of Compounding Periods Per Year (M)	6%	8%	10%	12%	15%	24%
Annually	1	6.00	8.00	10.00	12.00	15.00	24.00
Semiannually	2	6.09	8.16	10.25	12.36	15.56	25.44
Quarterly	4	6.14	8.24	10.38	12.55	15.87	26.25
Bi-monthly	6	6.15	8.27	10.43	12.62	15.97	26.53
Monthly	12	6.17	8.30	10.47	12.68	16.08	26.82
Daily	365	6.18	8.33	10.52	12.75	16.18	27.11

كل سنة بحسب  
 فائدة  
 على الفائدة  
 راج احسبها  
 مرتين

$$i = \left(1 + \frac{6\%}{2}\right)^2 - 1$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Nominal and Effective interest rates

Suppose that a \$100 lump-sum amount is invested for 10 years at a nominal interest rate of 6% compounded quarterly. How much is it worth at the end of the 10th year?

There are four compounding periods per year, or a total of  $4 \times 10 = 40$  interest periods.

The interest rate per interest period is  $6\%/4 = 1.5\%$ .

$$F = P(F/P, 1.5\%, 40) = \$100.00(1.015)^{40} = \$100.00(1.814) = \$181.40.$$

OR

Alternatively, the effective interest rate from

$$i = \left(1 + \frac{r}{M}\right)^M - 1$$

$$i = \left(1 + \frac{0.06}{4}\right)^4 - 1 = [6.14\%] \text{ Therefore,}$$

$$F = P(F/P, 6.14\%, 10) = \$100.00(1.0614)^{10} = \$181.40.$$

هون حليها  
صعبا  
عنونا رجوعنا فيها effect ..

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



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## Nominal and Effective interest rates

لاخذ credit card من شركة اي اشي مادفئة وسديته راج يتراكم هواه 1.375%

**Example:** A credit card company charges 1.375% per month on the unpaid balance. They claim that the annual interest rate is  $(12 \times 1.375\% = 16.5\%)$ . Is that true?

➤ What is the effective interest rate per month?

Since compounding is monthly, effective monthly rate = nominal monthly rate = 1.375%.

➤ What is the effective interest rate per year?

$$i = \left(1 + \frac{0.165}{12}\right)^{12} - 1 = 17.81\%$$

(nominal interest rate per year.) = 16.5%  
M = 12 compounding periods per year

➤ Does this card provide a better deal than another card which charges 16.8% annual rate compounded monthly?

$$i = \left(1 + \frac{0.168}{12}\right)^{12} - 1 = 18.02\%$$

M = 12 compounding periods per year

17.81% < 18.02% ⇒ the first card (16.5% per year compounded monthly) is better.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

من احسن لانها اكبر من 17%

يعني الفكرة كلامها موضح لهم مغلطيا ماياخذو 16% بياخذو 17% يعني انهم يتراكم الفاتورة يعني انهم يتراكم الفاتورة يعني انهم يتراكم الفاتورة

ask // believe // receive

M = 6

أخذت قرضاً لمدة 8 سنوات بمعدل فائدة 10% يتم احتسابها كل سنة  
هذا القرض سيؤسده على دفعتين ، نهاية السنة الواحدة ونهاية السنة الخامسة  
(دفعتين متساويتين)

## Nominal and Effective interest rates

**Example:** A loan of \$2,000 at 10% annual interest rate for 8 years is to be repaid in [two equal payments] @ EOY 4 and EOY 8. What is the value of the payments?

لو سي أحسب كل 4 سنوات عبارة عن interest per. وحدة إبتائي عندي interest 2 و A ثابتة بحسب 4 سنوات period

[Consider every 4 years as one payment.]  
⇒  $r = 40\%$  per 4 years compounded annually.

$$i = \left(1 + \frac{0.4}{4}\right)^4 - 1 = 46.41\% \text{ per 4 years}$$

Using A/P relationship:

$$A = \$2,000 \times \frac{(0.4641 \times 1.4641^2)}{1.4641^2 - 1} = \$1,739.9 \text{ every 4 years}$$

لكل 4 سنوات راح أدفع هذا  
البلغ عشان أسد اد 2000 لي أخذتم  
قبل 8 سنوات

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

$$A = P \left[ \frac{i(1+i)^N}{(1+i)^N - 1} \right]$$

\* موفقة على ثانية نوع cash flow وحظ  
X عند 4 وعند 8 ورجعهم لا zero <



$$\begin{aligned} 2000 &= X(P/F, 10\%, 4) + X(P/F, 10\%, 8) \\ 2000 &= 0.6830 X + 0.4665 X \\ 2000 &= 1.1495 X \\ X &= 1739.9 \$ \end{aligned}$$

## Nominal and Effective interest rates

If the monthly interest rate is 1%, what is the effective [semi-annual] rate?

$$i = \left(1 + \frac{r}{M}\right)^M - 1$$

← ار eff  
نكل ، أسهر

⇒ Monthly rate = 1% = effective monthly = nominal monthly  
(no additional info on compounding is provided).

Nominal semi-annual rate =  $[6 \times 1\% = 6\%]$

Effective semi-annual rate  $i = \left(1 + \frac{0.06}{6}\right)^6 - 1 = 6.15\%$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Nominal and Effective interest rates

راح ادفع دفعات  
سبكي شهري  
بقيمة 477

**EXAMPLE 4-32:** A loan of \$15,000 requires monthly payments of \$477 over a 36-month period of time. These payments include both principal and interest.

مدة  
36  
شهر

- What is the nominal interest rate (annual percentage rate (APR)) for this loan?
- What is the effective interest rate per year?
- Determine the amount of unpaid loan principal after 20 months.

بعد ما ادفع 20 دفعة اذ 16 دفعة  
يبي منلو في ال equiv. بالهم



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## Nominal and Effective interest rates

- What is the nominal interest rate (APR) for this loan?

$P = \$15,000$ ,  $A = \$477$ , and  $N = 36$  months.

$$A = P \left[ \frac{i(1+i)^N}{(1+i)^N - 1} \right]$$

$$\$477 = \$15,000(A/P, i, 36) \rightarrow (A/P, i, 36) = 0.0318$$

We can now look through Appendix C to find values of  $i$  that have an  $(A/P, i, 36)$  value close to 0.0318. From Table C-3 ( $i = 3/4\%$ ), we find  $(A/P, 3/4\%, 36) = 0.0318$ . Therefore,

$i_{mo} = 0.75\%$  per month And  $r = 12 \times 0.75\% = 9\%$  per year, compounded monthly.

- What is the effective interest rate per year?

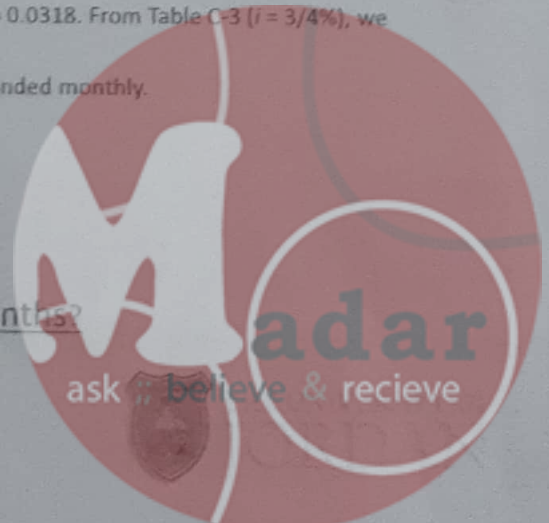
$$e_{eff} = \left( 1 + \frac{0.09}{12} \right)^{12} - 1 = 0.0938 \text{ or } 9.38\% \text{ per year.}$$

- Determine the amount of unpaid loan principal after 20 months?

$$P_{20} = \$477(P/A, 3/4\%, 16) = \$477(15.0243) = \$7,166.59$$

Notice that we used the monthly interest rate of  $3/4\%$  in our calculation since the cash flows are occurring monthly

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## Continuous compounding

Allowing interest to compound continuously throughout the period  $\Rightarrow M$  approaches  $\infty$ .

$$i = e^r - 1$$

Where  $i$  is the effective rate and  $r$  is the nominal rate.

### Continuous compounding factors

$$(F/P, r\%, N) = e^{rN}$$

$$(P/F, r\%, N) = e^{-rN} = \frac{1}{e^{rN}}$$

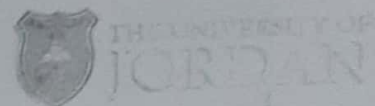
$$(i/A, r\%, N) = \frac{e^{rN} - 1}{e^r - 1}$$

$$(P/A, r\%, N) = \frac{e^{rN} - 1}{e^{rN}(e^r - 1)}$$

**Notice:**  $r$  is substituted (not  $i$ )

So we can use these formulas or we can substitute the effective interest rate ( $i$ ) in  $P/F$ ,  $F/A$ , and  $P/A$  equations presented earlier in the chapter

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## Continuous compounding

**Example:** A bank offers loans at an annual interest rate of 12% compounded continuously,

- What is the effective annual interest rate?

$$r = 0.12 \text{ (nominal annual)}$$

$$i = e^{0.12} - 1 = 0.1275 = 12.75\%$$

- What is the effective monthly interest rate?

$$r = \frac{0.12}{12} = 0.01 \text{ (nominal monthly)}$$

$$i = e^{0.01} - 1 = 0.01005 = 1.005\%$$

- If you borrowed \$10,000 on these terms, what is the future equivalent of this loan after 5 years?

$$(F/P, r\%, N) = e^{rN} = e^{0.12 \times 5} = 1.8221 \Rightarrow F = \$10,000 \times 1.8221 = \$18,221$$

$$\text{Or } F = P \times (1 + i)^N = \$10,000 \times (1 + 0.1275)^5 = \$18,221$$

$$\text{Or using the monthly interest: } F = \$10,000 \times (1 + 0.01005)^{60} = \$18,221$$

في اذا بدى بالشهر

$$5 \text{ years} \times 12 = 60$$

$$N = 60 \text{ بر من بطلع نفس الجواب}$$

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# Continuous compounding

**Example:** A nominal interest rate of 8% is compounded continuously.

- What is the uniform EOY amount for 10 years that is equivalent to \$8,000 at EOY 10?

$$F = \$8,000$$

$$A = ?$$

$$A = \$8,000 (A/F, 8\% \text{ nominal}, 10) = \$8,000 \times \frac{e^{0.08} - 1}{e^{0.08 \times 10} - 1} = \$543.68$$

- What is the present equivalent value of \$1,000 per year for 12 years?

$$A = \$1,000$$

$$P = ?$$

$$P = \$1,000 (P/A, 8\% \text{ nominal}, 12) = \$1,000 \times \frac{e^{0.08 \times 12} - 1}{e^{0.08 \times 12} (e^{0.08} - 1)} = \$7,409.4$$

$$\text{OR } P = \$1,000 (P/A, i_{\text{eff}} = 0.08329, 12) = \$1,000 \times 7.4094 = \$7,409.4$$

- What is the future equivalent at the end of the 6<sup>th</sup> year of \$243 payments made every 6 months during the 6 years (first payment occurs 6 months from the present and the last occurs at EOY 6)?

$$F = \$243 (F/A, 4\%, 12) = \$243 \times \frac{e^{0.04 \times 12} - 1}{e^{0.04} - 1} = \$3,668.3$$

طدة 6 سنوات برفع كل أسبوع  
\$243



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The end

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# Engineering Economy

(0901420)



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Department of Civil Engineering  
Slides 8

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 5: Evaluating a Single Project

عندي مشروع بي أحلله أعمله →

Topics to be covered this week:

evaluation وأسشون إذا كنت على هام

المشروع بالاداءة والكمومات بي عندي ، هل راج أحقق

ربح ولا أخسر ، على هذا الأساس كهندسين بدنا نبتخذ القرار .

- Evaluating a single project

- Equivalent worth methods

- Present worth (PW). → at year 0 .

- Future worth (FW). → at Future interest period .

- Annual worth (AW). → come from a uniform payment .

- Applications PW: Bonds



2- إذا اشتغل بـ org والمشتروع موجود عندي ، هل يتقبل أخسر شؤياً صغيرة  
 أو يتقبل إذا profit يكون marginally مقارنة بـ capital invs ، فبقدر أحد  
 شؤمية أقل نسبة بدي أرباحها بمشروع معين . 3- هل أنا كشركة ماضية آخذ risks  
 عن أي مشروع وبدي داغياً MARR تكون عالية  
 وإذا مو عالية ماضية أكثرع .

## Methods for evaluating a single project

**Minimum Attractive Rate of Return (MARR):** The lowest internal rate of return that the organization would consider a good investment.

- The Minimum Attractive Rate of Return (MARR) is usually a policy issue resolved by an organization's top management given numerous considerations.

Among these considerations are the following:

- Amount, source, and cost of money available
- Number and purpose of good projects available
- Perceived risk of investment opportunities
- Type of organization (i.e., government, public utility, or private industry)

بالشركات الحكومية MARR يتكون محددة من  
 وزارة الأشغال أو رئاسة الوزراء .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

AW → يوجد كل اشئ د  
 uniform payment وجمع كل اشئ د  
 anuity في نقول revenue وبعطو من اشئ د  
 expenses

عندي فكرة مشروع وبدي أشرف هل راج يعطلي ربح وأفوت فيه أو راج  
 خاينني أخسر وما بدي إياه

## Methods for evaluating a single project

- Present worth (PW) (the most common method).  $PW = \text{revenue} - \text{expenses}$   
 نفس اد PW بس بجمع كل  
 Future worth (FW).  $PW = \text{revenue} - \text{expenses}$   
 في بار Future  
 Annual worth (AW).  $PW = \text{revenue} - \text{expenses}$   
 it will be by the end of year (invest.)  
 Internal rate of return (IRR).  $PW = \text{revenue} - \text{expenses}$   
 لو الكروع 5 سنوات بوجدلا  
 External rate of return (ERR).  $PW = \text{revenue} - \text{expenses}$   
 FW بنهاية السنة الخامسة  
 Payback period: least common method.  $PW = \text{revenue} - \text{expenses}$   
 الفترة الزمنية في نجانبها لأرجع الفلوس  
 في استثنوكم في المشروع .

A project must provide a return that is equal to or greater than the Minimum Attractive Rate of

Return (MARR). لازم داغياً آخذ

اد MARR للشؤرية  
 في يشتغل فيها بعين الاختبار .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Methods for evaluating a single project

مما يجي سؤال بشكل عام يعني أعتقد انه ال interest rate يكون  
 compounded من simple وبنفس الوقت الفلوس جعلها at the end of year period  
 مثلاً، لو بالسؤال السادس إجابتي 5000 أنا جعلهم بنهاية السنة الأولى، في حال ما سكو  
 المدفوعات متى يتغير بفرض انهم راح يتقبل بنهاية حياة المشروع .

Unless otherwise specified, the end-of-period cash-flow convention and discrete compounding of interest are used throughout this and subsequent chapters. A planning horizon, or study (analysis) period, of  $N$  compounding periods (usually years), is used to evaluate prospective investments throughout the remainder of this course.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Present worth (PW)

\* بالسؤال ما جرد ال method  
 لي يستخدمها بس بالعادة بنروح  
 PW أو FW

- All cash inflows and outflows are discounted to the present time at an interest rate (generally MARR).  
 ↳ at year 0

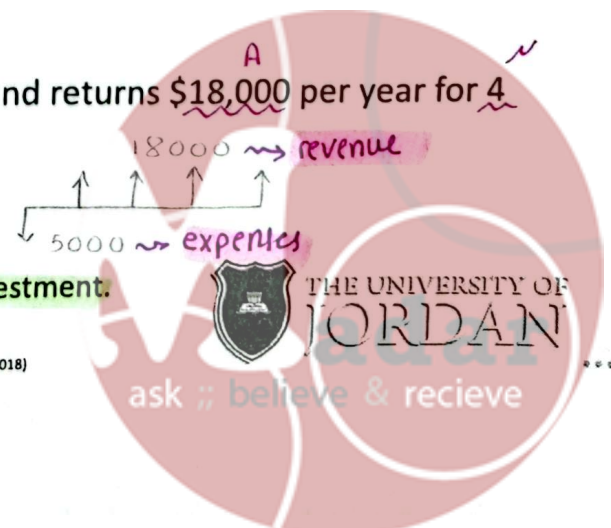
- $PW (i = MARR) \geq 0 \Rightarrow$  acceptable project (profit required by investors is satisfied or exceeded).  
 ↳ منيع راح يحقق ربح

**Example:** A project has a capital investment of \$50,000 and returns \$18,000 per year for 4 years. At a 12% MARR, is this a good investment?

$$PW = -50,000 + 18,000 (P/A, 12\%, 4)$$

لما لانها تكاليف

$$PW = -50,000 + 18,000 \times 3.0373 = \$4,671.40 \rightarrow \text{It is a good investment.}$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## PW Example

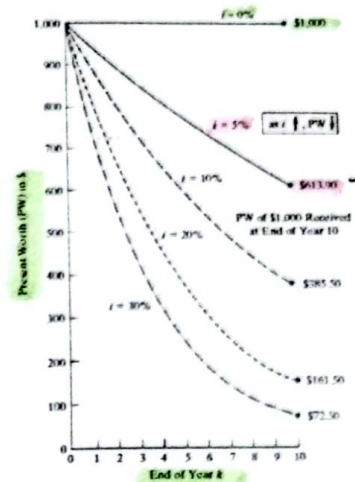
كلما زادت الـ  $i$  كلما قلت  
الـ PW (علامة عكسية)

↗

- It is important to observe that the higher the interest rate and the farther into the future a cash flow occurs, the lower its PW is.

➤ PW of \$1,000 Received at the End of Year  $k$  at an Interest Rate of  $i\%$  per Year

\* كلما زادت الفترة الزمنية  
كلما قلت الـ PW، أيها.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## PW Example

بما أنها saving بقدر أموالها نفوس وأنهم  
مدينون وخرج

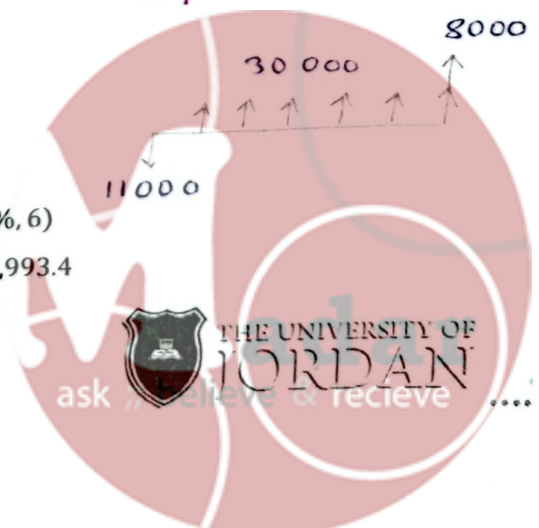
A new heating system is to be purchased and installed for \$110,000. This system will save approximately 300,000 kWh of electric power each year for a 6-year period with no additional O&M costs. Assume the cost of electricity is \$0.10 per kWh, and company's MARR is 15% per year, and the market value of the system will be \$8,000 at EOY 6. Using the PW method, is this a good idea?

$$[\text{Estimated annual savings}] = \frac{300,000 \text{ kWh}}{\text{year}} \times \frac{\$0.10}{\text{kWh}} = \$30,000 \text{ per year.}$$

$$\begin{aligned} \text{PW } (i = 15\%) &= -\$110,000 + \$30,000 (P/A, 15\%, 6) + \$8,000 (P/F, 15\%, 6) \\ &= -\$110,000 + \$30,000 \times 3.7845 + \$8,000 \times 0.4323 = \$6,993.4 \end{aligned}$$

➔ Good investment

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Present worth (PW)

There are two assumptions that we make when using PW:

- First, it is assumed that we know the future with certainty (For example, we presume to know with certainty future interest rates and other factors).  
زجاء saving  
أموالها مراح منكر
- Second, it is assumed we can borrow and lend money at the same interest rate (i.e., capital markets are perfect).  
له يتعمل شابة



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Future Worth (FW)

ار PW وار FW نفس اكبر بس ار FW باخذ  
كل اشي at end of invest  
لهك احياءاً بنفعل نشغل  
عليها أكثر من ار PW

- The future Worth (FW) method is an alternative to the PW method
- Looking at FW is appropriate since the primary objective is to maximize the future wealth of owners of the firm.
  - FW is based on the equivalent worth of all cash inflows and outflows at the end of the study period at an interest rate that is generally the MARR.
  - Decisions made using FW and PW will be the same.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Future Worth (FW)

- FW is equivalent to PW [ $FW = PW (F/P, i\%, N)$ ].
- $FW \geq 0$ , project is economically justified.

في حال كان المطلوب FW  
و احنا حسبنا على PW  
بس كل بي علينا  
نحول الجواب بي  
طلع د Future  
(F/P)

**Example:** A \$45,000 investment in a new conveyer system is projected to improve throughput and increase revenue by \$14,000 per year for five years. The estimated market value of the conveyer at the end of five years is \$4,000. Using the FW method at a MARR of 12%, is this a good investment?

$$FW = -\$45,000 (F/P, 12\%, 5) + \$14,000 (F/A, 12\%, 5) + \$4,000 = \$13,635.7$$

⇒ It is a good investment.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

اشترى conveyer بـ 45000 نتيجة اني اشتريته راح  
حسين الأداء ويزيد الإيرادات بـ 14000 كل سنة لمدة  
5 سنوات ، بعد ما تخلص الـ 5 سنوات بدنا نبقي كخردة  
بما يقارب 4000

## Future Worth (FW)

**Example:** A \$110,000 retrofitted space-heating system was projected to save \$30,000 per year in electrical power and be worth \$8,000 at the end of the six-year study period. Use the FW method to determine whether the project is still economically justified if the system has zero market value after six years. The MARR is 15% per year.

$$\begin{aligned} FW(15\%) &= -\$110,000 (F/P, 15\%, 6) + \$30,000 (F/A, 15\%, 6) \\ &= -\$110,000 (2.3131) + \$30,000 (8.7537) \\ &= \$8,170. \end{aligned}$$

positive  
إيجابي مثل يحقق ربح

هل المستر  
راح يضل مربح اذا أنا ما أخذت  
الـ 8000 بي راح تبقي نهاية  
السنة السادة ، بس لو مش  
حالي هاي اكلومة ، بي اجمع  
8000



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Annual Worth (AW)

Annual Worth (AW) is another way to assess projects.

- Equal annual series equivalent to the cash inflows and outflows at a specific interest rate (normally MARR).
- AW is equivalent to PW and FW. لو حسب PW بجدد  $\rightarrow$  برضو هون نفس الكيد
- $AW \geq 0$ , the project is economically justified. أحسب AW  $(A/P)$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Annual Worth (AW)

The AW of a project is annual equivalent revenue or savings minus annual equivalent expenses, less its annual capital recovery (CR) amount.

$$AW(i\%) = R - E - CR(i\%)$$

Where:

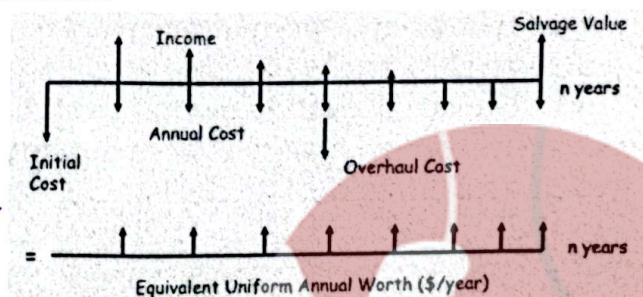
$R$ : annual equivalent revenue.

$E$ : annual equivalent expenses.

$CR$ : annual capital recovery which covers the loss in value of the asset and interest (at MARR) on invested capital.

$$CR(i\%) = I (A/P, i\%, N) - S (A/F, i\%, N)$$

Where  $I$  is the initial cost and  $S$  is the salvage value.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* إذا  $A$  (+) الربح  
كل سنة إذا (-) أتا جشي  
كل سنة .  
\*  $P$  ← قبل سنة .  
\*  $F$  ← بنفس السنة .

## Annual Worth (AW)

**Example:** A project requires an initial investment of \$45,000, has a salvage value of \$12,000 after six years, incurs annual expenses of \$6,000, and provides annual revenue of \$18,000. Using a MARR of 10%, determine the AW of this project.

$$AW(10\%) = R - E - CR(10\%)$$

$$R = \$18,000$$

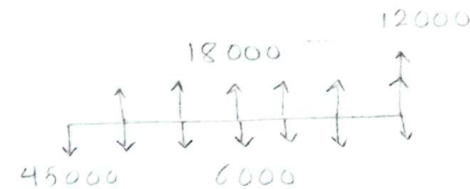
$$E = \$6,000$$

$$CR(10\%) = \$45,000 (A/P, 10\%, 6) - \$12,000 (A/F, 10\%, 6) = \$8,777$$

$$AW(10\%) = 18,000 - 6,000 - 8,777 = \$3,223$$

Since the AW is positive, it's a good investment.

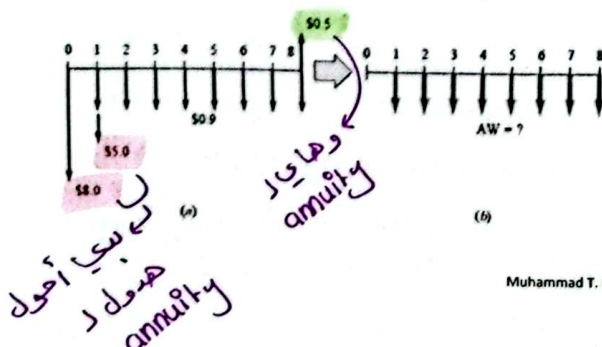
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Annual Worth (AW)

**Example:** Lockheed Martin is increasing its booster thrust power in order to win more satellite launch contracts from European companies interested in opening up new global communications markets. A piece of earth-based tracking equipment is expected to require an investment of \$13 million, with \$8 million committed now and the remaining \$5 million expended at the end of year 1 of the project. Annual operating costs for the system are expected to start the first year and continue at \$0.9 million per year. The useful life of the tracker is 8 years with a salvage value of \$0.5 million. Calculate the CR and AW values for the system, if the corporate MARR is 12% per year.

رأس المال يعني استحقاقه راجع يكون  
13 مليون  
8 ملايين at year 0  
5 ملايين at year 1



$$CR(i\%) = I (A/P, i\%, N) - S (A/F, i\%, N)$$

$$AW(i\%) = R - E - CR(i\%)$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Annual Worth (AW)

$$CR(i\%) = I (A/P, i\%, N) - S (A/F, i\%, N)$$

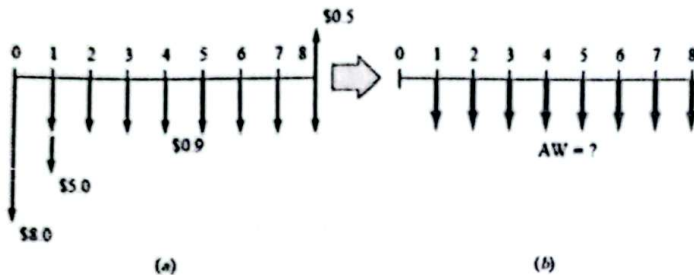
$$I = 8 + 5(P/F, 12\%, 1) = \$12.46M;$$

$$S = 0.5 M$$

$$CR = 12.46M(A/P, 12\%, 8) - 0.5M(A/F, 12\%, 8) = 12.46M(0.20130) - 0.5M(0.08130) = \$2.47M$$

$$AW(i\%) = R - E - CR(i\%)$$

$$AW = -0.9 - 2.47 = \$-3.37 \text{ million per year}$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



انت بتشتري سند من البنك ، بتدفع مبلغ عشان  
كحل هاد ال Bond

## Applications PW: Bonds السندات

Bond value is a good example of present worth.

Where:

$$V_N = C (P/F, i\%, N) + r Z (P/A, i\%, N)$$

بدها تكون  
بالمستقبل

& by default you are start  
getting an annual monthly  
or quarterly depend on the  
interest period throuh  
the lifespan by the  
bond ...

$V_N$ : value (price) of the bond  $N$  interest periods prior to redemption (or present worth).

$Z$ : face, or par value of the bond.

$C$ : redemption or disposal price (usually equal to  $Z$ ).

$r$ : bond rate (nominal interest) per interest period.

$N$ : number of periods before redemption.

$i$ : bond yield rate per period.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Bonds

**Example:** A bond with a face value of \$5,000 pays interest of 8% per year. This bond will be redeemed at par value at the end of its 20-year life, and the first interest payment is due one year from now.

(a) How much should be paid now for this bond in order to receive a yield of 10% per year on the investment?

(b) If this bond is purchased now for \$4,600, what annual bond yield would the buyer receive?

(a)  $V_N = C (P/F, i\%, N) + r Z (P/A, i\%, N)$

➤ The value of  $V_N$  can be determined:

$C = Z = \$5,000,$

$r = 8\%,$

$i = 10\%,$

$N = 20$

$$V_N = \$5,000(P/F, 10\%, 20) + \$5,000(0.08)(P/A, 10\%, 20)$$

$$= \$743.00 + \$3,405.44 = \$4,148.44.$$

المبلغ الذي مدفوع  
تدفعه الحقول Bond

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Bonds

**Example:** A bond with a face value of \$5,000 pays interest of 8% per year. This bond will be redeemed at par value at the end of its 20-year life, and the first interest payment is due one year from now.

(a) How much should be paid now for this bond in order to receive a yield of 10% per year on the investment?

(b) If this bond is purchased now for \$4,600, what annual bond yield would the buyer receive?

(b) we are given  $V_N = \$4,600$ , and we must find the value of  $i\%??$

$$V_N = C (P/F, i\%, N) + r Z (P/A, i\%, N)$$

$C = Z = \$5,000,$

$r = 8\%,$

$i = ??$

$$\$4,600 = \$5,000(P/F, i\%, 20) + \$5,000(0.08)(P/A, i\%, 20).$$

$$(P/F, i\%, N) = \frac{1}{(1+i)^N}$$

$$(P/A, i\%, N) = \frac{(1+i)^N - 1}{i(1+i)^N}$$

• To solve for  $i\%$ , we can resort to an iterative trial-and-error procedure (e.g., try 8.5%, 9.0%) to determine that

$i\% = 8.9\% \text{ per year.}$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

لقد دفعت  
4600 حتى بعد 20  
interest rate

$N=20$



## Applications PW: Bonds

**Example:** A bond has a face value of \$10,000 and matures in 8 years. The bond stipulates a fixed nominal interest of 8% per year, but interest payments are made to the bondholder every 3 months. The bondholder wishes to earn 10% nominal annual interest (compounded quarterly). Assuming the redemption value is equal to the face value, how much should be paid for the bond now?

$Z = \text{face value} = \$10,000.$

$C = \text{redemption value} = \$10,000.$

$i = 10\% \text{ nominal per year} = 2.5\% \text{ per quarter. } 10\% / 4$

$N = 8 \text{ years} = 32 \text{ quarters. } 8 \times 4$

$r = 8\% \text{ per year} = 2\% \text{ per quarter. } 8\% / 4$

$$V_N = \$10,000 (P/F, 2.5\%, 32) + 0.02 \times \$10,000 (P/A, 2.5\%, 32) = \$8,907.55$$

⇒ The bondholder should pay no more than \$8,907.55 for the purchase of the bond.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Applications PW: Bonds

**Example:** What is the value of a 6%, 10-year bond with a par (and redemption) value of \$20,000 that pays dividends semi-annually, if the purchaser wishes to earn an 8% return?

$$V_N = \$20,000 (P/F, 4\%, 20) + (0.03)\$20,000 (P/A, 4\%, 20)$$

$$V_N = \$20,000 (0.4564) + (0.03)\$20,000 (13.5903)$$

$$V_N = \$17,282.18$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Engineering Economy (0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 9

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 5: Evaluating a Single Project

Topics to be covered this week:

- Applications PW: Capitalized worth
- Internal Rate of Return (IRR)
- External Rate of Return (ERR)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy

(0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 8

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 5: Evaluating a Single Project

Topics to be covered this week:

- Evaluating a single project
- Equivalent worth methods

➤ Present worth (PW).  $\rightsquigarrow$  at year 0.

➤ Future worth (FW).  $\rightsquigarrow$  at future interest period.

➤ Annual worth (AW).  $\rightsquigarrow$  come from a uniform payment.

- Applications PW: Bonds

عندي مشروع بيدي أعمله أعلاه  
evaluation  
وأشوف إذا كنت على هام  
المشروع بالاداءة والكمومات بيدي عندي ، هل ربح أم خسر  
ربح ولا أخسر ، على هذا الأساس كالمهندسين بدنا ننتخذ القرار .



2- إذا اشتغل بـ org والمشروع موجود عندي ، هل يتحمل أحسن شؤياً صغيرة أربحتل أو profit يكون marginally مقارنة بـ capital inv. فبقدر أحد شؤمية أهل نسبة بي أربها بمشروع معين . 3- هل أنا كشركة ما بي آخذ risks عن أي مشروع وببي داياً MARR تكون عالية وإذا مو عالية ما بي أكثرع .

## Methods for evaluating a single project

**Minimum Attractive Rate of Return (MARR):** The lowest internal rate of return that the organization would consider a good investment.

- The Minimum Attractive Rate of Return (MARR) is usually a policy issue resolved by an organization's top management given numerous considerations.

Among these considerations are the following:

- Amount, source, and cost of money available
- Number and purpose of good projects available
- Perceived risk of investment opportunities
- Type of organization (i.e., government, public utility, or private industry)

الشركات الحكومية MARR بتكون محددة من وزارة الأشغال أو رئاسة الوزراء .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

بحول كل اشئ د  
AW → uniform payment  
anxiety يعني نقل revenue وبتروح من د  
expenses

عندي فكرة مشروع وببي أشوف هل راح يعطيني ربح وأخوت فيه أو راح خايفي أخسر وما بي إياه

## Methods for evaluating a single project

➤ Present worth (PW) (the most common method).

➤ Future worth (FW). نفس د PW بس بجمع كل

➤ Annual worth (AW). it will be by the end of year (invest.)

➤ Internal rate of return (IRR). لو المشروع 5 سنوات بوجدلا

➤ External rate of return (ERR). FW بنهاية السنة الخامسة

➤ Payback period: least common method. الفترة الزمنية بي جتاها لأرجو الخس

A project must provide a return that is equal to or greater than the Minimum Attractive Rate of Return (MARR).

Return (MARR). لازم داياً آخذ

أو MARR للشركة  
بي يشتغل فيها بعين الاختبار .

cash flow  
year 0  
ببي أرسم د  
وأحول كل اشئ د

$$PW = \text{revenue} - \text{expenses}$$

له الخس بي بتقوت  
علي حقيقتها  
at year 0  
الخس بي أنا بنفعها  
equi  
at year 0

➤  $PW > 0 \rightarrow$  أكثر  
بالتك good inv إذا أهل  
bad inv وما بي إياه .

## Methods for evaluating a single project

مما يعني سؤال بشكل عام يجب أن نكون interest rate  
 compounded من simple وبمعدل الوقت الفلوس جعلها at the end of year period  
 مثلاً، لو بالسؤال السادس إجابتي 5000 أنا أجعلهم بنهاية السنة الأولى، في حال ما كان  
 الدفقات متى بتغير بفرضي، إنما راح تحصل بنهاية حياة المشروع.  $\rightarrow$

Unless otherwise specified, the end-of-period cash-flow convention and discrete compounding of interest are used throughout this and subsequent chapters. A planning horizon, or study (analysis) period, of  $N$  compounding periods (usually years), is used to evaluate prospective investments throughout the remainder of this course.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Present worth (PW)

بالسؤال ما مجرد method  
 لي باستخدامها بس بالعادة بنروح  
 PW أو FW

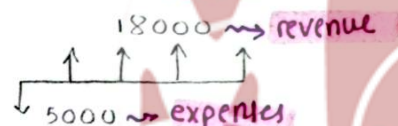
- All cash inflows and outflows are discounted to the present time at an interest rate (generally MARR).  $\rightarrow$  at year 0

- $PW (i = MARR) \geq 0 \Rightarrow$  acceptable project (profit required by investors is satisfied or exceeded).  $\rightarrow$  منيع راح يحقق ربح

**Example:** A project has a capital investment of \$50,000 and returns \$18,000 per year for 4 years. At a 12% MARR, is this a good investment?

$$PW = -50,000 + 18,000 (P/A, 12\%, 4)$$

$$PW = -50,000 + 18,000 \times 3.0373 = \$4,671.40 \rightarrow \text{It is a good investment.}$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## PW Example

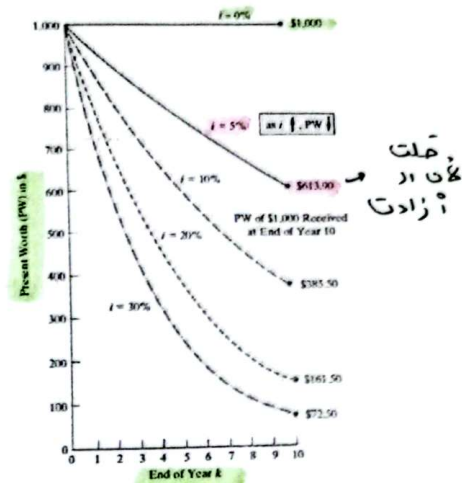
كلما زادت  $i$  كلما قلت  
 أو  $PW$  (علامة عكسية)

→

- It is important to observe that the higher the interest rate and the farther into the future a cash flow occurs, the lower its PW is.

➤ PW of \$1,000 Received at the End of Year  $k$  at an Interest Rate of  $i\%$  per Year

\* كلما زادت الفترة الزمنية  
 كلما قلت  $PW$ ، أيها.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## PW Example

بما أنها *saving* بقدر أموالها نفوس وأنهم  
 مدنيين وموظفين

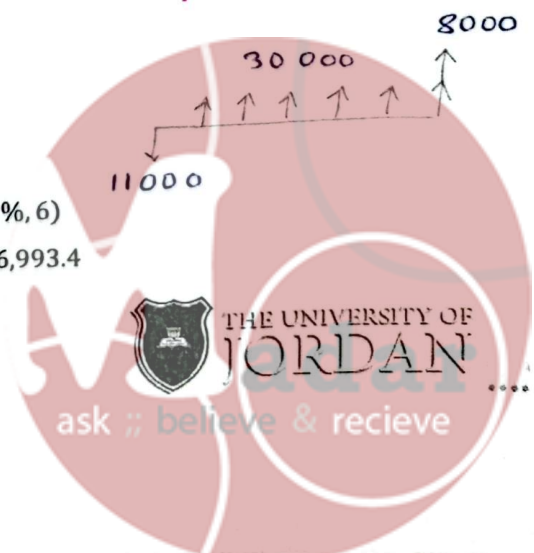
A new heating system is to be purchased and installed for \$110,000. This system will save approximately 300,000 kWh of electric power each year for a 6-year period with no additional O&M costs. Assume the cost of electricity is \$0.10 per kWh, and company's MARR is 15% per year, and the market value of the system will be \$8,000 at EOY 6. Using the PW method, is this a good idea?

$$[\text{Estimated annual savings}] = \frac{300,000 \text{ kWh}}{\text{year}} \times \frac{\$0.10}{\text{kWh}} = \$30,000 \text{ per year.}$$

$$\begin{aligned} PW (i = 15\%) &= -\$110,000 + \$30,000 (P/A, 15\%, 6) + \$8,000 (P/F, 15\%, 6) \\ &= -\$110,000 + \$30,000 \times 3.7845 + \$8,000 \times 0.4323 = \$6,993.4 \end{aligned}$$

→ Good investment

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Present worth (PW)

There are two assumptions that we make when using PW:

- First, it is assumed that we know the future with certainty (For example, we presume to know with certainty future interest rates and other factors).  
زب اد saving  
ارزوها ماراح بنجر
- Second, it is assumed we can borrow and lend money at the same interest rate (i.e., capital markets are perfect).  
له بتغل شابهة



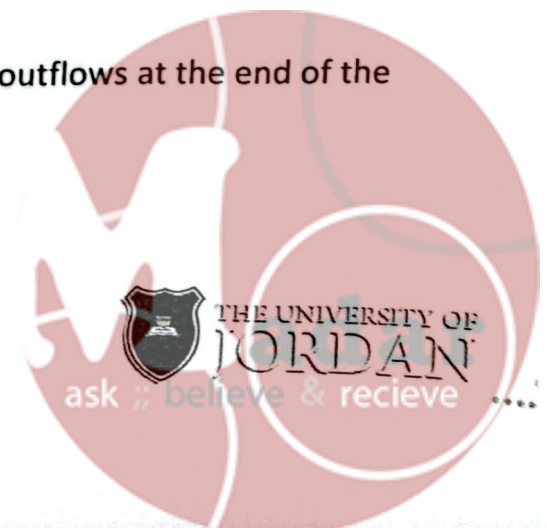
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Future Worth (FW)

ار PW وار FW نفس الكبر بس اد FW باخذ  
كل اشي at end of invest  
لهك احباً بتغل نشغل  
عليها اكثر من ار PW

- The future Worth (FW) method is an alternative to the PW method
- Looking at FW is appropriate since the primary objective is to maximize the future wealth of owners of the firm.
  - FW is based on the equivalent worth of all cash inflows and outflows at the end of the study period at an interest rate that is generally the MARR.
  - Decisions made using FW and PW will be the same.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Future Worth (FW)

في مال كان اكملوب FW  
 و احنا حسبنا على ان PW  
 بس كل بي علينا  
 تحول الجواب بي  
 طرح Future  
 (F/P)

• FW is equivalent to PW [ $FW = PW (F/P, i\%, N)$ ].

•  $FW \geq 0$ , project is economically justified.

**Example:** A \$45,000 investment in a new conveyer system is projected to improve throughput and increase revenue by \$14,000 per year for five years. The estimated market value of the conveyer at the end of five years is \$4,000. Using the FW method at a MARR of 12%, is this a good investment?

$$FW = -\$45,000 (F/P, 12\%, 5) + \$14,000 (F/A, 12\%, 5) + \$4,000 = \$13,635.7$$

⇒ It is a good investment.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

اشترى conveyer بـ 45000 يتبعه اني اشترى به راج  
 حسن الأداء ويزيد الإيرادات بـ 14000 على سنة لمدة  
 5 سنوات ، بعد ما تخلص الـ 5 سنوات بدنا نبيعه كخرودة  
 بـ 4000 .

## Future Worth (FW)

**Example:** A \$110,000 retrofitted space-heating system was projected to save \$30,000 per year in electrical power and be worth \$8,000 at the end of the six-year study period. Use the FW method to determine whether the project is still economically justified if the system has zero market value after six years. The MARR is 15% per year.

$$\begin{aligned} FW(15\%) &= -\$110,000 (F/P, 15\%, 6) + \$30,000 (F/A, 15\%, 6) \\ &= -\$110,000 (2.3131) + \$30,000 (8.7537) \\ &= \$8,170. \end{aligned}$$

positive

بالتالي منل يحقق ربح

هل المشروع  
 راج يفضل مخرج اذا انا ما اخذت  
 الـ 8000 بي راج تبقي نهاية  
 السنة السادسة ، بس لو مش  
 حاكي هاي اكملومة ، بي اجمع  
 8000



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Annual Worth (AW)

Annual Worth (AW) is another way to assess projects.

- Equal annual series equivalent to the cash inflows and outflows at a specific interest rate (normally MARR).

بمضو هون بقس لكبد

- AW is equivalent to PW and FW.  $\rightarrow$  لو حسب PW بقدر  $\rightarrow$  احسب AW  $(A/P)$
- $AW \geq 0$ , the project is economically justified.  $(A/P)$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Annual Worth (AW)

The AW of a project is annual equivalent revenue or savings minus annual equivalent expenses, less its annual capital recovery (CR) amount.

$$AW(i\%) = R - E - CR(i\%)$$

Where:

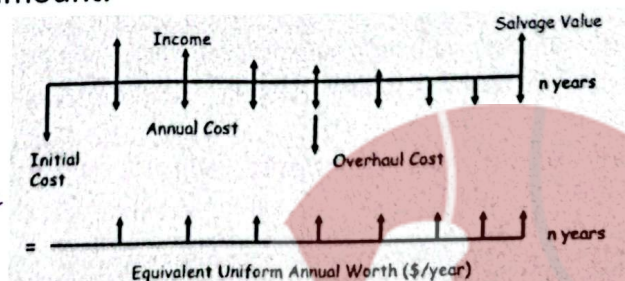
$R$ : annual equivalent revenue.

$E$ : annual equivalent expenses.

$CR$ : annual capital recovery which covers the loss in value of the asset and interest (at MARR) on invested capital.

$$CR(i\%) = I (A/P, i\%, N) - S (A/F, i\%, N)$$

Where  $I$  is the initial cost and  $S$  is the salvage value.



ان annuity  
الناجمة من ال P  
الناجمة من A  
F ، أو تحول كل شي ل  
A وعلى أساس بقدر  
القرار.

\* اذا A (+) المبرج

على سنة اذا (-) أو على سنة



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* P ← قبل سنة  
\* F ← بنفس السنة

## Annual Worth (AW)

**Example:** A project requires an initial investment of \$45,000, has a salvage value of \$12,000 after six years, incurs annual expenses of \$6,000, and provides annual revenue of \$18,000. Using a MARR of 10%, determine the AW of this project.

$$AW(10\%) = R - E - CR(10\%)$$

$$R = \$18,000$$

$$E = \$6,000$$

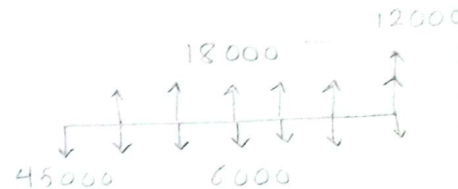
$$CR(10\%) = \$45,000 (A/P, 10\%, 6) - \$12,000 (A/F, 10\%, 6) = \$8,777$$

$$AW(10\%) = 18,000 - 6,000 - 8,777 = \$3,223$$

Since the AW is positive, it's a good investment.



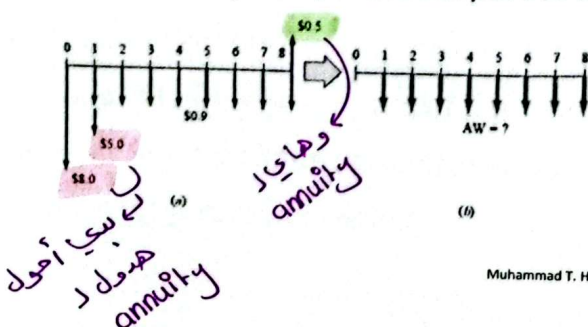
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Annual Worth (AW)

رأس المال بي بي استعقله راج بيون  
13 مليون  
8 ملايين at year 0  
5 ملايين at year 1

**Example:** Lockheed Martin is increasing its booster thrust power in order to win more satellite launch contracts from European companies interested in opening up new global communications markets. A piece of earth-based tracking equipment is expected to require an investment of \$13 million, with \$8 million committed now and the remaining \$5 million expended at the end of year 1 of the project. Annual operating costs for the system are expected to start the first year and continue at \$0.9 million per year. The useful life of the tracker is 8 years with a salvage value of \$0.5 million. Calculate the CR and AW values for the system, if the corporate MARR is 12% per year.



$$CR(i\%) = I (A/P, i\%, N) - S (A/F, i\%, N)$$

$$AW(i\%) = R - E - CR(i\%)$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Annual Worth (AW)

$$CR(i\%) = I(A/P, i\%, N) - S(A/F, i\%, N)$$

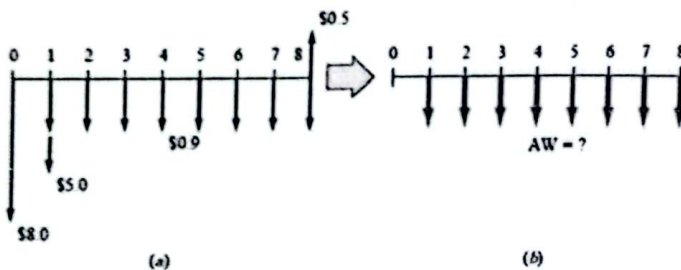
$$I = 8 + 5(P/F, 12\%, 1) = \$12.46M;$$

$$S = 0.5 M$$

$$CR = 12.46M(A/P, 12\%, 8) - 0.5M(A/F, 12\%, 8) = 12.46M(0.20130) - 0.5M(0.08130) = \$2.47M$$

$$AW(i\%) = R - E - CR(i\%)$$

$$AW = -0.9 - 2.47 = \$-3.37 \text{ million per year}$$



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



انت بتشتري سند من البنك ، بتدفع مبلغ عشان  
كفيل هاد ال Bond

## Applications PW: Bonds <sup>السندات</sup>

Bond value is a good example of present worth.

Where:

بدها بتكون  
بالمستقبل

$$V_N = C(P/F, i\%, N) + rZ(P/A, i\%, N)$$

& by default you are start  
getting an annual monthly  
or quarterly depend on the  
interest period throuth  
the lifespan by the  
bond ...

$V_N$ : value (price) of the bond  $N$  interest periods prior to redemption (or present worth).

$Z$ : face, or par value of the bond.

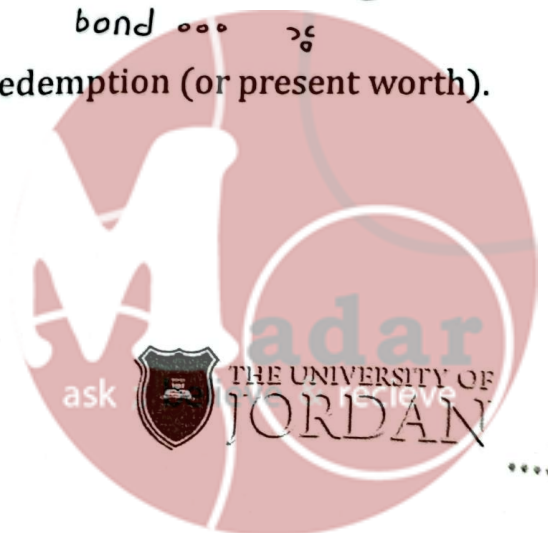
$C$ : redemption or disposal price (usually equal to  $Z$ ).

$r$ : bond rate (nominal interest) per interest period.

$N$ : number of periods before redemption.

$i$ : bond yield rate per period.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Bonds

**Example:** A bond with a face value of \$5,000 pays interest of 8% per year. This bond will be redeemed at par value at the end of its 20-year life, and the first interest payment is due one year from now.

(a) How much should be paid now for this bond in order to receive a yield of 10% per year on the investment?

(b) If this bond is purchased now for \$4,600, what annual bond yield would the buyer receive?

(a)  $V_N = C(P/F, i\%, N) + rZ(P/A, i\%, N)$

➤ The value of  $V_N$  can be determined:

$C = Z = \$5,000,$

$r = 8\%,$

$i = 10\%,$

$N = 20$

$$V_N = \$5,000(P/F, 10\%, 20) + \$5,000(0.08)(P/A, 10\%, 20)$$

$$= \$743.00 + \$3,405.44 = \$4,148.44.$$

لـ لـ كـ بـ لـ بـ مـ فـ وـ نـ  
Bond تدفع له القسط او

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Bonds

**Example:** A bond with a face value of \$5,000 pays interest of 8% per year. This bond will be redeemed at par value at the end of its 20-year life, and the first interest payment is due one year from now.

(a) How much should be paid now for this bond in order to receive a yield of 10% per year on the investment?

(b) If this bond is purchased now for \$4,600, what annual bond yield would the buyer receive?

(b) we are given  $V_N = \$4,600$ , and we must find the value of  $i\%??$

$$V_N = C(P/F, i\%, N) + rZ(P/A, i\%, N)$$

$C = Z = \$5,000,$

$r = 8\%,$

$i = ??$

$N = 20$

$$\$4,600 = \$5,000(P/F, i\%, 20) + \$5,000(0.08)(P/A, i\%, 20).$$

$$(P/F, i\%, N) = \frac{1}{(1+i)^N}$$

$$(P/A, i\%, N) = \frac{(1+i)^N - 1}{i(1+i)^N}$$

• To solve for  $i\%$ , we can resort to an iterative trial-and-error procedure (e.g., try 8.5%, 9.0%) to determine that

$i\% = 8.9\% \text{ per year.}$

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لـ بـ مـ فـ وـ نـ  
4600 ~ V\_N  
interest rate

$N = 20$



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ask // believe & recieve

## Applications PW: Bonds

**Example:** A bond has a face value of \$10,000 and matures in 8 years. The bond stipulates a fixed nominal interest of 8% per year, but interest payments are made to the bondholder every 3 months. The bondholder wishes to earn 10% nominal annual interest (compounded quarterly). Assuming the redemption value is equal to the face value, how much should be paid for the bond now?

$Z = \text{face value} = \$10,000.$

$C = \text{redemption value} = \$10,000.$

$i = 10\% \text{ nominal per year} = 2.5\% \text{ per quarter. } 10\% / 4$

$N = 8 \text{ years} = 32 \text{ quarters. } 8 \times 4$

$r = 8\% \text{ per year} = 2\% \text{ per quarter. } 8\% / 4$

$V_N = \$10,000 (P/F, 2.5\%, 32) + 0.02 \times \$10,000 (P/A, 2.5\%, 32) = \$8,907.55$

⇒ The bondholder should pay no more than \$8,907.55 for the purchase of the bond.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Bonds

**Example:** What is the value of a <sup>6% / 2</sup> 10-year <sup>10 \* 2</sup> bond with a par (and redemption) value of \$20,000 that pays dividends semi-annually, if the purchaser wishes to earn an <sup>8% / 2</sup> 8% return?

$V_N = \$20,000 (P/F, 4\%, 20) + (0.03)\$20,000 (P/A, 4\%, 20)$

$V_N = \$20,000 (0.4564) + (0.03)\$20,000 (13.5903)$

$V_N = \$17,282.18$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Engineering Economy

## (0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 9

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Chapter 5: Evaluating a Single Project

Topics to be covered this week:

- Applications PW: Capitalized worth
- Internal Rate of Return (IRR)
- External Rate of Return (ERR)

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Capitalized worth

Capitalized worth is a special variation of present worth

- Capitalized worth (CW): special case of PW; where revenues or expenses occur over an infinite length of time.
- If only expenses are considered, then it is called capitalized cost.

The capitalized worth method is especially useful in problems involving grants and public projects with indefinite lives.

The CW of a series of end-of-period uniform payments  $A$ , with interest at  $i\%$  per period, is  $A(P/A, i\%, N)$ .



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Applications PW: Capitalized worth

The capitalized worth of a project with an interest rate of  $i\%$  per year: is the annual equivalent of the project over its useful life divided by  $i$ .

The CW of a series of end-of-period uniform payments  $A$ , with interest at  $i\%$  per period, is  $A(P/A, i\%, N)$ .

- As  $N$  becomes very large (if the  $A$  are perpetual payments), the  $(P/A)$  term approaches  $[1/i]$ . So,  $CW = A(1/i)$ .

$$CW(i\%) = PW_{N \rightarrow \infty} = A(P/A, i\%, \infty) = A \left[ \lim_{N \rightarrow \infty} \frac{(1+i)^N - 1}{i(1+i)^N} \right] = A \left( \frac{1}{i} \right)$$

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# Applications PW: Capitalized worth

As  $N$  becomes very large (if the  $A$  are perpetual payments), the  $(P/A)$  term approaches  $[1/i]$ . So,  $CW = A(1/i)$ .

للمدة الثابتة  
في بئر خلال  
period of time

TABLE C-7 Discrete Compounding:  $i = 4\%$

Single Payment		Uniform Series				Uniform Gradient			
Compound Amount Factor	Present Worth Factor	Compound Amount Factor	Present Worth Factor	Sinking Fund Factor	Capital Recovery Factor	Gradient Present Worth Factor	Gradient Sinking Fund Factor	Gradient Present Worth Factor	Gradient Sinking Fund Factor
To Find F Given P F/P	To Find P Given F P/F	To Find F Given P F/P	To Find P Given F P/F	To Find A Given P A/P	To Find P Given A P/A	To Find P Given G P/G	To Find A Given G A/G	To Find P Given G P/G	To Find A Given G A/G
N		N		N		N		N	
1	1.0400	0.9615	1.0000	0.9615	1.0000	0.0000	0.0000	0.0000	0.0000
2	1.0816	0.9246	2.0809	1.8861	0.4868	0.0000	0.0000	0.0000	0.0000
3	1.1249	0.8899	3.1216	2.7751	0.3303	0.0000	0.0000	0.0000	0.0000
4	1.1699	0.8568	4.2468	3.6298	0.2505	0.0000	0.0000	0.0000	0.0000
5	1.2167	0.8254	5.4633	4.4518	0.1946	0.0000	0.0000	0.0000	0.0000
6	1.2653	0.7955	6.7830	5.2421	0.1558	0.0000	0.0000	0.0000	0.0000
7	1.3159	0.7670	8.2189	6.0021	0.1266	0.0000	0.0000	0.0000	0.0000
8	1.3686	0.7397	9.7842	6.7327	0.1035	0.0000	0.0000	0.0000	0.0000
9	1.4233	0.7136	11.4929	7.4353	0.0845	0.0000	0.0000	0.0000	0.0000
10	1.4802	0.6886	13.3593	8.1109	0.0693	0.0000	0.0000	0.0000	0.0000
11	1.5395	0.6646	15.3984	8.7605	0.0574	0.0000	0.0000	0.0000	0.0000
12	1.6014	0.6416	17.6258	9.3881	0.0480	0.0000	0.0000	0.0000	0.0000
13	1.6659	0.6194	19.9568	9.9966	0.0405	0.0000	0.0000	0.0000	0.0000
14	1.7332	0.5979	22.5069	10.5891	0.0347	0.0000	0.0000	0.0000	0.0000
15	1.8034	0.5771	25.1936	11.1674	0.0300	0.0000	0.0000	0.0000	0.0000
16	1.8766	0.5570	28.0348	11.7333	0.0262	0.0000	0.0000	0.0000	0.0000
17	1.9529	0.5376	31.0484	12.2882	0.0231	0.0000	0.0000	0.0000	0.0000
18	2.0324	0.5188	34.2434	12.8345	0.0205	0.0000	0.0000	0.0000	0.0000
19	2.1153	0.5006	37.6398	13.3736	0.0183	0.0000	0.0000	0.0000	0.0000
20	2.2017	0.4830	41.2484	13.9069	0.0164	0.0000	0.0000	0.0000	0.0000
21	2.2917	0.4660	45.0811	14.4358	0.0147	0.0000	0.0000	0.0000	0.0000
22	2.3854	0.4496	49.1498	14.9607	0.0132	0.0000	0.0000	0.0000	0.0000
23	2.4829	0.4338	53.4664	15.4829	0.0118	0.0000	0.0000	0.0000	0.0000
24	2.5843	0.4186	58.0338	16.0036	0.0106	0.0000	0.0000	0.0000	0.0000
25	2.6897	0.4039	62.8649	16.5231	0.0095	0.0000	0.0000	0.0000	0.0000
30	3.2434	0.3083	86.8649	17.2920	0.0075	0.0000	0.0000	0.0000	0.0000
35	3.9461	0.2534	123.6522	18.6646	0.0060	0.0000	0.0000	0.0000	0.0000
40	4.8010	0.2083	168.0245	19.7928	0.0050	0.0000	0.0000	0.0000	0.0000
45	5.8412	0.1712	221.8794	20.7280	0.0043	0.0000	0.0000	0.0000	0.0000
50	7.1067	0.1407	292.6671	21.4822	0.0038	0.0000	0.0000	0.0000	0.0000
60	10.5196	0.0951	437.9907	22.6238	0.0032	0.0000	0.0000	0.0000	0.0000
80	23.0498	0.0434	551.2480	23.9134	0.0025	0.0000	0.0000	0.0000	0.0000
100	50.5049	0.0198	1237.6237	24.5050	0.0020	0.0000	0.0000	0.0000	0.0000
∞				25.0000	0.0000	0.0000	0.0000	0.0000	0.0000

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Applications PW: Capitalized worth

For example, a bridge was constructed for \$1,900,000 and the annual upkeep cost is \$25,000. It is also estimated that maintenance will be required for \$350,000 every 8 years. What is the capitalized worth of the bridge over its life assuming MARR = 8%?

$$CW(8\%) = -\$1,900,000 - \$350,000 \frac{A/F, 8\%, 8}{0.08} - \frac{\$25,000}{0.08}$$

$P$  (initial cost)  
 $F$  (future cost)  
 $A$  (annual cost)  
 $i$  (interest rate)

$$= -\$2,623,815$$

- If the bridge has an expected life of 50 years, what is the capitalized worth (CW) of the bridge over a 100-year study period?

$$CW(8\%) = -\$1,900,000 - \$1,900,000 (P/F, 8\%, 50) - [\$350,000 (A/F, 8\%, 8)]/0.08 - \$25,000/0.08$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Applications PW: Capitalized worth

Betty has decided to donate some funds to her local community college. Betty would like to fund an endowment that will provide a scholarship of \$25,000 each year in perpetuity and a special award, "Student of the Decade," every ten years (again, in perpetuity) in the amount of \$50,000. How much money does Betty need to donate today, in one lump sum, to fund the endowment? Assume the fund will earn a return of 8% per year.

$$A = \$50,000 (A/F, 8\%, 10) = \$3,451.47$$

$$CW = \frac{\$25,000 + \$3,451.47}{0.08} = \$355,643.43$$

\* كم الفلوس بي لازم  
أعطها اليوم حشان أقدر كل  
سنة اسحب 25000  
وكل 10 سنين أسحب  
50000



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

\* بفيسك اد revenue و بجوم  
د 0 year د interest rate حقيقتها  
د نفيس الاشي بد expenses ، بعديا بي  
أحسب هتبقه ان بي بتخلي اد rev. يارو  
اد exp

بي أحسب شوار interest  
rate بي بتخلي اد revenue  
واد expenses متساويات  
at the same period of  
time , we will do that  
at year zero.

## Internal Rate of Return (IRR)

- The most widely used rate of return method in engineering economic analysis.

- Also called the investor's method, the discounted cash flow method, and the profitability index.

- The IRR is the interest rate that equates the equivalent worth of an alternative's cash inflows (revenue, R) to the equivalent worth of cash outflows (expenses, E).

- The IRR is sometimes referred to as the breakeven interest rate.

\* IRR Decision Rule: If  $IRR \geq MARR$ , the project is economically justified.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Internal Rate of Return (IRR)

IRR is the interest  $i'$ % at which

equivalent worth of cash inflows = equivalent worth of cash outflows

$$\sum_{k=0}^N R_k (P/F, i'\%, k) = \sum_{k=0}^N E_k (P/F, i'\%, k)$$

\* بي أنشوف E  
R at k و E at k  
و نواله بي بتخليه

Where:

$R_k$ : net revenue or savings for the  $k^{\text{th}}$  year.

$E_k$ : net expenditures including any investment costs for the  $k^{\text{th}}$  year.

cash inflow = cash outflow  
unknown ←  $i'$



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

الفائدة بي بي استرجع  
حينها الفلوس بي دفعها

## Internal Rate of Return (IRR)

or the IRR is a bit more complicated than PW, FW, or AW.

كثيرات ممكن نواجهها  
as in applying the IRR method: trial & error  
ممكن نحتاج بفعل interpolation ونسقطه بالكل

computationally difficult without proper tools.

In some instances, multiple rates of return can be found.

IRR method must be carefully applied and interpreted when comparing two more or less exclusive alternatives (e.g., do not directly compare internal rates of return).



## Internal Rate of Return (IRR)

**Example:** A company is considering the purchase of a digital camera for the maintenance of design specifications by feeding digital pictures directly into an engineering workstation. The capital investment requirement is \$345,000 and the estimated market value of the system after a six-year study period is \$115,000. Annual revenues attributable to the new camera system will be \$120,000, whereas additional annual expenses will be \$22,000. You have been asked by management to determine the IRR of this project and to make a recommendation. The corporation's MARR is 20% per year.

**To find  $i'$  or the IRR:**

- Interpolation.
- Trial and error.
- Calculators with solver.
- Spreadsheets.

**At  $i' = 20\%$ :**  $PW = -\$345,000 + \$98,000(3.3255) + \$115,000(0.3349) = +\$19,413$

Since the PW is positive at 20%, we know that  $i' > 20\%$ .

**At  $i' = 25\%$ :**  $PW = -\$345,000 + \$98,000(2.9514) + \$115,000(0.2621) = -\$25,621$

**\*  $i' \approx 22.16\%$ .**

**\* Spreadsheets IRR = 22.03% > MARR → Acceptable project**

## Internal Rate of Return (IRR)

**Example:** A piece of new equipment has been proposed by engineers to increase the productivity of a certain manual welding operation. The investment cost is \$25,000, and the equipment will have a market (salvage) value of \$5,000 at the end of its expected life of five years. Increased productivity attributable to the equipment will amount to \$8,000 per year after extra operating costs have been subtracted from the value of the additional production. Use a spreadsheet to evaluate the IRR of the proposed equipment. Is the investment a good one? Recall that the MARR is 20% per year.

• The IRR for the proposed piece of equipment is 21.58%

•  $PW(MARR=20\%) = \$934.29$ ;

•  $FW(MARR=20\%) = \$2,324.80$ ;

•  $AW(MARR=20\%) = \$312.40$ .

$$PW = 0$$

$$-25000 + 8000(P/A, i', 5) + 5000(P/F, i', 5)$$

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

إذا عرفت  $P$   
بعد  $A$  ضلع  
 $FW \rightarrow (F/P, 20\%, 5)$   
 $AW \rightarrow (A/P, 20\%, 5)$



بدي أحسب كل اد E او equiv لاهم  
 at year 0 استفعال (E%) لي بالسال ، ودي  
 revenue وأودهم ز  
 period N (end of study period) لي  
 وأستوف شو اد ERR لي  
 بتساوهم في بعض .

## External Rate of Return (ERR)

three steps are used in the calculating procedure:

1. all net cash outflows are discounted to time zero (the present) at  $\epsilon\%$  per compounding period.
2. all net cash inflows are compounded to period N at  $\epsilon\%$ .
3. the ERR, which is the interest rate that establishes equivalence between the two quantities, is determined.

$$\sum_{k=0}^N R_k (F/P, \epsilon\%, N - k) = \sum_{k=0}^N E_k (P/F, \epsilon\%, k) (F/P, i'\%, N)$$

Where:

$R_k$ : excess of receipts over expenses in period  $k$ .

$E_k$ : excess of expenses over receipts in period  $k$ .

$\epsilon$ : external reinvestment rate per compounding period.

$ERR \geq MARR$ ; project is economically justified.

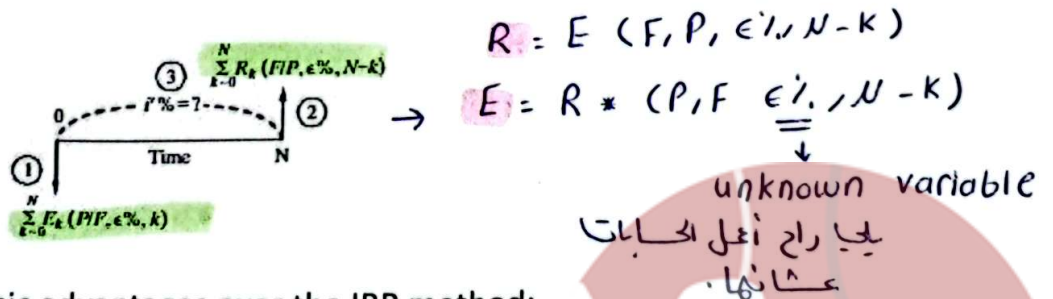
Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## External Rate of Return (ERR)

هون عومقنا فيها الوجود في  
 اسؤال هاي المطلوبة ، لي بالسال  
 حولنا فيها اد E لاد 0 ، واد R لاد N

Graphically, we have the following (the numbers relate to the three steps)



The ERR method has two basic advantages over the IRR method:

1. It can usually be solved for directly, without needing to resort to trial and error. → ما يحتاج trail & error (عد)
2. It is not subject to the possibility of multiple rates of return.

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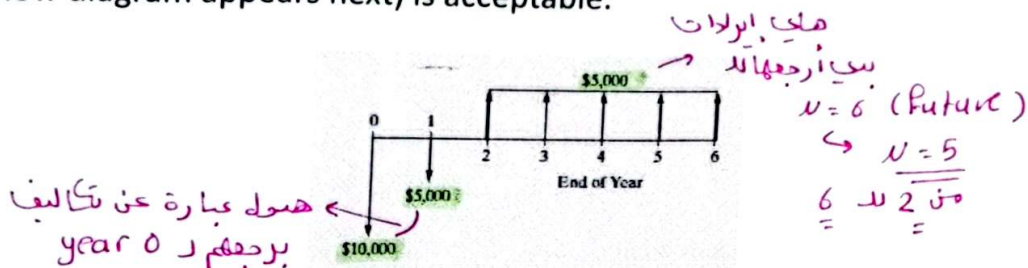
ask // believe & recieve ....

## External Rate of Return (ERR)

مستعمل للتحويل

مستعمل للمقارنة

**Example:** When  $\epsilon = 15\%$  and  $MARR = 20\%$  per year, determine whether the project (whose net cash-flow diagram appears next) is acceptable.



$$[\$10,000 + \$5,000(P/F, 15\%, 1)](F/P, i'\%, 6) = \$5,000(F/A, 15\%, 5);$$

E at year 0 اد هيك يكون محبت

$$i' = 15.3\%$$

R at end of years

The  $i'\%$  is less than the  $MARR = 20\%$ ; therefore, this project would be **unacceptable** according to the ERR method.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## External Rate of Return (ERR)

**Example:** For the cash flows given below, find the ERR when the external reinvestment rate ( $\epsilon$ ) =  $MARR = 12\%$ .

Year	0	1	2	3	4
Cashflow	(\$15,000)	(\$7,000)	\$10,000	\$10,000	\$10,000

Expenses:  $\$15,000 + \$7,000 (P/F, 12\%, 1) = \$21,250$

Revenue:  $\$10,000 (F/A, 12\%, 3) = \$33,744$

Solving for ERR:

$$\$21,250 (F/P, i'\%, 4) = \$33,744$$

$$\Rightarrow i' = 12.26\% > 12\% \text{ (acceptable project)}$$

لو كانوا  
هدول 3 دفعات  
مختلفة بدى أنقل كل وحدة  
at end of  
year 4



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

# Engineering Economy

(0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 10

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## Evaluating a Single Project

Topics to be covered this week:

- Payback (payout period)

مقارن  
أصل العاوس  
أنا دمقتها

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# Payback (payout period)

## Uses of payback period:

Methods presented thus far reflect the *profitability* of a proposed alternative for a study period of  $N$ . The *payback method*, which is often called the *simple payout method*, mainly indicates a project's *liquidity* in its profitability. Payback deals with how fast an investment can be recovered.

**Simple payback period:** Ignores the time value of money

$-I \geq 0$ , where  $\theta$  is the simple payback period ( $\theta \leq N$ )

② - **Discounted payback period:** time value of money is considered  
time value of money  
و بترجع الـ R  
و الـ E الـ year 0

$\sum_{k=1}^{\theta'} (R_k - E_k) (P/F, i\%, k) - I \geq 0$ , where  $\theta'$  is the discounted payback period ( $\theta' \leq N$ )

**Simple payback period,  $\theta$ ,** ignores the time value of money and all cash flows that occur after  $\theta$ .

مستوي كلفنا ه  
كل سنة بفوت على  
بالتالي بعد 5 سنوات  
أرجع الـ 5000 يني دخل  
الـ time value of money

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# Payback (payout period)

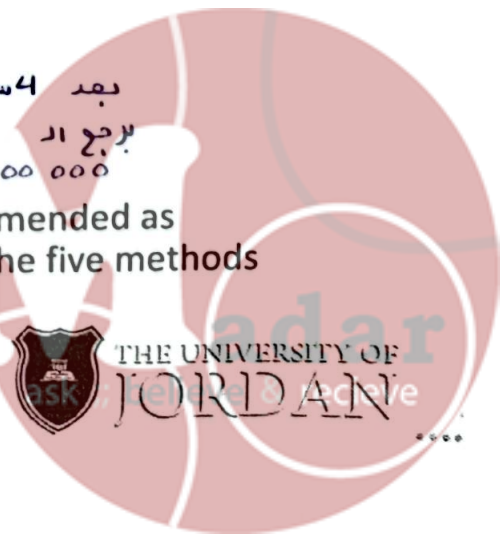
**Example:** An investment of \$5,000,000 yields net annual revenue of \$1,500,000. What is the **simple payback period**?

$$\text{Payback period} = \frac{\$5,000,000}{\$1,500,000} = 3.33 \text{ years}$$

⇒ Simple payback period ( $\theta$ ) is 4 years.  
(simple payback period) 5000000 / 1500000 = 3.33 years

The payback period can produce misleading results, and it is recommended as supplemental information only in conjunction with one or more of the five methods previously discussed.

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



# Payback (payout period)

ببي أمولم  
year 0  
أكلها بخصم  
initial invest.

- **Discounted payback period:** time value of money is considered

$$\sum_{k=1}^{\theta'} (R_k - E_k) (P/F, i\%, k) - I \geq 0, \text{ where } \theta' \text{ is the discounted payback period } (\theta' \leq N)$$

➤  $i\%$  is the MARR,  $I$  is the capital investment usually made at the present time ( $k = 0$ ).



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# Payback (payout period)

\* المبتعة الشرايئة للفلوس نقل ح  
الوقت

The payback calculation for Example 5-13 in the book.

**TABLE 5-2** Calculation of the Simple Payback Period ( $\theta$ ) and the Discounted Payback Period ( $\theta'$ ) at MARR = 20% for Example 5-13<sup>a</sup>

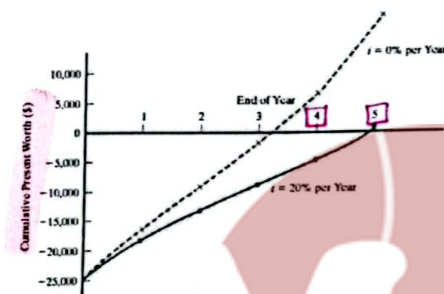
Column 1 End of Year $k$	Column 2 Net Cash Flow	Column 3 Cumulative PW at $i = 0\%/yr$ through Year $k$	Column 4 PW of Cash Flow at $i = 20\%/yr$ through Year $k$	Column 5 Cumulative PW at $i = 20\%/yr$ through Year $k$
0	P ← -\$25,000	-\$25,000	-\$25,000	-\$25,000
1	8,000	-17,000	6,667	-18,333
2	8,000	-9,000	5,556	-12,777
3	8,000	-1,000	4,630	-8,147
4	8,000	+7,000	3,858	-4,289
5	F ← 13,000		5,223	+934

هي 25000  
8000  
simple

$\theta = 4$  years because the cumulative balance turns positive at EOY 4.

$\theta' = 5$  years because the cumulative discounted balance turns positive at EOY 5.

<sup>a</sup> Notice that  $\theta' \geq \theta$  for MARR  $\geq 0\%$ .



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# Payback (payout period)

**Example:** For the following cash flows, what is the simple and discounted payback periods at  $i = 6\%$ ?

EOY	0	1	2	3	4	5
Net cash flow	-\$42,000	\$12,000	\$11,000	\$10,000	\$10,000	\$9,000

EOY	Net cash flow	Cumulative PW at 0%	Cumulative PW at 6%
0	-\$42,000	-\$42,000	-\$42,000
1	\$12,000	-\$30,000	-\$30,679
2	\$11,000	-\$19,000	-\$20,889
3	\$10,000	-\$9,000	-\$12,493
4	\$10,000	\$1,000	-\$4,572
5	\$9,000		\$2,153

Keep calculating cumulative PW until reaching a positive value.

From the table:

$\theta = 4$  years and  $\theta' = 5$  years

ببي أسيل  
42000

12000 \* (P/F, 6, 1)



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↓  
simple

\* ببي الأصل  
at year 0  
و أخرجته من  
capital investment

The end

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# Engineering Economy

(0901420)



Muhammad T. Hatamleh, PhD  
Department of Civil Engineering  
Slides 11

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## Chapter 6: Comparison and Selection Among Alternatives

Topics to be covered this week:

- Comparison and Selection Among Alternatives.
- Evaluating multiple projects
  - Comparing Alternatives with equal lives:
    1. Equivalent-Worth Methods (PW, FW, AW)
    2. Rate-of-Return Methods (IRR, ERR)

→ بدنا نستخدم  
الـ  $tegh$  لي اخذناهم  
في شابر 5 متى نقارن  
بين الـ alternative

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



\* إذا بدك تشتري سيارة  
وكان عندك 4 أو 5 خيارات  
انت معك فلوس تشتري سيارة  
واحدة فإذا شريتها صاراح تنفوج على  
الباقى

\* أنا مشغل في مصنع وبيدنا تشتري  
conveyer built راح يكون عننا أكثر من خيار  
إذا اخترت واحد واستر بيته وركبته في المصنع  
صاراح استر بيته غيرها

## Comparison and Selection Among Alternatives

Making decisions means comparing alternatives.

- In this chapter, we examine *feasible design alternatives*.
- The decisions considered are those selected from among a set of *mutually exclusive alternatives* (when selecting one excludes the choice of any of the others).

بدري يكون عننا أكثر من  
alternatives وبدنا مختار بين  
واحد

### Mutually exclusive alternatives (MEAs) characteristics:

- We examine them on the basis of economic considerations alone.
- The alternatives may have different initial investments and their annual revenues and costs may vary.
- The alternatives must provide comparable "usefulness" criteria: performance, quality, etc.
- The basic methods from chapter 5 provide the basis for the economic comparison of the alternatives.



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## Comparison and Selection Among Alternatives

### Alternatives:

- Mutually exclusive:** The selection of one alternative *excludes* the others.
- Independent:** Selection of one alternative does not exclude other alternatives.

لما يكون معك فلوس تشتري 3  
أو 4 سيارات بالباقي حمارو  
indep. alter  
اختيارك لوحدة  
صاراح يلغى باقي الاختيارات

An acceptable alternative with the least capital investment is called the base alternative.

If the incremental investment (over the base alternative) is justified by extra benefits:

- Investment should be made.

بطلح واحد من ال alternative  
الباقى ، إذا (+) الخيار الأول  
أفضل ، إذا (-) الخيار الثاني أفضل

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## Two basic types of alternatives:

### ➤ Investment Alternatives

Those with initial (or front-end) capital investment that produces positive cash flows from increased revenue, savings through reduced costs, or both.

راح احمط رأس مال  
وعلى اطلها بيدي اترمع  
- مجبني ربح (بختار اكل بيدي جققا ربح) →

### ➤ Cost Alternatives

Those with all negative cash flows, except for a possible positive cash flow from the disposal of assets at the end of the project's useful life. The decision involves the most economical way of conducting an activity/project.

هون بختار اكل بيدي راح يعال  
الكاليف



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## Two basic types of alternatives:

بعيا اشراف انا واحد بعطي  
و ربح أكثر

**Ex)** Use a MARR of 10% and useful life of 5 years to select between the investment alternatives below:

Alternative	Capital investment	Annual revenues less expenses
A	-\$100,000	\$34,000
B	-\$125,000	\$41,000

base alternative  
هو (A) لأنه فيه  
رأس مال أقل

$$PW_A = -100,000 + 34,000(P/A, 10\%, 5) = 28,887$$

$$PW_B = -125,000 + 41,000(P/A, 10\%, 5) = 30,423$$

Both alternatives are attractive, but Alternative B provides a greater present worth, so is better economically.

له B احسن لانو  
max my profit



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## Two basic types of alternatives:

بدى أشوف بي  
التكاليف أهل

Ex) Use a MARR of 12% and useful life of 4 years to select between the [cost alternatives] below:

Alternative	Capital investment	Annual expenses
C	-\$80,000	-\$25,000
D	-\$60,000	-\$30,000

$$PW_C = -80,000 - 25,000(P/A, 12\%, 4) = -155,933$$

$$PW_D = -60,000 - 30,000(P/A, 12\%, 4) = -151,119$$

Alternative D costs less than Alternative C, it has a greater PW, so is better economically.



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## Study period

Study period (or planning horizon): selected time period over which mutually exclusive alternatives are compared.

المقارنة بي بنفسها  
of the same period

### Study period cases:

- Useful lives of all mutually exclusive alternatives (MEAs) are the same and equal to the study period.

⇒ No cash flow adjustment.

⇒ MEAs are compared using equivalent worth methods (PW, FW, or AW) or rate of return methods (IRR or ERR).

إذا تخطى راجع  
استعمل وحدة بن جدول

- Useful lives are unequal and at least one does not match the study period.

⇒ Repeatability assumption.

⇒ Co-terminated assumption.

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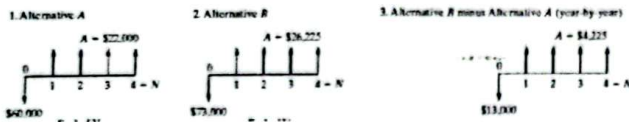


## Comparing Alternatives with equal lives.

A → base alternative

- If  $PW(B-A)$  is positive, the additional capital invested in B is justified. @  $MARR = 10\%$

	Alternative		
	A	B	$\Delta(B-A)$
Capital investment	-\$60,000	-\$73,000	-\$13,000
Annual revenues less expenses	22,000	26,225	4,225



$$PW(10\%)_A = -\$60,000 + \$22,000 (P/A, 10\%, 4) = \$9,738.$$

$$PW(10\%)_B = -\$73,000 + \$26,225 (P/A, 10\%, 4) = \$10,131.$$

$$PW(10\%)_{B-A} = -\$13,000 + \$4,225 (P/A, 10\%, 4) = \$393. \rightarrow (+) \rightarrow \text{أحسن}$$

Incremental analysis ⇒ Both alternatives are acceptable ( $PW @ MARR \geq 0$ ) ... investment alternatives.

⇒ Alternative A is the base alternative (acceptable + lowest capital).

\* اما بطلع PW ر A و B  
ديشوف مين أحسن ربح أكثر

أو يجدد ال base

ربعل  $PW_{base}$

ديشوف اذا (+) الاول  
راذا (-) الثاني أحسن

Select alternative B (higher  $PW @ MARR$ ) ⇒ additional capital investment in B is justified.  
Also,  $PW_{B-A}$  is positive ⇒ additional investment is justified.



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## Comparing Alternatives with equal lives.

- If  $PW(D-C)$  is positive, the additional capital invested in D is justified. @  $MARR = 10\%$ .
- Alternative C is the base alternative (lowest capital).

	Alternative		
End of Year	C	D	$\Delta(D-C)$
0	-\$380,000	-\$415,000	-\$35,000
1	-38,100	-27,400	10,700
2	-39,100	-27,400	11,700
3	-40,100	-27,400	12,700
3*	0	26,000	26,000

\* Market value.

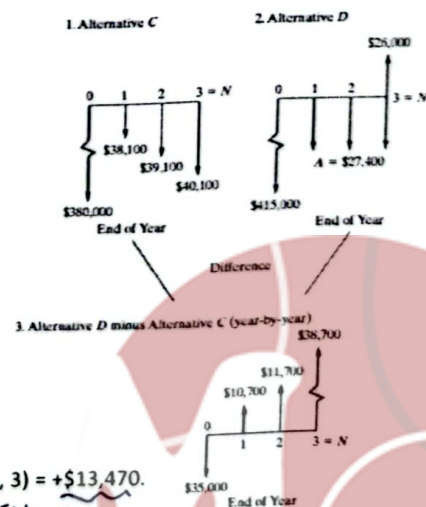
$$PW(10\%)_C = -\$380,000 - \$38,100 (P/A, 10\%, 3) - \$1,000 (P/G, 10\%, 3) = -\$477,077.$$

$$PW(10\%)_D = -\$415,000 - \$27,400 (P/A, 10\%, 3) + \$26,000 (P/F, 10\%, 3) = -\$463,607.$$

$$PW(10\%)_{DC} = -\$35,000 + \$10,700 (P/A, 10\%, 3) + \$1,000 (P/G, 10\%, 3) + \$26,000 (P/F, 10\%, 3) = +\$13,470.$$

$PW @ MARR < 0$  for both alternatives ... cost alternatives.

Select alternative D (higher  $PW @ MARR$ ) ⇒ Additional capital investment in D is justified.



(+) باتي  
أحسن



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## Comparing Alternatives with equal lives.

	Alternatives			
	A	B	C	D
Capital investment	-\$150,000	-\$85,000	-\$75,000	-\$120,000
Annual revenues	\$28,000	\$16,000	\$15,000	\$22,000
Annual expenses	-\$1,000	-\$550	-\$500	-\$700
Market Value (EOL)	\$20,000	\$10,000	\$6,000	\$11,000
Life (years)	10	10	10	10

Use a MARR of 12% to select one alternative among the four alternatives:

$$PW_A = -\$150,000 + \$27,000 (P/A, 12\%, 10) + \$20,000 (P/F, 12\%, 10) = \$8,995.$$

$$PW_B = -\$85,000 + \$15,450 (P/A, 12\%, 10) + \$10,000 (P/F, 12\%, 10) = \$5,516.$$

$$PW_C = -\$75,000 + \$14,500 (P/A, 12\%, 10) + \$6,000 (P/F, 12\%, 10) = \$8,860.$$

$$PW_D = -\$120,000 + \$21,300 (P/A, 12\%, 10) + \$11,000 (P/F, 12\%, 10) = \$3,891.$$

→ اختارنا  
alternative  
التي تحقق أكبر  
ربح

All alternatives are acceptable ( $PW > 0$ )

→ C is the base alternative (lowest capital).

Repeat using AW and FW methods

→ Should get the same conclusion

→ Select alternative A (highest PW)

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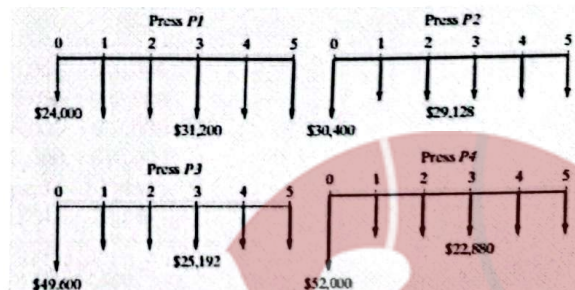
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استعملنا جدول  
لربحنا لازم A يكون الأفضل.

## Comparing Alternatives with equal lives: Equivalent-Worth Methods

**Example 6.2:** A company is planning to install a new automated plastic-molding press. Four different presses are available. The initial capital investments and annual expenses for these four mutually exclusive alternatives are as follows @ MARR = 10%:

	Press			
	P1	P2	P3	P4
Capital investment	\$24,000	\$30,400	\$49,600	\$52,000
Useful life (years)	5	5	5	5
Annual expenses				
Power	2,720	2,720	4,800	5,040
Labor	26,400	24,000	16,800	14,800
Maintenance	1,600	1,800	2,600	2,000
Property taxes and insurance	480	608	992	1,040
Total annual expenses	\$31,200	\$29,128	\$25,192	\$22,880



لأنهم انزلوا التكاليف سنوياً  
وبسبب ذلك فإنهم  
يختارون P4

The preferred alternative will minimize the equivalent worth of total costs over the five-year analysis period

Same output → same revenue → minimize cost

Calculate the PW of all costs and select the one with the highest value.

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ask :: believe & recieve

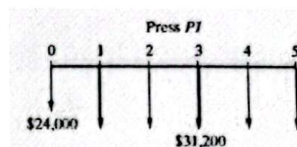
## Comparing Alternatives with equal lives: Equivalent-Worth Methods

Example 6.2:

$$PW(10\%)P1 = -\$24,000 - \$31,200(P/A, 10\%, 5) = -\$142,273,$$

$$AW(10\%)P1 = -\$24,000(A/P, 10\%, 5) - \$31,200 = -\$37,531,$$

$$FW(10\%)P1 = -\$24,000(F/P, 10\%, 5) - \$31,200(F/A, 10\%, 5) = -\$229,131.$$



Method	Press (Equivalent-Worth Values)			
	P1	P2	P3	P4
Present worth	-\$142,273	-\$140,818	-\$145,098	-\$138,734
Annual worth	-37,531	-37,148	-38,276	-36,598
Future worth	-229,131	-226,788	-233,689	-223,431

الافضل لان فيها أقل تكاليف

□ The preference ranking ( $P4 > P2 > P1 > P3$ )

The results are the same from the analysis for all three methods.



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Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Comparing Alternatives with equal lives: Equivalent-Worth Methods

**Example:** Three mutually exclusive design alternatives are being considered. The estimated cash flows for each alternative are given in the following table. At a MARR of 20% per year, which one will you select?

	A	B	C
Investment cost	\$28,000	\$55,000	\$40,000
Annual expenses	\$15,000	\$13,000	\$22,000
Annual revenues	\$23,000	\$28,000	\$32,000
Market value	\$6,000	\$8,000	\$10,000
Useful life	10 years	10 years	10 years
IRR	26.4%	24.7%	22.4%

كلهم أكثر من الـ 20% بالتالي  
كلهم راجع يعطوا ربح

$$PW(20\%)_A = -\$28,000 + (\$23,000 - \$15,000)(P/A, 20\%, 10) + \$6,000(P/F, 20\%, 10) = \$6,509.$$

$$PW(20\%)_B = -\$55,000 + (\$28,000 - \$13,000)(P/A, 20\%, 10) + \$8,000(P/F, 20\%, 10) = \$9,180.$$

$$PW(20\%)_C = -\$40,000 + (\$32,000 - \$22,000)(P/A, 20\%, 10) + \$10,000(P/F, 20\%, 10) = \$3,540.$$

→ Select B

\*\*\* selection based on maximum IRR is wrong \*\*\*

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

لـ صاحبير أحلي انو A أكبر  
IRR بالتالي A أفضل ، لازم  
أحسب الـ PW ولي أسهل أمر .



## Comparing Alternatives with equal lives: Rate of Return Method

The return on investment (rate of return) is a popular measure of investment performance.

- Selecting the alternative with the largest rate of return can lead to incorrect decisions (do not compare the IRR of one alternative to the IRR of another alternative).

▪ The only legitimate comparison is the IRR to the MARR.   
 سبب عشان  
 نشوف اذا بجمعنا ربح او لا ، اما اذا سبي أخذنا القرار بناءً عليها لازم العمل  
 incremental analysis

- Remember, the *base alternative* must be attractive (rate of return greater than the MARR), and the *additional* investment in other alternatives must itself make a satisfactory rate of return on that increment.



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

## Comparing Alternatives with equal lives: Rate of Return Method

@ MARR = 10%. Calculate PW and IRR for both of the following alternatives:

	Alternative		
	A	B	$\Delta(B - A)$
Capital investment	-\$60,000	-\$73,000	-\$13,000
Annual revenues less expenses	22,000	26,225	4,225

سبب احسب اناهم  
 IRR واشوف  
 اذا اكبر من 10 بختار  
 B واذا اقل من 10 بختار A

- Both have positive PW & IRR > MARR:  
Both are acceptable alternatives.

- Based on PW  $\Rightarrow$  select B (the PW method is always correct).
- Based on IRR  $\Rightarrow$  select A (misleading).

Alternative	IRR	PW (10%)
A	17.3%	\$9,738
B	16.3%	\$10,131

- To solve using IRR, the *base alternative* is A: find the IRR of the incremental cash flow (B - A)

IRR<sub>B-A</sub> = 11.4% > MARR ... The incremental investment is justified.

PW<sub>B-A</sub> = \$393 > 0 ... same conclusion.

Select alternative B.

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ار process ي بي اُسْتَعْل فيها  
using rate of return method

## Comparing Alternatives with equal lives: Rate of Return Method

Use the incremental investment analysis procedure:

1. Arrange (rank order) the feasible alternatives based on increasing capital investment. اول alter هو ار
2. Establish a base alternative. base
  - ⊙ Cost alternatives—the first alternative is the base. بَرْتَب الاول alternative
  - Investment alternatives—the first acceptable alternative ( $IRR > MARR$ ) is the base. base و بلبلح لازم انا كد انو يوفق ربح
3. Iteratively evaluate differences (incremental cash flows) between alternatives until all have been considered.
4. Work up the order of ranked alternatives from smallest to largest.
5. Subtract cash flows of the lower-ranked alternative from the higher ranked

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## Comparing Alternatives with equal lives: Rate of Return Method

Use the incremental investment analysis procedure:

6. Determine if the incremental initial investment in the higher-ranked alternative is *attractive* (e.g.,  $IRR > MARR$ ,  $PW, FW, AW$  all  $> 0$ ). If it is attractive, it is the “winner.” If not, the lower-ranked alternative is the “winner.” The “loser” from this comparison is removed from consideration. Continue until all alternatives have been considered.
7. This works for both *cost* and *investment* alternatives.

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## Comparing Alternatives with equal lives: Rate of Return Method

Six mutually exclusive alternatives with equal useful lives (10 years) are analyzed and compared using the IRR method. Assuming  $MARR = 10\%$ , which alternative will you select?

	A	B	C	D	E	F
Capital investment	\$900	\$1,500	\$2,500	\$4,000	\$5,000	\$7,000
Net annual income	\$150	\$276	\$400	\$925	\$1,125	\$1,425
IRR	10.6%	13.0%	9.6%	19.1%	18.3%	15.6%

- IRR is computed for each alternative ... alternatives are ranked from lowest to highest capital.
  - \* - IRR < MARR for alternative C  $\rightarrow \rightarrow \rightarrow$  "C is eliminated"  $\rightarrow$   $IRR_C < 10\%$
  - The rest of alternatives (A, B, D, E, and F) are all acceptable alternatives.  $IRR_{A, B, D, E, F} > 10\%$
- Alternative A has the lowest capital among all acceptable alternatives. "A is the base alternative".

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## Comparing Alternatives with equal lives: Rate of Return Method

A, B, D, E, and F from the lowest capital

	A	B - A	D - B	E - D	F - E
$\Delta$ Capital	\$900	\$600	\$2,500	\$1,000	\$2,000
$\Delta$ Annual income	\$150	\$126	\$649	\$200	\$300
IRR $\Delta$	10.6%	16.4%	22.6%	15.1%	[8.1%]
Is increment justified?	-	yes	yes	yes	no

B becomes the new base (A is eliminated)

لما مادام حقق الشرط  
باجاي B آمنه مباكفوة  
في بعد بمقارن D  
جدا B  
و هكذا ...

Select E

أفضل  
من 10%  
بالتالي  
نختار E

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## Comparing Alternatives with equal lives: Rate of Return Method

Check **Example 6-4**

This example is a *cost-type situation with four mutually exclusive cost alternatives*. The solution demonstrates the use of the incremental analysis procedure to compare cost alternatives



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## Comparing Alternatives with equal lives: Rate of Return Method

Four alternatives are compared at  $MARR = 9\%$ .

Alternative	Capital	IRR	$\Delta IRR$		
			A	B	C
A	\$15,000	12%	-	-	-
B	\$20,000	15%	15%	-	-
C	\$25,000	10%	9.3%	10%	-
D	\$30,000	20%	9.5%	12%	7%

D - C

لهي اختيار واحد  
مابين الاختيارات  
الثانية

➤ If all alternatives are independent, which one will you select?

All (all have  $IRR > MARR$  and the selection of one does not exclude others).

➤ If all alternatives are mutually exclusive, which one will you select?

Alternative C.

أفضل ما  
9% الثاني خيارا  
[C]



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# Engineering Economy

## (0901420)



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Slides 12

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## Chapter 6: Comparison and Selection Among Alternatives

Topics to be covered this week:

- Evaluating multiple projects

- Comparing Alternatives with Unequal useful lives:

1. Repeatability

2. Co-terminated

- Exercises and practical examples

alternative  $\text{خيار}$

max my profit & min my  
loses.

IRR  $\text{معدل العائد الداخلي}$   
(Incremental analysis)

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مثلاً بدي اطلع مصنع و أسفله مدة 10 سنوات ، رحت  
 أسفري equip او useful life له عبارة عن 5 سنوات  
 بهاي احالة او 5 سنوات ما غطت او study period .

## Comparison and Selection Among Alternatives: Unequal useful lives

① The useful life of an alternative is less than the study period:

➤ Cost alternatives → min loses

- Contracting or leasing for remaining years may be appropriate
- Repeat part of the useful life and use an estimated market value to truncate

➤ Investment alternatives → max profit

- Cash flows reinvested at the MARR at the end of the study period
- Replace with another asset, with possibly different cash flows, after the study period

أخذت او revenue  
 وعطيتها في البنك وأخذت  
 عليها فوائد بعتية او MARR  
 للنهاية او study period .

بعد ما خلصت او 5  
 سنوات بسفري equip  
 ثاني و يرجع أسفله عن 5  
 سنوات لبتاي فوضت  
 ابي راح اسفعل نفس  
 او equip لأخفني او  
 study period كاملة ،  
 أو بدي أوقف او  
 production line وأجيب واحد ثاني من شركة  
 ثانية .



Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)

ماتت مصنع مدة 10 سنوات ، شريت ماكينة خام  
 او useful life لها 15 سنة في هاي احالة  
 بدي اعمل او decision لاعتاد على  
 my study period .

## Comparison and Selection Among Alternatives: Unequal useful lives

② The useful life of an alternative is greater than the study period:

- Truncate the alternative at the end of the study period, using an estimated market value.
- The underlying principle in all such analysis is to compare the MEAs in a decision situation over the same study (analysis) period.

The repeatability assumption, when applicable, simplified comparison of alternatives.

بي اوجد  
 بينهم  
 I am repeating  
 the same process  
 to cover my study period .

Muhammad T. Hatamleh, Extracted from Sullivan et al. (2018)



## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

بدي اوجد alternative  
مع او study period المشروع بقى

The least common multiple of useful lives should be found to facilitate repeatability:

العام المشترك  
الاصغر

■ **Example:** Alternative A with 2 years useful life, B with 3 years. what is the least common multiple of useful lives?

لو شملت A 3 سنين

• A can be repeated 3 times → 6 years

و B ستينين او 6

• B can be repeated 2 times → 6 years

راح يكون 6 سنوات

\* مش ادينا يكون حاصل  
خرب لو A ← 6 و B ← 3  
او لـ A يكون 6 و B 3  
6 و يكون 3 و 3 مرات

■ **Example:** Alternative A with 4 years useful life, B with 3 years. what is the least common multiple of useful lives?

• A can be repeated 3 times → 12 years

• B can be repeated 4 times → 12 years



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## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

عندي A و B و بدي اختار 1

■ **Example:** Two mutually exclusive alternatives with different useful lives. If  $MARR = 10\%$  per year, and using the repeatability assumption, which alternative would you pick?

	A	B
Capital investment	\$3,500	\$5,000
Annual net cash flow	\$1,255	\$1,480
Useful lives (years)	4	6
Market value at end of useful life	0	0

او لـ A  
12 راح  
اكر A 3  
مرات و B  
مرتين

ask



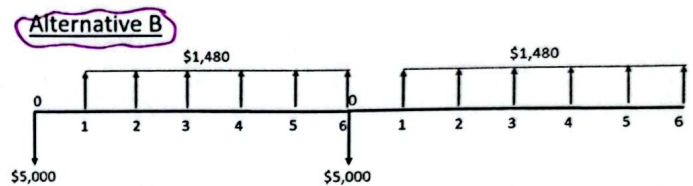
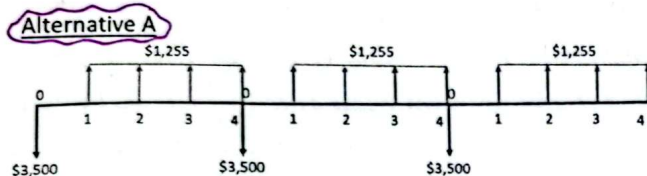
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## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

The least common multiple of useful lives = 12 years.

- A is repeated 3 times.
- B is repeated 2 times.



$$PW(10\%)_A = -\$3,500 - \$3,500 [(P/F, 10\%, 4) + (P/F, 10\%, 8)] + \$1,255 (P/A, 10\%, 12) = \$1,028.$$

$$PW(10\%)_B = -\$5,000 - \$5,000 (P/F, 10\%, 6) + \$1,480 (P/A, 10\%, 12) = \$2,262.$$

Select B



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↓  
لأنه  
أكثر  
profit

## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

- ❖ If repeatability can be assumed, the MEAs are most easily compared by finding the annual worth (AW) of each alternative over its own useful life, and recommending the one having the most economical value.

لو حلت على أستاذ  
AW راج تكون ثابتة لكل  
تكرار  
AW ← كلها كاميه لاهل  
decision

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## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

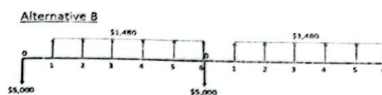
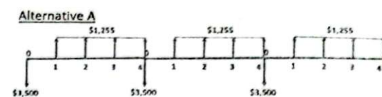
Solve using the annual worth method

$$AW(10\%)_A = -\$3,500 (A/P, 10\%, 12) - \$3,500 [(P/F, 10\%, 4) + (P/F, 10\%, 8)] (A/P, 10\%, 12) + \$1,255 = \$151.$$

$$\text{Or } AW(10\%)_A = PW(10\%)_A \times (A/P, 10\%, 12) = \$151.$$

$$AW(10\%)_B = -\$5,000 (A/P, 10\%, 12) - \$5,000 (P/F, 10\%, 6) (A/P, 10\%, 12) + \$1,480 = \$332.$$

$$\text{Or } AW(10\%)_B = PW(10\%)_B \times (A/P, 10\%, 12) = \$332.$$



Select B

Calculate the annual worth of each alternative over one useful life cycle:

$$AW(10\%)_A = -\$3,500 (A/P, 10\%, 4) + \$1,255 = \$151.$$

$$AW(10\%)_B = -\$5,000 (A/P, 10\%, 6) + \$1,480 = \$332.$$

⇒ Same result

⇒ For repeatability assumption, we can calculate the AW for each alternative over its own useful (single) life and compare directly.

نقطة  
نستعمل الـ AW  
مباشرة بمكانه طالب نستعمل الـ  
repeatability

Select B



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## Comparison and Selection Among Alternatives: Unequal useful lives, repeatability

**EXAMPLE 6-11:** Modeling Estimated Expenses as Arithmetic Gradients  
(Check it out)

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## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

- The repeatability assumption, when applicable, simplified comparison of alternatives.

إذا كان مطلوب  
تستعمل هاي الخريفة بتقدر مبنية  
حسب الـ AW لكل alternative ونخذ القرار.

- If repeatability cannot be used, an appropriate study period must be selected (the co-terminated assumption).

له طريقة ثانية .



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مثلاً: شريت ماكينة راح تخدمني 5 سنوات الـ study period  
8 سنوات ، يعني لو بقي اكرها مرتين حارت 10 سنوات زادت عن الـ  
study period بتعني بالتاي تستعملها اول مرة وبشترها ثاني مرة  
وتستعملها مدة 3 سنوات ويبيها  
at the end of my study period

## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

### 1) Useful life < study period → لازم اعمل assumption

#### a) Cost alternatives:

- Contracting or leasing equipment/service for the remaining years.
- Repeat part of the useful life and truncate at the end of the study period with an estimated market value.

#### b) Investment alternatives:

- Cash flows reinvested at MARR to the end of the study period.
- Replace with another asset with possibly different cash flows over the remaining life.

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## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

- 2) Useful life > study period: truncate at the end of the study period with an estimated market value.

ما يحتاج ذكر  
بس بالنهاية لازم  
يكون عندى  
estimated market

For Co-termination, use any equivalent worth methods using the cash flows available for the study period.



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## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

Two mutually exclusive alternatives with different useful lives. If MARR = 10% per year, and the study period is 6 years, which alternative would you pick?

ما يقدر  
أسفعل  
repeat  
assumption

	A	B
Capital investment	\$3,500	\$5,000
Annual cash flow	\$1,255	\$1,480
Useful lives (years)	4	6
Market value at end of useful life	0	0

- 6 years isn't a multiple of both lives  $\Rightarrow$  repeatability isn't applicable for the study period.

Co-terminated assumption: Assume that the money at EOY 4 for alternative A will be reinvested at MARR till the end of the study period

لما راح نستشهره بمفادته  
10% لمدة السنين لي  
فصلو لنقطي الـ study period

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## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

\* Co-terminated assumption: [Study period of 6 years]

	A	B
Capital investment	\$3,500	\$5,000
Annual cash flow	\$1,255	\$1,480
Useful lives (years)	4	6
Market value at end of useful life	0	0

For A, useful life < study period ... needs cash flow adjustment.

Assume money will be reinvested at MARR until the end of the study period.

$$FW(10\%)_A = [-\$3,500 (F/P, 10\%, 4) + \$1,225 (F/A, 10\%, 4)] \times (F/P, 10\%, 2) = \$847.$$

For B, useful life = study period ... no cash flow adjustment is needed.

$$FW(10\%)_B = -\$5,000 (F/P, 10\%, 6) + \$1,480 (F/A, 10\%, 6) = \$2,561.$$

له خيار B  
to max my  
profit



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\* الخلاصة :-

إذا بي اسعمل ال rep. ass. بقدر مبيثرة أمسب اد AW بكل مشروع  
على ال useful life بتبعه صافي داي أكرر لأن ال AW راح تكون موحدة .  
إذا اد rep. ass ما بنفع نستخدمها بي اسخدم ال co... بين لازم أعط  
assumption

## Comparison and Selection Among Alternatives: Unequal useful lives, Co-terminated

- In summary, utilizing the repeatability assumption for unequal lives among alternatives reduces to the simple rule of "comparing alternatives over their useful lives using the AW method, at  $i = \text{MARR}$ ."
- This simplification, however, May not apply when a study period, selected to be shorter or longer than the common multiple of lives  
➤ (Co-terminated assumption), is more appropriate for the decision situation.
- When utilizing the co-terminated assumption, cash flows of alternatives need to be adjusted to be terminated at the end of the study period.
- Adjusting these cash flows usually requires estimating the market value of assets at the end of the study period or extending service to the end of the study period through leasing or some other assumption.

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## Comparison and Selection Among Alternatives: Unequal useful lives.

**Example:** Two mutually exclusive alternatives with different useful lives. At 5% per year MARR:

	A	B
Capital investment	\$6,000	\$14,000
Annual expenses	\$2,500	\$2,400
Useful lives (years)	12	18
Market value at end of useful life	0	\$2,800

LCU → 36  
A → 3  
B → 6  
بكرها 3 مرات  
بكرها 6 مرات

Determine which alternative to select assuming repeatability applies.

$$AW(5\%)_A = -\$6,000 (A/P, 5\%, 12) - \$2,500 = -\$3,176.8.$$

$$AW(5\%)_B = -\$14,000 (A/P, 5\%, 18) - \$2,400 + \$2,800 (A/F, 5\%, 18) = -\$3,497.6.$$

⇒ select A (lower cost).



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## Comparison and Selection Among Alternatives: Unequal useful lives.

**Example:** Two mutually exclusive alternatives with different useful lives. At 5% per year MARR:

	A	B
Capital investment	\$6,000	\$14,000
Annual expenses	\$2,500	\$2,400
Useful lives (years)	12	18
Market value at end of useful life	0	\$2,800

- Determine which alternative to select if the repeatability does not apply, study period is 18 years, and a new system can be leased for \$8,000 per year after the useful life of alternative A is over.

$$PW(5\%)_A = -\$6,000 - \$2,500 (P/A, 5\%, 12) - \$8,000 (P/A, 5\%, 6) (P/F, 5\%, 12) = -\$50,767.45.$$

$$PW(5\%)_B = -\$14,000 - \$2,400 (P/A, 5\%, 18) + \$2,800 (P/F, 5\%, 18) = -\$40,885.54.$$

⇒ select B (lower cost).

من سنة  
13 لسنة 18  
عشر 8000



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# Comparison and Selection Among Alternatives: Unequal useful lives.

**Example:** Which alternative should be selected assuming  $MARR = 20\%$ ? Use the IRR method.

	A	B
Capital investment	\$3,500	\$5,000
Annual cash flow	\$1,255	\$1,480
Useful lives (years)	4	6
Market value at end of useful lives	0	0

- Study period isn't determined ....

➤ Repeatability means finding AW. Which means you should use repeatability method

$$AW(i^*)_B - AW(i^*)_A = 0$$

$$-\$3,500 (A/P, i^*, 4) + \$1,255 = -\$5,000 (A/P, i^*, 6) + \$1,480$$

$i^* = 26\%$  ... increment is justified ... **Select B**

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ما دام ما  
حددي اسي  
في الزوال  
يستعمل اد  
(rep...) ← AW



The End



# Engineering Economy

(0901420)



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Department of Civil Engineering  
Slides 14

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## Chapter 7: Depreciation and Income Taxes

Topics to be covered this week:

- Taxes

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# Taxes

## Types of taxes

that you will pay by the end of the financial year based in your income as an individual or an org. (راح بنكي عنها)

➤ Income taxes: function of gross revenue minus allowable deductions.

➤ Property taxes: function of the property (e.g., land, building, equipment, etc.) value (independent of income or profit).

➤ Sales taxes: function of the value of purchased goods or services (independent of income or profit).

➤ Excise taxes: taxes imposed on the purchase of non-necessities (independent of income or profit).

لاني عاليات  
انت بتسريها

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# Taxes

تختلف من product ل product  
وهنا صناعة لصناعة ومن منفعة  
لمنفعة ..

## After-tax analysis

• After-tax MARR  $\cong$  Before-tax MARR  $\times$  (1 - effective income tax rate)

• Taxable income = Gross income - All expenses (except capital investment) - Depreciation deductions

**Example:** A company generates \$1,500,000 of gross income during its tax year and incurs operating expenses of \$800,000. Property taxes on business assets amount to \$48,000. The total depreciation deductions for the tax year equal \$114,000. What is the taxable income of this firm?

$$\text{Taxable income} = \$1,500,000 - \$800,000 - \$48,000 - \$114,000 = \$538,000.$$

لما يحتر راح  
أدفع ٤٨٠٠٠  
على ا

taxable income

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## Taxes

After-tax cash flow (ATCF)

➤ After-tax economic analysis is the same as before-tax analysis except:

$$T_k = -t (R_k - E_k - d_k)$$

← الضرائب علي  
بمفعولها  
سالب لأن أنا في  
بدفع الضريبة

Taxable income

Where:

$T_k$ : income tax consequence during year  $k$ .

$R_k$ : revenue (and savings) or cash inflow during year  $k$ .

$E_k$ : cash outflows during year  $k$ .

$d_k$ : sum of book costs during year  $k$  or accumulated depreciation.

$t$ : effective income tax rate.



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## Taxes

\*بدفع ضريبة على صافي الربح  
بعد ما أدمج هاي الضرائب صافي  
الربح راح ينقص فأنا لما بدى  
أخذ القوارات لازم تكون مأخوذة  
على ATCF<sub>k</sub>

After-tax cash flow (ATCF)

Before-tax cash flow

$$BTCF_k = R_k - E_k$$

$$T_k = -t (R_k - E_k - d_k)$$

Taxable income

$$ATCF_k = BTCF_k + T_k$$

$$= (R_k - E_k) - t (R_k - E_k - d_k)$$

$$= (1 - t)(R_k - E_k) + t d_k$$



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## Taxes

**Example:** A new equipment is estimated to cost \$180,000 and is expected to reduce net annual expenses by \$36,000 for 10 years and to have a \$30,000 market value at the end of the 10<sup>th</sup> year. Using the SL depreciation method, and assuming a 40% effective income tax rate, develop the ATCF and BTCF.  $(-t \times \text{taxable income})$

EOY $k$	Capital	$R_k$	$E_k$	BTCF	$d_k$	Taxable income	Income tax	ATCF	(BTCF + income tax)
0	-\$180,000	-	-	-\$180,000	-	-	-	-\$180,000	
1	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
2	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
3	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
4	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
5	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
6	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
7	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
8	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
9	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
10	-	\$36,000	-	\$36,000	\$15,000	\$21,000	-\$8,400	\$27,600	
10*	-	\$30,000	-	\$30,000	-	0	0	\$30,000	

$$d = \frac{\$180,000 - \$30,000}{10}$$

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$$\text{BTCF} - d_k$$

taxes



## Taxes

**Example:** A company wants to purchase a machine with an initial cost of \$100,000 with additional \$10,000 installation and transportation costs and a salvage value after 10 years of \$10,000. If the annual revenue is \$20,000 and the annual expenses are \$5,000, and using the SL depreciation method and a 30% income tax rate:

❖ What is the BTCF for the 3<sup>rd</sup> year?

$$\text{BTCF}_3 = \$20,000 - \$5,000 = \$15,000.$$

❖ What is the ATCF for the 2<sup>nd</sup> year?

$$\text{BTCF}_2 = \$20,000 - \$5,000 = \$15,000.$$

$$d_k = (\$100,000 + \$10,000 - \$10,000)/10 = \$10,000 \text{ per year.}$$

$$\text{Taxable income for year 2} = \text{BTCF} - d_k = \$15,000 - \$10,000 = \$5,000.$$

$$T_k = -0.30 \times \$5,000 = -\$1,500.$$

$$\text{ATCF}_2 = \text{BTCF}_2 + T_k = \$15,000 + -\$1,500 = \$13,500.$$

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# Taxes

**Example:** Assume the cost basis is \$35,000, annual revenue is \$30,000, annual expenses are \$13,000 in the first year and increasing by \$1,000 per year. The useful life is 4 years and the SOYD is the applicable depreciation method, develop BTCFs and ATCFs using a 15% income tax rate.

EOY $k$	Capital	$R_k$	$E_k$	$BTCF$	$d_k$	Taxable income	Income tax	ATCF
0	-\$35,000	-	-	-\$35,000	-	-	-	-\$35,000
1		\$30,000	-\$13,000	\$17,000	\$14,000	\$3,000	-\$450	\$16,550
2		\$30,000	-\$14,000	\$16,000	\$10,500	\$5,500	-\$825	\$15,175
3		\$30,000	-\$15,000	\$15,000	\$7,000	\$8,000	-\$1,200	\$13,800
4		\$30,000	-\$16,000	\$14,000	\$3,500	\$10,500	-\$1,575	\$12,425

$$\begin{aligned}
 d_k &= 4/(1+2+3+4) \times (\$35,000 - \$0) \\
 &= 3/(1+2+3+4) \times (\$35,000 - \$0) \\
 &= 2/(1+2+3+4) \times (\$35,000 - \$0) \\
 &= 1/(1+2+3+4) \times (\$35,000 - \$0)
 \end{aligned}$$

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The end



# Engineering Economy

(0901420)



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Department of Civil Engineering  
Slides 13

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## Chapter 7: Depreciation and Income Taxes

equiv value \* ١٠  
in money  
Depreciation بنسبة

### Depreciation

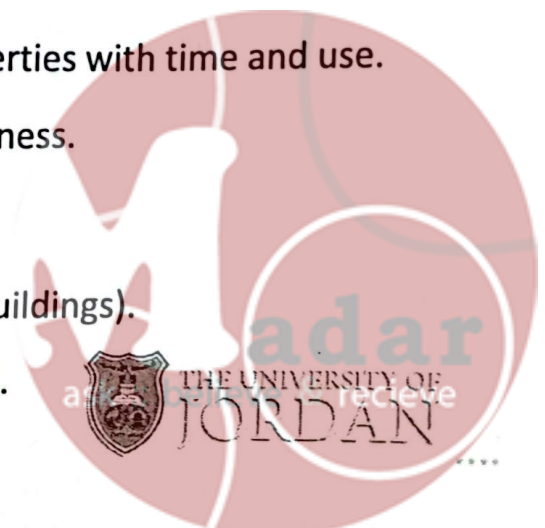
- Accounting concept (noncash or book cost).
- Measures the decrease in the value of physical properties with time and use.
- Begins once the property is placed in service for business.

### Depreciable properties

- Tangible properties (machinery, vehicles, furniture, buildings).
- Intangible properties (patents, copyrights, franchises).

أي نوع من أشكال  
مصاريف وأتا استهلاكها  
بالتالي حسب إلهاد

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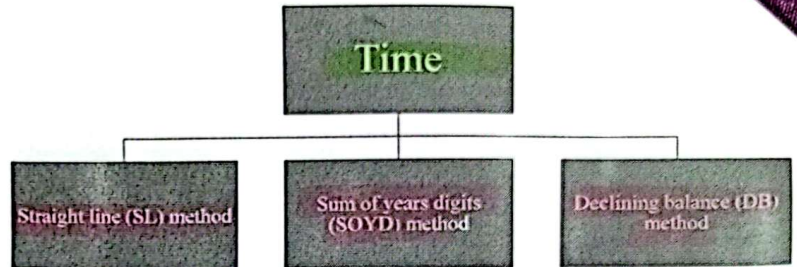
\* أي اشي أنا بسيفلك وبتزل من حقيقة  
حيثون الها Dep. وراح نسيها بناء  
على مجموعة من ال methods

## Chapter 7: Depreciation and Income Taxes

### Depreciation Methods:

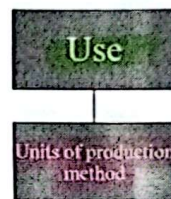
#### ① Time

- Straight line (SL) method
- Sum of years digits (SOYD) method
- Declining balance (DB) method



#### ② Use

- Units of production method



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لي بيمون اسقفانا  
prop. و لغرض بشتغل  
conveyer built  
نثريه ب 50000 JD بعد 5 سنة  
بسبب الاستعمال والعيانة قلت  
تكلفته هاد النقمان هو ال  
depreciation

Dep = cash cost - book cost  
له الاستهلاك  
له رأس المال أو الفلوس لي  
ثريه فيها ال equilb.  
السعر لي ثريه اذا لشت  
منه  
الاستهلاك بعمينا  
book cost ال

## Straight line (SL) method

\* The constant amount is depreciated each year over the depreciable (useful) life

\* مثلاً سيارة ثريها وبيدي  
استعملها 5 سنوات بقدر من خلال  
هالي ال method انحراف هديين  
ال Def كل سنة .

Where:

$N$ : depreciable life of the asset in years.

$B$ : cost basis, which is the initial cost of acquiring an asset + other associated expenses (sales tax, transportation, setup, etc.)

$d_k$ : annual depreciation in year  $k$ .

$BV_k$ : book value at end of year  $k$  (worth of a depreciable property on accounting records = cost basis - all allowable depreciation).

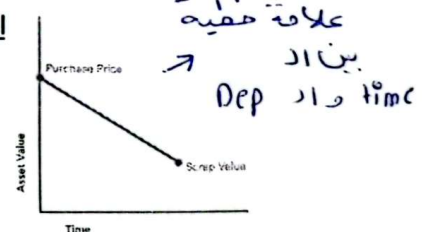
$SV_k$ : estimated salvage value at end of year  $N$ .

$d_k^*$ : cumulative depreciation through year  $k$ .

$$d_k = \frac{B - SV_N}{N}$$

$$d_k^* = k \times d_k, \text{ for } 1 \leq k \leq N$$

$$BV_k = B - d_k^*$$



\* لو ثريه سيارة ب 20000

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وبعد 5 سنوات بعها ب 10000  
يعني أنا خسرت 10000 خلال ال 5 سنوات  
كل سنة كنت استهلك 2000 مالي هبت  
الاستهلاك .

$$\rightarrow d_k = \frac{20000 - 10000}{5} = 2000$$



## Straight line (SL) method

Example: A tool has a cost basis of \$200,000 and a five-year depreciable life. The estimated salvage value is \$20,000 at the end of five years. Determine the annual depreciation using SL method and tabulate the annual depreciation amounts and book values at the end of each year.

$$B = \$200,000$$

$$SV_N = \$20,000$$

$$N = 5 \text{ years}$$

$$d_1 = d_2 = d_3 = d_4 = d_5 = \frac{200,000 - 20,000}{5} = \$36,000$$

$$d_1^* = 1 \times \$36,000 = \$36,000$$

$$BV_1 = \$200,000 - \$36,000 = \$164,000$$

$$d_2^* = 2 \times \$36,000 = \$72,000$$

$$BV_2 = \$200,000 - \$72,000 = \$128,000$$

$$d_3^* = 3 \times \$36,000 = \$108,000$$

$$BV_3 = \$200,000 - \$108,000 = \$92,000$$

$$d_4^* = 4 \times \$36,000 = \$144,000$$

$$BV_4 = \$200,000 - \$144,000 = \$56,000$$

$$d_5^* = 5 \times \$36,000 = \$180,000$$

$$BV_5 = \$200,000 - \$180,000 = \$20,000$$

EOY, k	$d_k$	$BV_k$
0	-	\$200,000
1	\$36,000	\$164,000
2	\$36,000	\$128,000
3	\$36,000	\$92,000
4	\$36,000	\$56,000
5	\$36,000	\$20,000



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لأول مرة book value لا تساهي في SV.

بدي أزيد في value بعت depreciation في بداية حياة asset وراح نقل قيمة asset خلال فترة استهلاك asset ليس بدي اعلمين؟ لأنه لما أزيد depreciation في بداية حياة asset راح تزيد الـ expenses ونقل الـ taxes على بدي ادفعها بابتائي خلت معي cash flow أكثر to use in my invest.

## Sum of years digits (SOYD) method

This method accelerates the recognition of depreciation (most depreciation is recognized in the first few years of the asset's life).

$$\text{Depreciation expense} = \frac{\text{Remaining useful life of the asset}}{\text{Sum of the years' digits}} \times \text{Depreciable cost}$$

$$\text{SOYD} = \frac{N(N+1)}{2}$$

$$d_k = \frac{[N - K + 1]}{\text{SOYD}} \times (B - SV_N)$$

$$d_k^* = \sum_{n=1}^k d_n, \text{ for } 1 \leq k \leq N$$

$$BV_k = B - d_k^*$$



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## Sum of years digits (SOYD) method

**Example:** A property has a cost basis of \$33,000 and a salvage value of \$3,000 with a 5-year useful life. Use the SOYD method to determine the annual depreciation and book values at end of each year.

$$SOYD = \frac{5(5+1)}{2} = 15$$

$$d_1 = \frac{5-1+1}{15} * (\$33,000 - \$3,000) = \frac{5}{15} * (\$30,000) = \$10,000$$

$$d_2 = \frac{4}{15} * \$30,000 = \$8,000$$

$$d_3 = \frac{3}{15} * \$30,000 = \$6,000$$

$$d_4 = \frac{2}{15} * \$30,000 = \$4,000$$

$$d_5 = \frac{1}{15} * \$30,000 = \$2,000$$

$$BV = 33,000 - (10,000 + 8,000 + 6,000) = 9,000$$

EOY, k	$d_k$	$BV_k$
0	-	\$33,000
1	\$10,000	\$23,000
2	\$8,000	\$15,000
3	\$6,000	\$9,000
4	\$4,000	\$5,000
5	\$2,000	\$3,000



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## Declining Balance (DB) method

Also called the constant-percentage method.

➤ Annual depreciation is a fixed percentage of the BV at the beginning of the year.

$$d_k = B(1 - R)^{k-1} R$$

$$d_k^* = B[1 - (1 - R)^k]$$

$$BV_k = B(1 - R)^k$$

Where:

R: constant percentage ratio  $[2/N]$  when 200% DB is being used (double declining balance – DDB)

and  $[1.5/N]$  when 150% DB is used].

لإما يقفنا الـ R  
مباشرة أو بحسبنا انز  
double أو 150%  
واحدا بحسبهم

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ask :: believe & recieve

## Declining Balance (DB) method

**Example:** A new cutting machine has a cost basis of \$4,000 and a 10-year depreciable life. The machine has no market value at the end of its life. Use the DB method to calculate the annual depreciation when:

(a)  $R = 2/N$  or 200% DB or DDB.

(b)  $R = 1.5/N$  or (150% DB).

$$R = \frac{2}{10} = 0.2$$

$$d_1 = \$4,000(1 - 0.2)^{1-1} \times 0.2 = \$800, BV_1 = \$4,000(1 - 0.2)^1 = \$3,200.$$

$$d_2 = \$4,000(1 - 0.2)^{2-1} \times 0.2 = \$640, BV_2 = \$4,000(1 - 0.2)^2 = \$2,560.$$

... and so on

$$R = \frac{1.5}{10} = 0.15$$

$$d_1 = \$4,000(1 - 0.15)^{1-1} \times 0.15 = \$600, BV_1 = \$4,000(1 - 0.15)^1 = \$3,400.$$

$$d_2 = \$4,000(1 - 0.15)^{2-1} \times 0.15 = \$510, BV_2 = \$4,000(1 - 0.15)^2 = \$2,890.$$

... and so on

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200% DB Method Only

EOY, $k$	$d_k$	$BV_k$
0	—	\$4,000
1	\$800	3,200
2	640	2,560
3	512	2,048
4	409.60	1,638.40
5	327.68	1,310.72
6	262.14	1,048.58
7	209.72	838.86
8	167.77	671.09
9	134.22	536.87
10	107.37	[429.50]



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حسبها دما  
حسبها في  
الاستهلاك يتبع  
equib

## Declining Balance (DB) method

• Sample calculations for year six are as follows:

a)

$$R = 2/10 = 0.2,$$

$$d_6 = \$4,000(1 - 0.2)^5(0.2) = \$262.14,$$

$$d^*_6 = \$4,000[1 - (1 - 0.2)^6] = \$2,951.42,$$

$$BV_6 = \$4,000(1 - 0.2)^6 = \$1,048.58.$$

b)

$$R = 1.5/10 = 0.15,$$

$$d_6 = \$4,000(1 - 0.15)^5(0.15) = \$266.22,$$

$$d^*_6 = \$4,000[1 - (1 - 0.15)^6] = \$2,491.40,$$

$$BV_6 = \$4,000(1 - 0.15)^6 = \$1,508.60.$$

200% DB Method Only

EOY, $k$	$d_k$	$[BV_k]$
0	—	\$4,000
1	\$800	3,200
2	640	2,560
3	512	2,048
4	409.60	1,638.40
5	327.68	1,310.72
6	262.14	1,048.58
7	209.72	838.86
8	167.77	671.09
9	134.22	536.87
10	107.37	429.50

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## Declining Balance (DB) method

200% DB method only		
EOY $k$	$d_k$	$BV_k$
0	-	\$4,000
1	\$800	\$3,200
2	\$640	\$2,560
3	\$512	\$2,048
4	\$409.6	\$1,638.4
5	\$327.68	\$1,310.72
6	\$262.14	\$1,048.58
7	\$209.72	\$838.86
8	\$167.77	\$671.09
9	\$134.22	\$536.87
10	\$107.37	\$429.50

عشان على  
مسئلة انوار  
 $BV \neq SV$

الامبل تكون  
جفر

Never  
reaches SV

Switchover to SL method

- Switchover occurs in the year in which the SL depreciation is greater than or equal to the DB depreciation.

ب يعمل  
switch  
بهاي الحالة

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## Declining Balance (DB) method

200% DB method only				
Year, $k$	BV @ beginning of year	$d_k$ DDB method	$d_k$ SL method	$d_k$ selected
1	\$4,000	\$800	\$400	\$800
2	\$3,200	\$640	\$355.56	\$640
3	\$2,560	\$512	\$320	\$512
4	\$2,048	\$409.6	\$292.57	\$409.6
5	\$1,638.4	\$327.68	\$273.07	\$327.68
6	\$1,310.72	\$262.14	\$262.14	\$262.14
7	\$1,048.58	\$209.72	\$262.14	\$262.14
8	\$786.44	\$167.77	\$262.14	\$262.14
9	\$524.30	\$134.22	\$262.14	\$262.14
10	\$262.14	\$107.37	\$262.14	\$262.14
11	0			

- $d_k$  SL method is calculated based on the BV @ beginning of each year, SV, and the remaining years.

For year 1,  $d_k$  SL =  $(\$4,000 - 0)/10 = \$400$ .

For year 2,  $d_k$  SL =  $(\$3,200 - 0)/9 = \$355.56$ .

كنت افسد على الكهين لفاية  
ماوصلنا لعتبة لا لا نسامي اد

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دب بعدها  
switch  
علنا  
وكعلنا على اد  
sl dk



## Units of production method

A decrease in value is a function of use.

$$\text{Depreciation per unit of production} = \frac{B - SV_N}{\text{estimated lifetime production units}}$$

**Example:** An equipment has a basis of \$50,000 and is expected to have a \$10,000 SV when replaced after 30,000 hours of use. Find the depreciation rate per hour of use and find its book value after 10,000 hours of operation.

$$\text{Depreciation per unit of production} = \frac{\$50,000 - \$10,000}{30,000 \text{ hours}} = \$1.33 \text{ per hour}$$

$$\text{After 10,000 hours, BV} = \$50,000 - \frac{\$1.33}{\text{hour}} \times 10,000 \text{ hours} = \$36,700.$$

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